

The Mended Company, LLC

Job Description: Account Manager

Updated: July 2022

Who We Are

Mended is a social impact, for-profit business working to produce high-quality block printed products made by survivors of modern-day slavery across the globe. Our business is based in Dallas, TX and we import products from around the globe and ship them to consumers here in the United States.

Mended's MISSION is to provide economic empowerment to survivors of modern-day slavery through the production of block printed textiles created for the global-conscious partner.

The Need

Mended is looking to grow their start-up team with an individual ready to experience and contribute towards growth! As Mended seeks exponential growth, we need someone dedicated to pursuing all avenues of sales growth. This person will play a critical, collaborative role building the foundation of Mended's sales growth strategy in retail and wholesale channels. Our desire is to find someone who has a passion for social impact; experience in retail and/or wholesale selling; ability to grow, maintain and execute wholesale relationships; and a willingness to wear many hats in this growing business.

Expectations/Responsibilities

This role is designed to be full-time, based in Dallas. At this time, we are not considering remote candidates. Responsibilities would include, but are not limited to:

- Manage existing wholesale relationships and re-orders
- Pursue new relationships with small, medium and large-scale partners
- Develop robust retail strategy for events and e-commerce
- Help develop wholesale strategy and line sheets
- Help fulfill wholesale and retail orders
- Help execute retail and wholesale pop-up and market events
- Assist in the strategy and execution of social media photos and videos

Ideal Experience & Characteristics:

- Proficient in Microsoft Office programs
- Excellent communication skills
- Team-player
- Organized
- Strategic
- Willing to wear multiple hats in a growing company

Benefits

Base salary commensurate upon experience

Generous PTO