for 2021 / 2022

the

### SERVICES & PRICING

GUIDE

by

SAFFRON AVENUE

### ANGELA MONDLOCH



ROLE	Owner / Designer / Creator
EMAIL	hello@saffronavenue.com
SOCIAL	@saffronavenue

#### HISTORY /

I'm Angela, the designer, creator and heart behind Saffron Avenue. Back in 2009 I created a blog called 'Witty and in Love', it was my creative outlet for weddings inspiration and creative color pairings. Within two years, that blog transformed into Saffron Avenue, a space where I shared my love art, lettering, design and all things branding.

In 2012, Saffron Avenue was official. I fell hard for branding and website design and knew creating from the heart was my magic sauce. With a love of detail, sketching, and creating designs that pushed the envelope, I found my happy place.

For the last 10+ years I've built my company with integrity and intention and have a mission to never stop creating and never stop learning.

#### MISSION /

I believe that each design, brand and website deserves to feel unique, to have a custom touch, to feel balanced and to be created with intention. My goal for each client is to feel confident. To walk away with a brand or website that finally reflects who they are, who they are attracting and who they want to become. To build long-term relationships with trust, honesty and some laughter inbetween:)



I've been lucky enough to work with clients throughout different countries on various projects.

From award winning photographers, educators, NBA player, Former Miss USA to a film & television actor.



I specialize in curating custom and heartfelt brands for creative entrepreneurs. I believe in high-end simplicity, clear strategy and detailed design.

# CREATIVE DESIGNFROM THE HEART

Design has the power to change consumer behaivor, it has the ability to inspire how we feel and react emotionally. The purpose is to provide insight on how to align intentional design with the end goal. To connect the strategy with the visual. To execute creatively. To design from the heart.





## CREATIVE

AGENCY AND PRODUCTION HOUSE

LULU CREATIVE

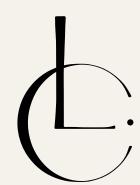
CLIENT

Complete Brand Design

SCOPE

Agency & Production House

INDUSTRY



x laura Gayle.





LULU CREATIVE

CLIENT

Complete Brand Design

SCOP

Agency & Production House

INDUSTRY





MADIX & CO.

Brand & Template Customization

Event Design

INDUSTRY



M&Co

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with

INTENTION

MADIX AND CO

MADIX & CO.

