

# SERVICES & PRICING

We developed the studio as a digital creative agency solely focused on helping hospitality groups and entrepreneurs thrive in a new media landscape. We know hospitality and we know branding on equal footing, which gives you a leg up on positioning your new hotel, restaurant, cafe, AirBnB or hospitality driven business for a wide community audience.

Inside you'll find a list of our flagship design and consulting services along with pricing and fee schedules. Need a bespoke quote for multiple programs? No problem, email us at hello@soignebrandingstudio.com for more information.

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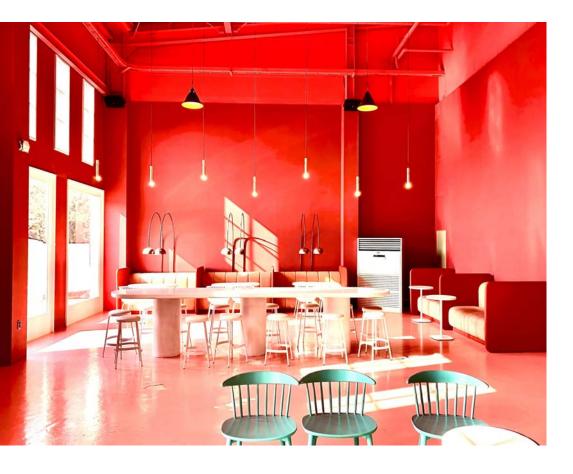




THE MODERNIST BUSINESS CARDS

LA CROISETTE MENU DESIGNS





THE STUDIO We developed the studio as a digital creative agency and consultancy solely focused on helping hospitality groups and entrepreneurs thrive in a new media landscape. We know hospitality and we know branding on equal footing, which gives you a leg up on positioning your new hotel, restaurant, cafe, B&B or hospitality-driven business for a wide community audience.

Below is a summary of our service menu, further expanded on the pages to come!

#### **BRAND DESIGN**

Defining Your Business Identity

- Brand Intensive Design
- The Essentials
- Semi-Custom Branding
- Collateral Design
- VIP Design Days

#### WEB DESIGN

Executing a Cohesive Experience

- Custom Web Design
- Website in a Week
- One-Page Websites
- Customizable Templates

# CONSULTING

Evolving Your Brand's Story

- Social Media Launch Strategy
- Menu Design & Development
- Service & Strategy
- Program Development



HEATHER DICKEY Creative Director & Founder

# **EXECUTIVE SUMMARY**

My first boss in the hospitality business was the legend himself: Anthony Bourdain. You just can't find a better education.

He taught me so much about the meaning of hospitality, and how to communicate with the audience at large. Throughout my career, I've run Michelin-starred restaurants and five-star hotel properties; with a smattering of event spaces, bars & brasseries along the way. I found my passion in figuring out ways to drive traffic to my properties during the struggle months, and it's morphed into a studio assisting clients in positioning themselves for an ever-changing market.

Whether launching new ventures or revitalizing existing ones, I've helepd defin and express exceptional hospitality brands across the globe. My services span from crafting distinct identities to developing online ecosystems to sparking social media resonance that attracts and engages. I become deeply embedded in all aspects from concept to quest experience - ensuring memorable substance beyond the surface. I will pour this same passion



Throughout my career, I've lent branding and marketing services to exceptional hospitality companies in times of pivotal growth. When Saudi Arabia's preeminent Leylaty Hospitality Group expanded further into restaurants, weddings and events; I crafted packages and managed social media to cement leadership in the space. For longtime Middle East favorite Toki Restaurants, my service consultation smoothed internal operations while event design and production drove community connections. And for SLS Hotel's Baha Mar outpost, I developed in-room dining, launched three new F&B concepts and created a VIP amenity program as the property launched in the Bahamas. These trusted partnerships stem from my hands-on mastery. I not only strategize but also create and implement alongside driven teams.

