



**THRIVE DENTAL MORNING HUDDLE SHEET**

**MISSION**

*Deliver WOW dentistry NOW!*

---

**MANAGER**

• ***Yesterday's Missed Opportunities:***

*Were there any patients we could have helped yesterday but didn't? What can we do differently today?*

---

• ***KPIs & Monthly Goal Progress:***

- ***Monthly Production Goal: \$\_\_\_\_\_***
- ***Current Production to Date: \$\_\_\_\_\_***
- ***Remaining to Achieve Goal: \$\_\_\_\_\_***
- ***SDTX Metrics:***

■ ***Treatment Coordinator Same-Day Treatment Acceptance Rate***

***Goal:*** 75% or more

■ ***Doctor Same-Day Treatment Production Goal:***

■ ***\$4,000 per day for a single doctor***

■ ***\$10,000 per day for a two-doctor day***

• ***Patients Interested in Orthodontic Consultations:***

---

**RDA (REGISTERED DENTAL ASSISTANTS)**

• ***Lab Tracking:***

*Are all lab cases ready for today? Are there any pending issues that need resolution to keep cases on schedule?*

---

• ***Same-Day Treatment Opportunities:***

*Identify which patients have outstanding needs we can address today. How can we make it easy for them to say yes?*

---

---

**RDH (REGISTERED DENTAL HYGIENISTS)**

• ***Yesterday's Post-Op Calls:***

*Were there any patient concerns or additional treatment opportunities identified?*

---



**DOCTOR**

• **Updates & Clinical Highlights:**

*Share key updates on patient care and identify opportunities for impactful same-day treatments.*

---

• **Key Cases to Watch:**

*Which patients scheduled today have complex needs or urgent concerns? How can we create WOW experiences for them?*

---

• **Motivational Message for the Team:**

*Remind the team why same-day treatment is key to patient satisfaction and practice growth.*

---