# Coaching & Workshop Services

## Group Workshop 2: Financial Alchemy (1/2 day or full day)

### **TARGET AUDIENCE:**

Founders, CEOs, CFOs, and financial leaders of growthstage companies seeking to improve financial visibility, optimize cash flow, and make smarter capital decisions to enable scale.

#### **OVERVIEW:**

This workshop equips leadership teams with the financial tools, frameworks, and habits to support sustainable growth. You'll learn how to make data-driven decisions, improve capital efficiency, and gain alignment between finance and strategy all grounded in clear financial principles

#### **KEY TAKEAWAYS:**

- Master the Cash Conversion Cycle -Understand how money flows through your business — and where it's getting stuck — so you can free up cash to fund growth.
- **Unit Economics & Profitability Levers** Gain clarity on what drives margin, where profit leaks occur, and how to scale profitably not just grow top-line.

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Forecast w/Confidence not Fear - Walk away with the key metrics and visual tools your team needs to steer the company proactively — not reactively.



**Design a Strategic "CapEx Flex Plan"** - Apply the CapEx Flex<sup>™</sup> framework to evaluate when and where to invest, aligning capital allocation with business flywheel momentum.

