

# PRICING GUIDELINES

## FULL SERVICE WEDDINGS:

no minimums

Although we have “**no minimums**” on our full service weddings, it’s important to have a sense of where our floral pricing lands so we are all going into this partnership with **realistic expectations**.

These are “**general price ranges**” based on an average size bridal party, a ceremony installation, bar florals, candle treatments and centerpieces for your cocktail hour and dinner reception. Of course, this estimate may change if your floral needs are more simplified or elaborate.

30-50 guests	\$6,000 - \$15,000
60-100 guests	\$10,000 - \$25,000
100- 150 guests	\$15,000 - \$35,000
150-200 guests	\$20,000 - \$45,000
200-300 guests	\$28,000 - \$70,000

## “A LA CARTE” WEDDINGS:

minimum: \$3,500

We do take on a **select few** “a la carte” weddings per year. It’s important to know this is a **limited service** that we offer when we have gaps in between our full service projects.

Therefore we typically do not guarantee our availability until we are **60-90 days** out from the delivery date.

That said, it’s a great option for couples who are working with tighter budgets and are **willing to roll up their sleeves** with the set up.

- **What it includes:** Anything we can design ahead of time in our studio, box up and deliver.

- **What it does not include:** Anything that requires an on-site set up /designers (ceremony structures, placement of flowers on tables, cake design, mantle designs etc). No premium rental vessels or candle holders — all containers will be priced out as a full purchase.

- **What to expect:** our driver will drop off your flowers in boxes, and you or someone on your planning team handles all the placements. Delivery fee: 10% of your subtotal (local delivery)

## PACKAGES:

We do not have any preset packages as every wedding is unique with different visions and needs. We are a boutique firm and we care about curating your flowers to your love story. Therefore you will never feel like a number, we build relationships with our couples as this is the biggest day of your lives and you deserve a floral team that understands that.

*Looking forward to connecting!*  
*xo, Toby*