#### THE LEYLATY GROUP, KSA



- · Wedding Brochure Development
- Social Media Management
- Brand & Marketing Strategy
- · Event Production

#### TOKI RESTAURANTS



- Social Media Strategy
- Brand Photography
- · Social Media Management
- · Event Development
- · Restaurant Direction

#### BYBLOS XPRESS QSR GROUP



- Social Media Strategy
- Brand Photography
- · Social Media Management
- Event Development
- · Promotions Direction

#### SLS BAHA MAR HOTEL



- · Opening Director of IRD
- Bar Program Development
- · Pool Menu Program
- · FOH Head of Training
- · Opening VIP Concierge Program





# CASE STUDY: LA CROISETTE POOL & BEACH CLUB

The jewel of the French Riviera, La Croisette oozes Cannes-cool style and nonchalance. The full scope includes an intuitive web design suite, menus and full collateral.





04





La Croisette Beach Totebag

Menu Collateral

Outdoor Signage

Large All Day Menu Design



# CASE STUDY: THE MODERNIST TRAVEL

The Modernist Travel exudes mid-century style and an insider's view of adventures across the Palm Springs region from retro resorts to ultra-luxe hideaways. Signature branding brings the desert modernism aesthetic to life through collateral such as luggage tags, brochures and business cards that capture the vintage spirit.



03





11 Promotional Portcards

02 Business Card Design

03 Brand Inspiration

04 Brand Stationary Collateral



Solution:	FULL BRAND STRATEGY + DESIGN
Timescale:	4-6 WEEKS
Medium:	DIGITAL + PRINT MATERIALS
Investment:	\$4,200 USD

# YOUR COMPLETE BRAND INTENSIVE INCLUDES:

- Deep Dive Design Workbook
- 1:1 Discovery Call
- Style Direction Presentation
- Multiple Brand Concepts for Review
- Moodboard & Creative Direction
- Brand Board for Review
- Full Logo Suite
- Color Palette & Type Choices
- Brand Patterns & Textures
- All Digital Assets in JPEG, PNG, EPS
- Full Set of Brand Guidelines
- Business Card Design
- Social Media Template Set

This top-tier branding engagement creates your visual identity system for an unforgettable impression. We'll first dig deep into discovery, sharpening our understanding of your positioning, character and ambition. These insights directly inform the strategic concept designs that speak to your exceptional vision.

The logo, symbols, color palette, typography, patterns and textures are ultimately selected to tell your unique story. Comprehensive guidelines manage ongoing expression across guest touchpoints, while stationary and anchillary branding establish seamless cohesion. The output is a differentiated brand platform that effortlessly connects with audiences while propelling your hospitality business to new heights.

# THE BRAND INTENSIVE



You have a vision, and you know what you want to execute, we're here to make that happen in our streamlined brand development package designed to get you off the laptop and on the floor with a stylish, cohesive brand suite that speaks to your ideal clientele. Need to get pitch ready for your investor rounds? This is the road for you.

Solution:	STREAMLINED ESSENTIAL BRAND PACKAGE
Timescale:	2-4 WEEKS
Medium:	ALL DIGITAL MATERIALS
Investment:	\$2,150

# THE BRAND **ESSENTIALS**

# 01

# **BRIEF** STRATEGY & DIRECTION



- Deep Dive Design Workbook
- 1:1 Discovery Call
- Style Direction Presentation

# O2

**DURING** FESIGN & DEVELOPMENT



- Brand Board for Review
- Full Logo Suite
- Color Palette & Type Choices
- Brand Patterns & Textures

WRAP-UP THE DELIV



- All Assets in JPEG, PNG, EPS
- Full Set of Brand Guidelines

Our design day rate provides adaptable creative support as brand initiatives arise between larger branded projects. We become an on-call extension of your marketing team. This offering enables tackling a la carte design requests with the same creative alignment an extended engagement provides. Our day rate empowers achieving stunning bespoke design pieces scaled to each project need.

INVESTMENT: \$1,200 USD per day.

