

A better world begins with community.

Community begins with you.

Photo by. Carlos Porrata

Dear Friends of West Marin

There is a resounding power in people coming together in community. When we gather — whether in town halls, local markets, school events, or community celebrations — we create something profound and dynamic.

Communities are where innovation springs from shared dreams, where transformation begins with neighbor helping neighbor, where the wisdom of many voices and experiences shapes solutions that can work for all. Now more than ever, we can look to community — not just for support and belonging, but for the collective strength to imagine and create positive change.

This truth lies at the heart of West Marin Fund's work.

Twelve years ago, West Marin didn't have a community foundation. Today, thanks to supporters like you, we're creating lasting change across our region — from expanding preschool access to strengthening local nonprofits, from addressing workforce housing to building community resilience.

What truly sets West Marin Fund apart is our approach: we don't just fund programs, we strengthen the invisible yet essential fabric of our communities. We bring people together, identify gaps in services, and create sustainable solutions that connect us to each other and to the wider world around us.

When you support West Marin Fund, you're not just investing in one small rural region — you're strengthening our entire Bay Area. The solutions we develop here, the bridges we build, the diverse perspectives we welcome, the ways we care for both people and place — these become the seeds that can inspire other communities facing similar challenges. By nurturing the unique spirit and strength of West Marin, together we're demonstrating how rural communities can thrive and contribute to a more connected, resilient, and equitable world.

With gratitude and hope for our shared future,

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Sarah Hobson Executive Director



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Our Impact

Over the last fiscal year, we awarded \$1.68 million to 75 organizations working on issues impacting West Marin and its people. Here are a few milestones we're proud to share.



Community Enrichment

Provided grants for community events and activities that enhance the lives, creativity, and cultural experience of people who live, work, and visit West Marin. A total of \$47,906 was awarded to 12 organizations working to strengthen the social fabric and cultural diversity of our region.

Photo by: David Briggs

Nonprofit Effectiveness

Strengthened the capacity of West Marin leaders and nonprofit organizations to better deliver on their mission. Twenty grants totaling \$180,806 supported staff trainings and improved operations. Four grants totaling \$600,000 facilitated collaboration among 21 organizations to reduce service gaps for school children, Latine families, and low-income households.



Photo by: Carlos Porrata



Housing Action

Called attention to substandard worker housing in West Marin and supported actions to ensure safe, affordable, and dignified housing for all. Funded local community land trusts, co-published a Housing Action Study, and launched the Housing Action Fund to support people being displaced and evicted.

Building Strong Communities for Tomorrow

In West Marin, we believe that strong communities are the foundation of a better world. Our vision for the next decade includes:

- Expanding affordable housing solutions for workers and families
- Strengthening our network of responsive nonprofit organizations
- Ensuring every child has access to quality early education
- Building affordable and sustainable transportation solutions
- Creating digital equity through internet access for all
- Preserving our unique cultural heritage while embracing growth

The Power of Community Giving

Community foundations like West Marin Fund are created by communities for the community. We understand the unique challenges and opportunities in communities because we're part of them. When you give to the West Marin Fund, your support helps:

- **Build bridges** We bring together donors, nonprofits, and community leaders to create solutions that work for everyone.
- Solve complex problems We don't just respond to community needs; we identify gaps, convene key stakeholders, and work across multiple sectors of society to address systemic challenges.
- Leverage funding We mobilize the resources we're given and use them to attract additional support from the county and other regional partners to make a bigger impact.
- Steward community resources We hold your generous gifts in the public trust, ensuring they are thoughtfully reinvested in our community to create lasting change.

Why I Give

"West Marin stands out as a remarkable place with its commitment to community, environmental stewardship, and creative spirit. Now more than ever, we need to unite in supporting community programs and local non-profits. West Marin Fund plays a pivotal role in fortifying the region's social and cultural fabric and offering thoughtful leadership to address the pressing challenges of our time."

> ~ T.M. Ravi (with Executive Director, Sarah Hobson)



"We see the inequity in the world and we'd like to make a difference. It starts fundamentally with equity in your own home community."

> Corey Goodman and Marcia Barinaga

Ways to Give

Our goal is to increase resources to local nonprofits and at the same time offer you the opportunity to enhance your reach in West Marin. We encourage you to continue giving to the nonprofits you already support and also include West Marin Fund in your giving.

Check

Make check payable to West Marin Fund and mail to: West Marin Fund, P.O. Box 1496 Point Reyes Station, CA 94956

Online Donations

Donations can also be made online at <u>westmarinfund.org/give</u> using a credit card or Stripe.

IRA Charitable Rollover

If you are over 70 1/2 years old, you can directly transfer up to \$100,000 per year from an IRA account to one or more charities. If you are age 72 or older, this transfer counts toward the minimum required distribution rule for IRA accounts. Such distributions are exempt from both income and estate taxes.

Stock Transfer

Publicly traded stocks owned for more than one year may be donated to the West Marin Fund as a charitable gift. Donors are eligible for a tax deduction for the fair market value of the appreciated stock. By donating appreciated stock to the Fund, you can avoid capital gains taxes that would otherwise occur at the sale of the stock.



Learn about other ways to give by visiting westmarinfund.org/give

Financials Fiscal Year 2023-24

Treasurer's Report

West Marin Fund's finances continue to be in good shape with expenditures well under control and assets in solid condition. Investment returns have been positive and in line with market returns.

The Fund exceeded its fundraising expectations with support from all sources allowing the expansion of grantmaking, program activities, and staffing. The Fund is continuing its efforts to broaden its donor base of individual donors, foundations, and government agencies. It is also working towards obtaining, whenever possible, multi-year commitments; this will allow the Fund greater stability when it comes to longer term planning. On the expense side, most items remained well under budget for the entire fiscal year. Expenditure ratios were: Grants 53%, Programs 31%, Administration 8%, and Fundraising 8%.

FY 23-24 Grants

\$1,682,122

COLLABORATIVE IMPACT	\$600,000
DONOR ADVISED	\$403,128
HOUSING ACTION	\$280,000
DRGANIZATIONAL EFFECTIVENESS	\$180,806
OTHER FIELD OF INTEREST	\$123,188
EARLY CHILDHOOD EQUITY	\$95,000

	TOTAL INCOME	TOTAL EXPENDITURE	GRANTS AWARDED	NET ASSETS ⁽¹⁾
FY 23-24	\$3,959,320	\$3,178,391	\$1,682,122	\$5,555,136
FY 22-23	\$2,104,712	\$1,854,313	\$1,042,371	\$4,739,296

(1) Includes endowment funds, board designated funds, donor advised funds, and pooled program funds.

All of our financial statements are available online at **westmarinfund.org/financials**

WEST MARIN FUND our coastal community foundation



westmarinfund.org/give Solving community challenges together for a just and thriving West Marin.

Photo by: Carlos Porrata