CLIENT

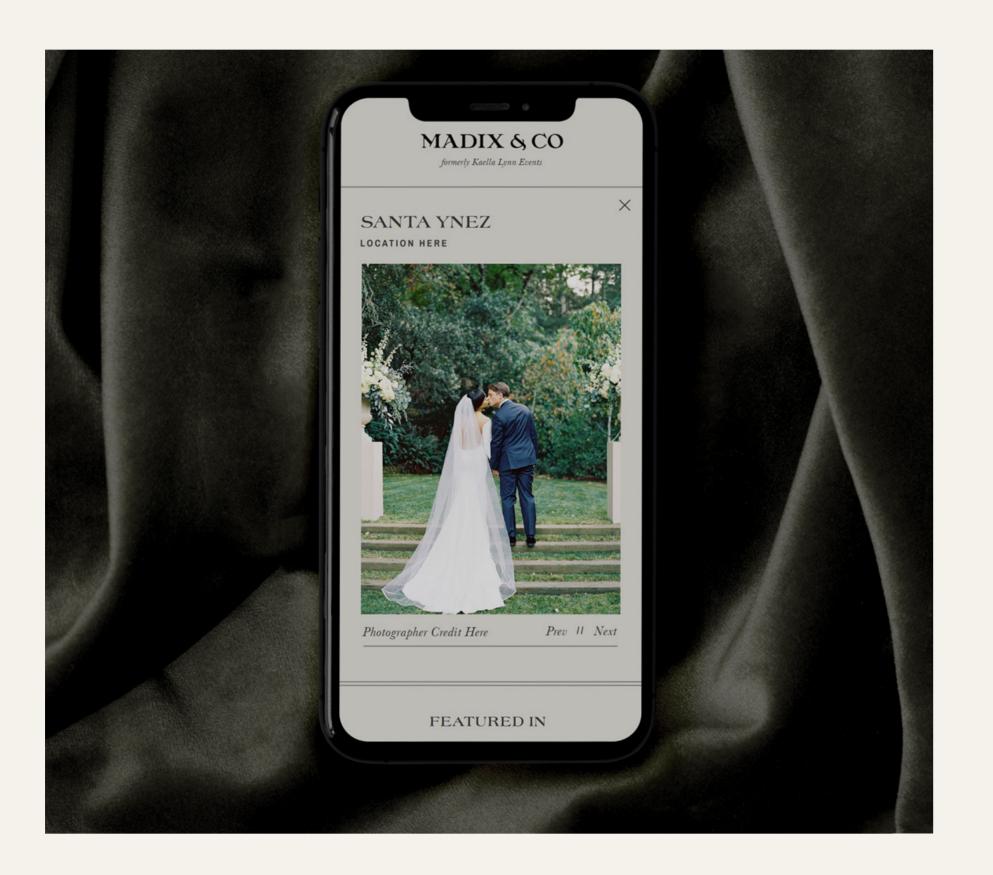
Brand & Template Customization

SCOP

Event Design

INDUSTRY



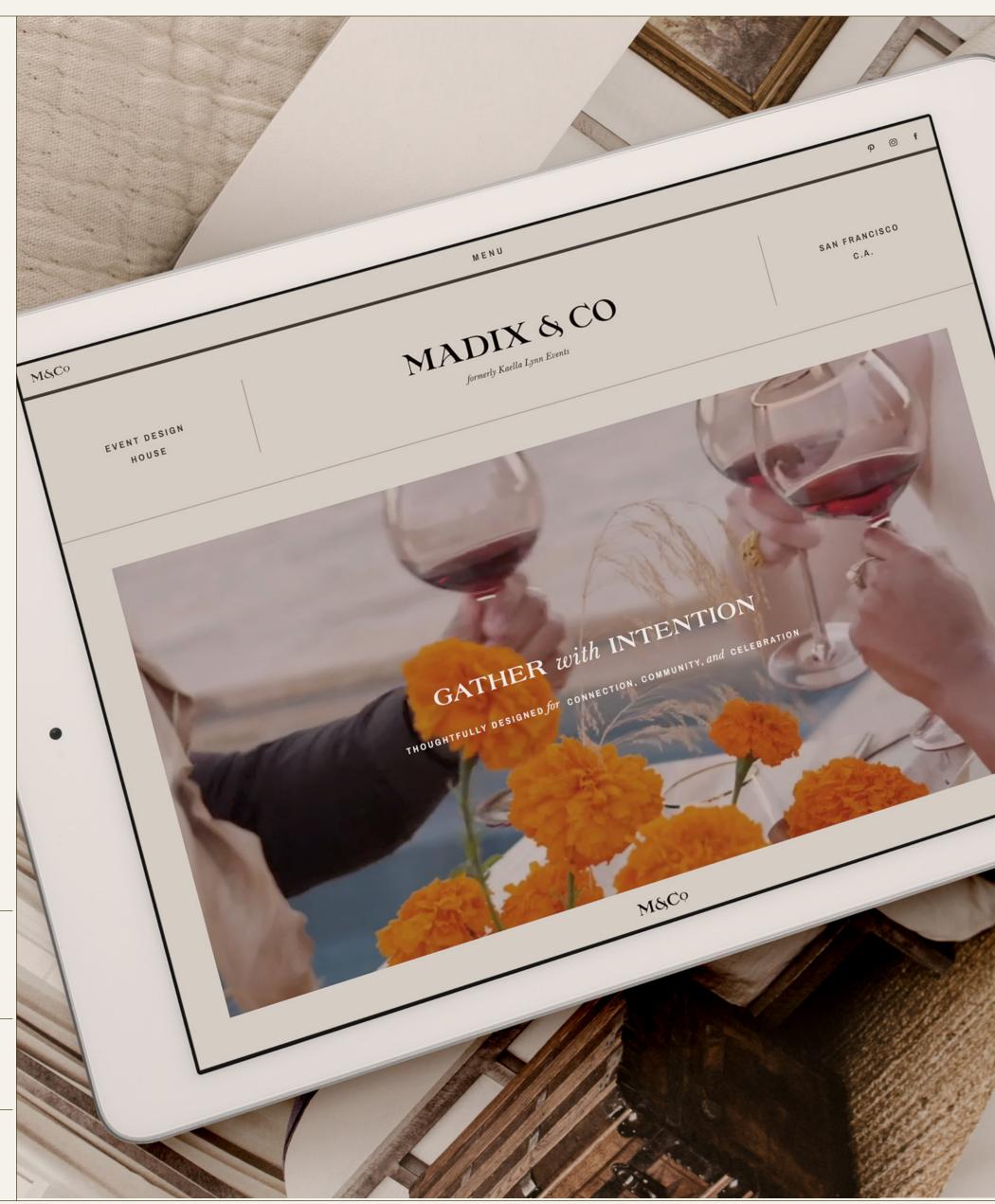


MADIX & CO.