#### **COLLATERAL DESIGN**

Defining Your Business Identity

- Business Cards
- Signage
- Take Out Packaging
- Uniform Graphics
- Stationary

# MENU DESIGN AND DEVELOPMENT

Executing a Cohesive Experience

- · Designing a full menu suite for your restaurant brand
- Creating Takeaway Menus
- Online Menu PDFs
- · Private Events Menus
- Menu Strategy

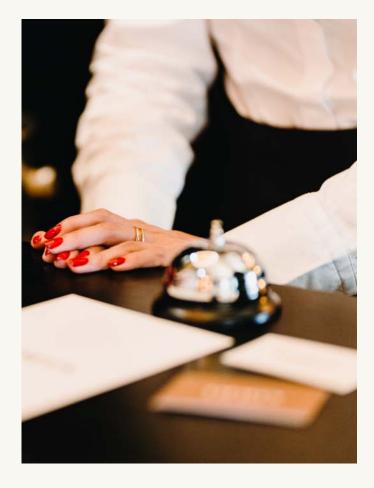
#### MARKETING MATERIALS & STRATEGY

**Evolving Your** Brand's Story

- · Seasonal Initiatives
- Member Events
- Email Campaigns
- Direct Mailers

- Pamphlets
- · Private Events Brochures
- Event Promosional Cards







Give Soigné one week of your time and attention and you'll receive a sleek, sohesive and styled brand ready to be shown off to the world.

We've created a selection of semi-custom brand suites, sold in highly limited quantites and customized to give your brand a look to own.

You choose the design day, fill out your design workbook and upload your assets and we get to work! A brand you'll love within a week.

# YOUR SEMI CUSTOM BRAND INCLUDES:

- Deep Dive Design Workbook
- Dedicated Design Day with Signoffs
- Full Logo Suite
- Color Palette & Type Choices
- Brand Patterns & Textures
- All Digital Assets in JPEG, PNG, EPS
- Full Set of Brand Guidelines
- BONUS: Business Card Design
- BONUS: Social Media Template Set

01



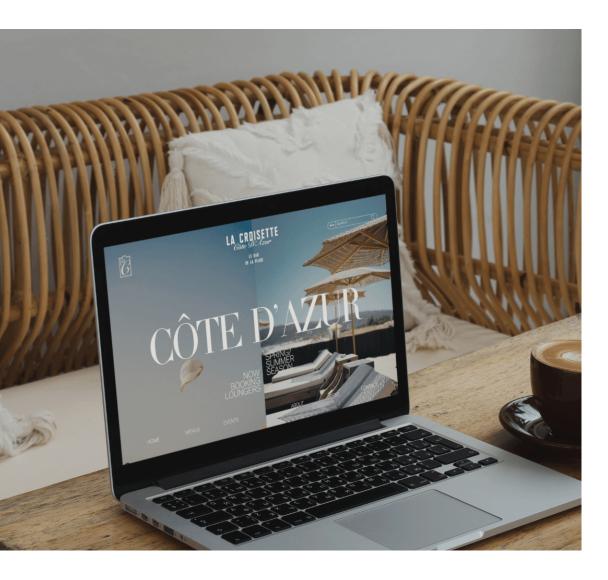
02



03



- 1 LA CROISETTE COLLATERAL
- 02 BUSINESS CARD DESIGN
- 03 SOCIAL MEDIA POST TEMPLATES



Our premium web design engagement creates a digital hub for your hospitality brand to thrive. We first strategize site architecture and content frameworks. Then award-winning design visually transforms the blueprint to reflect your distinctive identity across intuitive interfaces. Robust Showit platform integration enables drag-and-drop CMS management.

Our packages span discovery calls, sitemaps and wireframes, creative homepage treatment, brand photography and copy creation, responsive page templates, seamless platform integration, SEO optimizations, launch strategies and onboarding to empower your brand.

The result: an exceptional user journey and vibrant online brand ecosystem, effortlessly connecting visitors to unforgettable on-screen offerings. Give your guests a truly compelling digital brand experience.

