

IPA

Tracking Sheet for Consultants

Part-Time Consultant

Complete any 20 activities.
1 Per Day or 5 Per Week.

Full-Time Consultant

Complete any 40 activities.
2 Per Day or 10 Per Week.

On-Target Car + Sales Director

Complete any 60 activities.
3 Per Day or 15 Per Week.

MY IPA GOAL IS...

- A** 1 Skin Care Class (Min. \$100 Retail/3 Faces)
- B** 2 Facials or On-the-Go Appt. (Min. \$100 Retail/3 Faces)
- C** 2 New Bookings
- D** \$100 Retail in Customer Service, Website, The Look Sales
- E** 1 Marketing Follow-Up with completed survey.
- F** 1 Team-Building Interview with completed survey
- G** 1 Guest to an Event - stay for Marketing
- H** 7 New Names & Numbers
- I** 1 New Team Member

WEEK ONE

WEEK TWO

WEEK THREE

WEEK FOUR
