

## APPENDIX J QUESTIONS AND ANSWERS

**1. What wireless vendors are you currently using, and would you accept a different vendor?**

**A:** *Previous years Consortia for our schools have been installing Cisco Meraki equipment, but all manufacturers specified as a part of a submitted bid will be considered as long as they meet the qualifications and specifications required in the RFP.*

**2. Are you expecting a pre-install design survey, or a post install validation or is the AP count just a “rip and replace”?**

**A:** *Generally speaking, if the school has not specified additional construction materials in the “Construction Materials Needed” column, then the installation would be considered as a “rip and replace” project. For those schools with a “Y” in the “construction is needed” column, an estimate of the number feet of cabling required is provided for the schools, so the expectation for those schools will be that additional construction will be required in addition to the “rip and replace” new equipment needed. We generally know where the APs will be located at these sites. The replacement devices will have to meet the specifications listed in the RFP.*

**3. In the RFP, it states that the bidder needs to have a C7 or C10 license. Is it acceptable for our subcontractor(s) to have a C7 or C10 to meet that requirement?**

**A:** Yes.

**4. Are you expecting the bids to have a cost per site along with a total cost for all schools listed in the RFP in the bid proposals? And if so, how are you expecting that?**

**A:** *As the RFP states, we are expecting bidding companies to fill out Item 21 documentation for each school (submitted electronically). A summary sheet listing the total cost for all schools in the RFP should be also included.*

**5. In the RFP, it mentions that if we submitted an Intent to Bid, we would receive maps of the sites. How do we get maps of the sites from you?**

**A:** *The link to these documents will be emailed to each bidding companies email address, that has been provided to us in the “Intent to Bid” document submission.*

**6. What is your preferred vendor for switches?**

**A:** *Previous years Consortia for our schools have been installing Cisco Meraki equipment, but all manufacturers specified as a part of a submitted bid will be considered as long as they meet the qualifications and specifications required in the RFP.*

**7. For some sites, you specified the number of switches with additional information that these are 48 port switches. Does that mean for sites where nothing is specified you are looking for 24 port switches?**

**A:** *The tech specs do not call out a port count for switches as different vendors have different solutions for port density. The site requirements that are in the RFP do call out sites that need 48-port switches, but we do not call out the other switches, which generally are 28-port (24 ports of copper and usually 4 ports of SFP+ slots).*

**8. Should switches have Layer 3 or just Layer 2 features?**

**A:** *The tech specs do not specify that the switches need to support layer 3 routing (i.e. BGP, RIP, OSPF, etc.). As a result, layer 2 switches are fine BUT they need to support IPv4 and IPv6 management interfaces.*

**9. When it comes to APs, if it is not specified explicitly that you need Indoor and Outdoor APs, does that mean you need just Indoor APs?**

**A:** *Yes, if APs are not specified as “outdoor”, the current RFP information relates to indoor APs.*