**INVESTMENT: STARTING AT \$3,990** 

# COMPLETE WEBSITE DESIGN & BUILD

# WEBSITE IN A WEEK

OUR TEMPLATE CUSTOMIZATION



Once you purchase one of our Showit website templates, you will have the option to have us customize it for you and completely vamp the site for your brand. (Must purchase template with template customization package)

# ONE PAGE WEBSITE

INTUITIVE, SIMPLE AND CLEAN DESIGN FOR YOUR RESTAURANT OR BAR



Do you want a website that's got style but is easy to navigate for guests finding you on Google? We've got the ticket: An intuitive one-page website with menus, events, info about your team and more. (One week project)

**INVESTMENT: \$1200** 

# WEBSITE TEMPLATE

SHOWIT TEMPLATES WITH DRAG-AND-DROP EDITING CAPABILITIES



Are you a bit tech savvy and want to work at your own place? Enter our Showit website templates, with completely customizable drag-anddrop design. Make event updates and menu edits a breeze.

**INVESTMENT: \$1690** 

INVESTMENT: \$500 - \$1200





# SOCIAL MEDIA DEVELOPMENT

You've got a new business ready to open. One thing is missing and that's content. Not only can we assist with creating gorgeous photo and video for social, but we can help by designing custom social media templates for Canva that you can use over and over for new promotions.

# How we can help:

- Food photography
- Video for Instagram Reels
- B-Roll content for Future Posts
- Social Templates for Reels & Feed Posts

INVESTMENT: Starting at \$1500 for Content Production. Day Rate for Social Creation.





HOSPITALITY BUSINESS CONSULTING From help with staffing, training materials, and putting systems in place to helping with your service flow and getting people in the door, we're here to help.

We'll help you set up your systems, your private dining program, develop your menu offerings with you, craft training materials, create a catering program that works for your business and so much more. The opportunities are boundless.

#### **SERVICE & OFFERINGS**

Get Your Service & Menu Program to Work for YOU

- · Help with Service Flow
- Menu Tweaks
- Comprehensive Evaluations
- Steps of Service Plans

# TRAINING & STAFFING

Putting the Systems in Place

- Staff Budgeting
- Pre-Service Systems
- Staff Recruitment
- Ongoing Training Calendars
- Staff Incentives

# MARKETING

You've Got the Tools to Set You Apart!

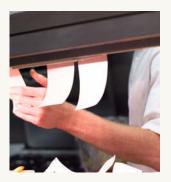
- Social Media Launch Strategy
- Event Promotion
- Event Program Development
- Private Events Programs
- Community Reach Out

Are your needs a little more straightforward? We've got your back. Take a look at a few other ways you can use our day rate to 86 your looming tasks.



OTHER SERVICES 01

MENU STRATEGY, DESIGN & DEVELOPMENT



We help with market research, menu development and planning with your culinary team, as well as design your menus to strategically place highticket items in your guests eye line. It's more than sales, it's putting your front and back of house teams in the best position to produce smooth services and incredible meals day in and day out.

INVESTMENT: STARTING AT \$1200

02

SERVICE & TRAINING SYSTEMS + MATERIALS



Do you need help putting service and training systems in place for your FOH team? We're here to help. We have years (really, decades now) of experience in developing training materials for Michelin-starred and highly lauded restaurants & hotels around the world.

INVESTMENT: STARTING AT \$1200

03

SOCIAL MEDIA MANAGEMENT



Between showing off your latest menu items to keeping up with the algorithm, it can be really tough to navigate the social media landscape. That's where we come in. We'll put together a gorgeous, seamless calendar of content to maximize your impact online.

INVESTMENT: \$1600 MONTHLY

CALL US

US: +1 917 689 3253 UK: +44 7309 691367 ONLINE

hello@soignebrandingstudio.com soignebrandingstudio.com LOCATIONS

London and Los Angeles Servicing Clients Worldwide