

# BID2WIN CONSULTING

## CAPTUREREADY®

Bid2Win Consulting is excited to introduce our solution for Capture Management that allows our clients to have a capture built and readied for transition as the time and/or resources are available. In other words, Bid2Win gets your CaptureReady® when you are ready to lead it.

Do you have a resource issue like too much work or not enough help? Are you trying to hire capture managers with opportunities mounting up? Now you can bring in our capture experts and hit the ground running.

We can support the entire lifecycle of a capture, from identification through the delivery of a proposal and even beyond. Or we can turn the effort over to your internal resources when available. Our trademarked methodology and process will increase your P-win while freeing your internal resources to focus on your priority targets. We even provide on-the-job training and mentoring at no additional cost. Best of all, you can keep us to support the capture, start a new one, or send us on our way.

### ADVANTAGES

- We are consultants. There's no need to go through the hiring process. We can hit the ground running on day 1.
- We show up with our toolbox full. We have templates for every step of the capture. Or we can use yours.
- We support the effort only as long as needed. We leave when YOU need us to – whether that be driven by budget, resource availability or captures “running to the right”. We can put the capture on the shelf and return, if and when we are needed.



[www.bid2winconsulting.com](http://www.bid2winconsulting.com)

Contact Helene Johnson at [helene@bid2winconsulting.com](mailto:helene@bid2winconsulting.com) or 443-756-0692