

### Order Information

- What is the minimum order quantity?
- Can I start with a small test order of 50 units and establish a relationship with you?
- What is your monthly fulfillment capacity?
- How much time to manufacture from date of placing order?

### Pricing

- Cost per unit?
- Pricing levels? Ex: \$5 per unit for quantity <100, \$3.50 for 101-499 units, \$3.00 for >500 units

### Product

- Can I private label this product with my own brand?
- Ask for additional pictures throughout purchase process or if need more info on certain element.
- What are packaging options? Send pictures of each.
- If you want packaging to be different than above, ask them to send you the design template for artwork, etc.
- If you want polybag thickness to be more heavy duty (or other changes) indicate it now.
- Send examples and templates of label design.
- Do you have designers on staff?
- Send me any marketing materials, or product spec sheets.
- Do you sell this product under your own brand?

### Amazon

- Do you sell this product on Amazon?
- Do you work with other companies that sell on Amazon?
- Have you shipped directly to Amazon FBA before?

### Shipping

- Give me a separate quote for shipping to USA, zip code XXXXX, for both sea cargo and door to door air shipping.
- How many units per carton, and carton per master carton?
- What are the dimensions and weight for master carton?

### Legal

- Send certifications related to product (material testing, FDA, etc).
- Send your company full name, address, phone, email, contact name, days and times open, and registration numbers.

### Payment

- Do you accept Paypal?
- What are the payment terms? (20% down, 30% after logo work, 50% on completion)