Brand & Template Customization

Event Design

INDUSTRY





COMPLETE BRAND **CUSTOM WEBSITE** 01 02 Brand Identity Package Custom Showit Website Designed for you brand & needs Logo, Stationery, Socials Complete Design 4 - 6 weeks Custom Design 6 - 8 weeks This is the full brand package which includes **The Style Discovery** // color palette, inspiration, This is a completely custom design website on the Showit Platform, a drag-and-drop website design direction). The Brand Concept Presentation // Four logo concepts to include mockups builder that allows you to design creative websites without having to deal with backend coding and element exploration. The Brand Board // Includes the primary logo, secondary, brand and development. This package includes the custom design of the HOMEPAGE, 5 INTERIORS marks, patterns, etc. **Brand Pieces** // Design of matching stationery and social media templates. PAGES, and THE BLOG. Each page is designed around the copy/content you provide and will **The Brand Guidelines** // An overview and breakdown on how to use your new brand. align with your brand and user-experience in mind. FOR YOU IF... FOR YOU IF... You want a website that is design just for you! The website layout, look and flow will be based You need help choosing the overall look, style and direction of your brand and the coordinating on the research we work together on and the brand that we created for you. It includes complete brand elements. This package provides you with creative options to help you decide which page development, testing, and launch. direction to take. STARTS AT PRICE

\$7,500

\$8,250

03	SINGLE LOGO	0 4	TEMPLATE CUSTOMIZATION		
	03		04		
	Single Logo Design		Customized from Template		
	Brand Board w/Elements		2 Custom Page Designs		
	Quick Turnaround		Quick Turnaround		
	You will receive a brand board with the single logo design, a secondary logo option, color palette, sub mark or monogram, color palette, and 2 pattern recommendations. You receive one revision and additional revisions are billed at my hourly rate of \$175.		There are 2 pricing options for this (PLEASE EMAIL ME FOR MORE INFO). This can include the customization of 2 template pages of your choice (ie: Homepage & Services). The remaining pages will just be update with your colors/fonts, but not the layout or content. Additional page customizations and content implementation is an option. Please reach out for more info.		
	FOR YOU IF  You have CLEAR DIRECTION of what you are looking for. If that is a hand-lettered logo, stacked serif font, classic monogram, etc. You will receive a full brand board and logo based on the inspiration and direction you've provided. This includes 1 revision/tweak to the logo.		FOR YOU IF  You need a creative website launched quickly. Although 2 pages are customized for you and around your brand, it will still be based off the overall flow/design of a template from the shop. It can still feel unique, but will have elements of the template.		
	PRICE \$2,500		\$1,850		

ONE

PRICE \$7,500

### THE DETAILS

COMPLETE

### BRAND

Your brand should tell the story about your business. It should allow your ideal customer to feel connected and aligned with you. This package is created to provide you with a complete, cohesive and professional brand.



**BRAND WORKBOOK** / A comprehensive, fillable PDF brand workbook to help you understand your brand strategy, unique story, brand personality and overall style & direction.

MOOD BOARD / A Style Discovery presentation that includes your values, keywords, curated color palette and an inspiration board to provide you with a visual direction and vibe. (1 revision)

CONCEPT PRESENTATION / You'll receive 4 completely custom logo and brand concepts. They will each have a different feel, look, layout and include visual mockups to see them in use. (revisions)

**BRAND BUILD OUT** / Once your final logo is chosen, the brand board will be created. This will include the primary and secondary logo, the color palette, pattern/texture recommendations, and brand marks/monogram. (1 revision)

BRAND GUIDELINES / You'll receive a brand guideslines PDF that will include details on how to use your brand, fonts, colors, etc. This will help you maintain consistency in your brand moving forward.

STATIONERY & SOCIAL / Includes the design of a business card, a notecard/envelope, a stamp/sticker design as well as 3 instagram story and matching post templates and 3 optional pinterest pin designs. (1 revision)

**THE LAUNCH** / You'll receive my Launch Kit Planner as well as 3-6 coutndown graphics to include in your launch. (1 revision)

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**TWO** 

PRICE \$8,250

### THE DETAILS

for this step! Let us know if you need recommendations

CUSTOM

### MEBSITE

Your online home should be creative, cohesive and strategic. It's important for us to help your story resonate with your brand online. The goal is to have your visitors feel welcomed and intrigued when browsing through each page.



