



**GREEK BOYS  
CHOICE FOODS, INC**

Importers - Distributors of Fine Foods & Wines

PRIVATE LABEL & CO-PACKAGING



## Private Label & Co-Packaging

From Start-ups, private label brands or proprietary items for your foodservice chain, we are here for you as a full service co-packer. We take the responsibility of sourcing, manufacturing and providing quantity products so you can focus on the marketing and the selling of your brand. This is a basic guide on the process it will take to your get your product to your customer's hands. If at any time you have a question about the process, please do not hesitate to contact us.

*GBC Foods is FDA, State & GMP third party approved and inspected FCE and Distribution Facility*



## Product Capabilities

With two production lines and capabilities of up to 1,000 units per hour we are able to fill cold or hot : 5 fluid ounces to 1 gallon and 5 gallon. Common type of products include: Oil, Dressings, Marinades, BBQ Sauces, Hot & Mild Wing Sauces, Olives, Olives mixes, Olive tapenades.

Dry capabilities include, blending of spices, packing in Foodservice, Retail or Portion control packets.

## Co-Packaging - New Product Development Process

### *Step 1 – Sample Testing*

Customer sends the following items to our Tarpon Springs office: Product Sample for pH testing, Non-Disclosure and Recipe Template

### *Step 2 – Product Review*

Recipe & process is discussed with customer along with packaging options. Container is selected.

### *Step 3 – Test Batch & Quote*

Test Batch is produced for customer and lab. GBC foods provides quote.

### *Step 4 – Product Development*

Product is sent to Lab for testing and process approval GBC provides:

- Nutritional Facts
- Ingredients Statement & Allergens
- UPC Code (for use as long as product is manufactured by GBC Foods, customer may purchase UPC form GS1)
- Fee for one product is \$350 . This covers sample, lab and items used above. (3 or more products \$250 per product)

### *Step 5 – Design & Print of Label*

Customer works with Designer/Printer to develop graphics for label. GBC will work your designer/printer of choice to insure FDA compliance. List of recommend designers and printers are provided, design and printing fees are customer responsibility. \*\* GBC Foods must approve label prior to printing \*GBC Foods provide B&W case label that is compliant with national retailers & distributors.

### *Step 5 – Production*

Once printed labels arrive at GBC Foods, production is scheduled. Once production is complete, your product is ready for market! You may pick up product or we can help to arrange logistics to your distributor or customer.

## **Private Label Products**

Customers may also choose private label products within our portfolio of products. This is a good way for customer to offer branded products with low minimums. Please contact us for an updated list of products.

### *Step 1 – Select Product & Quote*

Customer selected, product from provide, product list. GBC Provides Quote

### *Step 2 – Design & Print of label*

Customer works with Designer/Printer to develop graphics for label. GBC will work your designer/printer of choice to insure FDA compliance. List of recommend designers and printers are provided, design and printing fees are customer responsibility. \*\* GBC Foods must approve label prior to printing \*GBC Foods provide B&W case label that is compliant with national retailers & distributors.

### *Step 5 – Production*

Once printed labels arrive at GBC Foods, production is scheduled. Once production is complete, your product is ready for market! You may pick up product or we can help to arrange logistics to your distributor or customer.

## **Minimum Orders**

**Typical minimum batch are 100 gallons (55 – 65 case s of product, 12/16 fl oz) we can provide pilot batches and small runs to test market. For special product runs, minimum orders are determined by package type, ingredients, case count. Min Order will be stated on quote.**

## **Recommended Designers & Printers**

Designing your food product label can be both exciting and challenging. The label is as important as the product itself, we suggest using one of the below printer/designers to help with creating a great design that captures the essence of the food and company behind it. We will work your company of choice to insure FDA compliance, Greek Boys Choice Foods approval all labels prior to printing! \* Printer must use rewind #4, 3 inch core, 1000 labels per roll.

Fireleaf Design  
Tarpon Springs, Florida  
727-361-151  
alan@fireleafdesign.com  
*Full Service Design*

JMB Design Solutions  
New Port Richey, Florida  
813-508-8436  
Jackie.mrocka@icloud.com  
*Full Service Design*

Pixel Productions, Inc.  
Medford, Oregon  
541-773-3351  
*Full Service Design*

L & N Labels  
Clearwater, Florida  
727-572-9311  
*Full Service Design/Print*

Image Media  
Tarpon Springs, Florida  
727-772-8889  
*Full Service Design/Print*

Global Printing Solutions  
St. Petersburg, Florida  
727-458-3483  
*Print*

## Stocked Packaging Option

Below is packaging option we currently stock and are commonly used for our products. We work with many manufacturers of containers and closure and we are able to source anything for your needs. We stock Clear & Black shrink bands. We can also work with your printer to make a custom printed shrink band to meet your needs.



