



THRIVE

DENTAL & ORTHODONTICS

THRIVE DENTAL MORNING HUDDLE SHEET

MISSION

Deliver WOW dentistry NOW!

MANAGER

- **Yesterday's Missed Opportunities:**

Were there any patients we could have helped yesterday but didn't? What can we do differently today?

- **KPIs & Monthly Goal Progress:**

- **Monthly Production Goal:** \$ _____
- **Current Production to Date:** \$ _____
- **Remaining to Achieve Goal:** \$ _____
- **SDTX Metrics:**

- **Treatment Coordinator Same-Day Treatment Acceptance Rate**
Goal: 75% or more

- **Doctor Same-Day Treatment Production Goal:**
 - \$4,000 per day for a single doctor
 - \$10,000 per day for a two-doctor day

- **Patients Interested in Orthodontic Consultations:**

RDA (REGISTERED DENTAL ASSISTANTS)

- **Lab Tracking:**

Are all lab cases ready for today? Are there any pending issues that need resolution to keep cases on schedule?

- **Same-Day Treatment Opportunities:**

Identify which patients have outstanding needs we can address today. How can we make it easy for them to say yes?

RDH (REGISTERED DENTAL HYGIENISTS)

- **Yesterday's Post-Op Calls:**

Were there any patient concerns or additional treatment opportunities identified?



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DOCTOR

- **Updates & Clinical Highlights:**

Share key updates on patient care and identify opportunities for impactful same-day treatments.

- **Key Cases to Watch:**

Which patients scheduled today have complex needs or urgent concerns? How can we create WOW experiences for them?

- **Motivational Message for the Team:**

Remind the team why same-day treatment is key to patient satisfaction and practice growth.
