

A background image showing a woman with dark hair and bangs, wearing a dark top and a large white feather earring, styling the hair of another woman with long, wavy blonde hair. The scene is softly lit and slightly blurred, creating a professional yet intimate atmosphere.

# COMMISON STYLIST FINANCIALS CHECKLIST



# FINANCIALS CHECKLIST

Monthly Service Dollars:

Commission Percentage:

Monthly Retail Sales:

Retail Commission Percentage:

Annual Income Goal:



# COMMISSION CHECKLIST

Based on your sales and income goals outlined above, what is your current monthly commission income behind the chair?

Example:

\$5000/month in services

40% Commission

\$500/month in retail

15% Commission

Total Monthly Income: \$2075



# COMMISSION CHECKLIST

Now, what is your \$ increase monthly to hit your goal annual net income?

Example:

\$40,000 annual income goal

\$24,900 current annual income

Need: \$1258/mo increase or \$314/wk

at 40% commission that's \$440/wk in services

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*"There are big benefits to being a commission stylist on a team with a growth mindset."*





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