5 fl oz Woozy Glass



12 fl oz Ring Glass



12 fl oz Ring PET



16 fl oz Decanter Glass



16 fl oz Decanter PET



375 ml - Glass



1 gallon - Finger Jug Glass



1/2 gallon - Finger Jug Glass



16 oz Salsa Jar - Glass



16 oz Olive Jar - Glass



32 oz Olive Jar - Glass



1 gallon - PET



1 gallon wide mouth - Nat



1 gallon industrial - Nat



5 Gallon HDPE



16 & 32 oz Oblong PET



128 oz PVC Handle



Flat PC Packets - Many Sizes

If you do not see anything you like, bring in a sample and we will source it

## Recipe Template

Date					
Company/Individual Name					
Product Name					
Email					
Phone/Fax					
	Ingredient	Brand	Quantity	Unit of Measure (FL OZ/WT OZ)*	Comment (Cook Time, Procedure, Etc)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
Recipe Yield					
Procedure/Cooking Instruction/Additional Notes					
<p>*Greater Detail will provide more accurate results *List in appropriate unit of measure FL OZ and WT, Not by volume                  * Please provide recipe to yield min 1 gallon.</p>					

## Non-Disclosure and Confidentiality Agreement

This Non-Disclosure and Confidentiality Agreement (the “Agreement”) is made on and effective as of \_\_\_\_\_, \_\_\_\_\_, 20\_\_\_\_ by and between Greek Boys Choice, Inc. (also known as J.J Philos Inc. ), a Florida corporation whose principal business address is 744 Anclote Road, Tarpon Springs, FL 34689 (hereinafter referred to as “GBC Foods”) and \_\_\_\_\_, with principal address of \_\_\_\_\_ (hereinafter referred to as “Customer”).

1. Pursuant to a separate agreement or arrangement between the parties (the “Contract”), the Customer will disclose to GBC Foods certain recipes, including the ingredients and the proportions of the Customer’s recipe(s) (collectively referred to as “Confidential Information”), and the Customer wishes to maintain the confidentiality of the Confidential Information. All Confidential Information furnished to GBC Foods by the Customer shall remain the property of the Customer. GBC Foods shall promptly return to the Customer all original documents and any tangible material or medium received from the Customer pertaining to such Confidential Information, upon the written request of the Customer. GBC Foods retains the right to retain copies of such Confidential Information to the extent GBC Foods believes is necessary for it to comply with state or federal law or other regulations. Customer represents and warrants to GBC Foods that the Customer is the owner of the Confidential Information. Customer acknowledges that Confidential Information does not include, and Customer has no claim or right to (i) the procedures, processes or methodology used by GBC Foods to produce the Customer’s recipes or (ii) any GBC Foods recipes produced for the Customer.
2. Except to the extent necessary or desirable to perform the services described in the Contract, GBC Foods shall, treat and hold the Confidential Information as confidential and it shall not, directly or indirectly, without the written consent of the Customer: (i) make use of, duplicate or reproduce ingredients or recipes described in the Confidential Information or (ii) disseminate or disclose the Confidential Information to any person, firm or business, except as may be required by law or other regulation, or to a third party with which GBC Foods contracts to perform the Contract. The Contract termination date shall be as defined or specified in the Contract, provided that if the Contract is not written or there is no specific termination date, then for purposes of this Agreement the Contract shall be deemed terminated upon GBC Food’s completion of the services described therein.
3. GBC Foods agrees that its employees and independent contractors are and shall be subject to an agreement which informs them of their duty to similarly maintain the confidentiality of confidential information of all GBC Foods customers, and which restricts their use and disclosure of such confidential information in a manner consistent with, or no less restrictive than, this Agreement.
4. This Agreement shall be governed in all respects by the laws of the United States of America and by the laws of the State of Florida as such laws are applied to agreements entered into and to be performed entirely within Florida between Florida residents. The parties hereby submit to exclusive personal and subject matter jurisdiction of the state and federal courts located in the City of Tarpon Springs, in Pinellas County, with respect to any claim or cause of action that may arise hereunder. In any civil action, conterclaim, or other proceeding, whether at law or in equity, which arises out of, concerns, or relates to this Agreement, the performance hereof, or the relationship created hereby, whether sounding in contract, tort, strict liability, or otherwise, trial shall be to a court of competent jurisdiction and not to a jury. Each party hereby irrevocably waives any right it may have to a trial by jury. It is the intent and agreement of the parties hereto that the signatures, initials and handwritten or typewritten modifications to this Agreement shall be as legally binding upon the parties if in the form of a facsimile as if the original signatures, initials, and modifications were present on the documents in the hands of each party.

GREEK BOYS CHOICE, INC

“CUSTOMER”

\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title