

# TCRM FOR SALES ANALYTICS ACCELERATOR

## Components

- Customized Dashboards for everyone on your team
  - 6 Sales Managers Dashboards
  - 4 Individual Sales Representatives Dashboards
  - 1 Sales Executive Overview Dashboard
  - 5 Sales Operations Dashboards
  - 4 Embedded Dashboards
    - Opportunity, Account, Home Page, Sales Overview

## Business Value

Helps sales teams manage forecast, coach teammates to help hit their quotas, and provide insights to whitespace opportunities. Implementation of Einstein Discovery Opportunity scoring model to help prioritize pipeline and better close deals.

## Quick Time-To-Value!

5-6 Week Deployment, 1 Week of Post-Go Live Support