CONTENT PLANNER / You'll fill out the website content planner to help you create the copy and flow of each page. We highly recommend copywriters

THE WIREFRAME / Once you provide us with working copy and direction. We will create a wireframe and hop on a call to discuss design direction & inspiration. We want to make sure we create something that is perfect for you.

THE DESIGN / Once your copy and content is finalized, we will start designing the Homepage first. Once approved, the remaining pages are created. If you don't have photographer ready, we will use filler images that we fill best aligns. (2 revisions)

**DEVELOPMENT** / Once all design is finalized, it will go into development on the Showit platform. Any copy or layout changes will be priced separately. Note: We will add 1 full portfolio, 1 shop product, 1 press. If you need us to add it all, please let us know.

MOBILE & SEO / After the step above is completed, the mobile side will be developed to flow easily and naturally. We will also setup the headings to be as SEO friendly as possible. We ask you to provide us with in-page SEO.

TUTORIAL & TEST / You'll receive a one hour skype tutorial to walk you through your site and how to use it. We will also dedicate time to test the site completely and activat a coming soon page for launch.

THE LAUNCH / Once design has been finalized and final payment made your site will be implemented into your showit account and you can start your launch countdown!

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charged separately and not included in the package. Saffron Avenue is not resonsible for website downtime or hosting. Additional design items require a custom quote (ie: additional pages, e-commerce, e-course, etc).



These are the standard deliverables that we provide for each project type.

### LOGO

Includes the following file formats provided in primary color, alternate color, white on black, and black on white: .AI, .EPS, .JPG, .PDF, .PNG, and .SVG.

### GUIDELINES

Full set of brand guidelines, provided in .PDF format providing information on how to use and understand you brand.

#### STATIONERY

Cohesive stationery pieces of your choice that will align with your brand, style and strategy.

### **MOCKUPS**

Mockups of your stationery, logo, and brand elements to geta visual on how it can look.

### SOCIAL

Custom designed social media templates, fully editable in design software.

### LAUNCH

Launch graphics that include your coutndown, launch planner and mockups.

### **FINALS**

Brand resources like full logos and font files are supplied with the accompanying files received during project sign-off.

What if I'm not sure about the daesign or the strategy?	If you aren't sure about the design or the strategy, then let me know! I'll provide you with tips on feedback and talk through why I designed something a particular way or why your strategy is the way it is. II want you to feel confident and excited about your project. If something doesn't feel right about it, then let's work together to find a solution that works.	What happens after developing my brand?	Creating the brand is really just the start of it all. Your branding will need a lot of collateral like a website, business cards, packaging, social templates, etc. We will provid you everything listed under the brand package, but can offer you so much more. If you need help with packaging or even sales page design, let us know!
What exactly is branding?	Branding is more than a logo and a clever tagline. Your brand tells the story of your company. It's your message and your values. Branding is when all of the different elements like your logo, social media posts, and marketing materials all tell the same story consistently. And when that happens, remarkable things occur.	How long will it take to make my website?	It really just depends on your brand and on the site. No two websites are exactly the same. We always work with your timeline. After we meet and talk about all of the details of your project, we can give you a realistic timeline for your project. Most custom sites take from 4-6+ weeks.
What's the difference between a logo and a brand?	Your logo is a graphic or typographic symbol that identifies your company. A logo is part of your company's brand identity. It represents part of your brand's story, but it certainly isn't the only part of the story.	Will I be able to edit my website?	We use the showit content management platform to build your website, which means when we're done, you'll be able to make edits to the content. It's a drag-and-drop website builder that allows you to design without having to deal with backend coding and development. It gives you total freedom to create and to maintain your web presence. It's great for a variety of informational type websites.
How much should  I expect to pay for  my new website  platform?	Showit has 3 pricing options, I recommend the 2nd or 3rd which is around \$24/month. This is for the website HOSTING. You'll need to make sure your DOMAIN and EMAIL are setup elsewher. We personally recommend either Google or Hover for domain and email.	What if I need more than the 6-8 website pages?	That's just fine! Before we send you the full estimate we will discuss your website needs. If that includes a sales page, a small 3rd party shop, a plugin customized, etc. Those will be priced separately and can be added to your proposal.
CONTACT	hello@saffronavenue.com	ANYTHING ELSE?	Any further questions, please don't hesitate to get in touch

