

demri rayanne

IMAGERY YOU CAN FEEL

20
21

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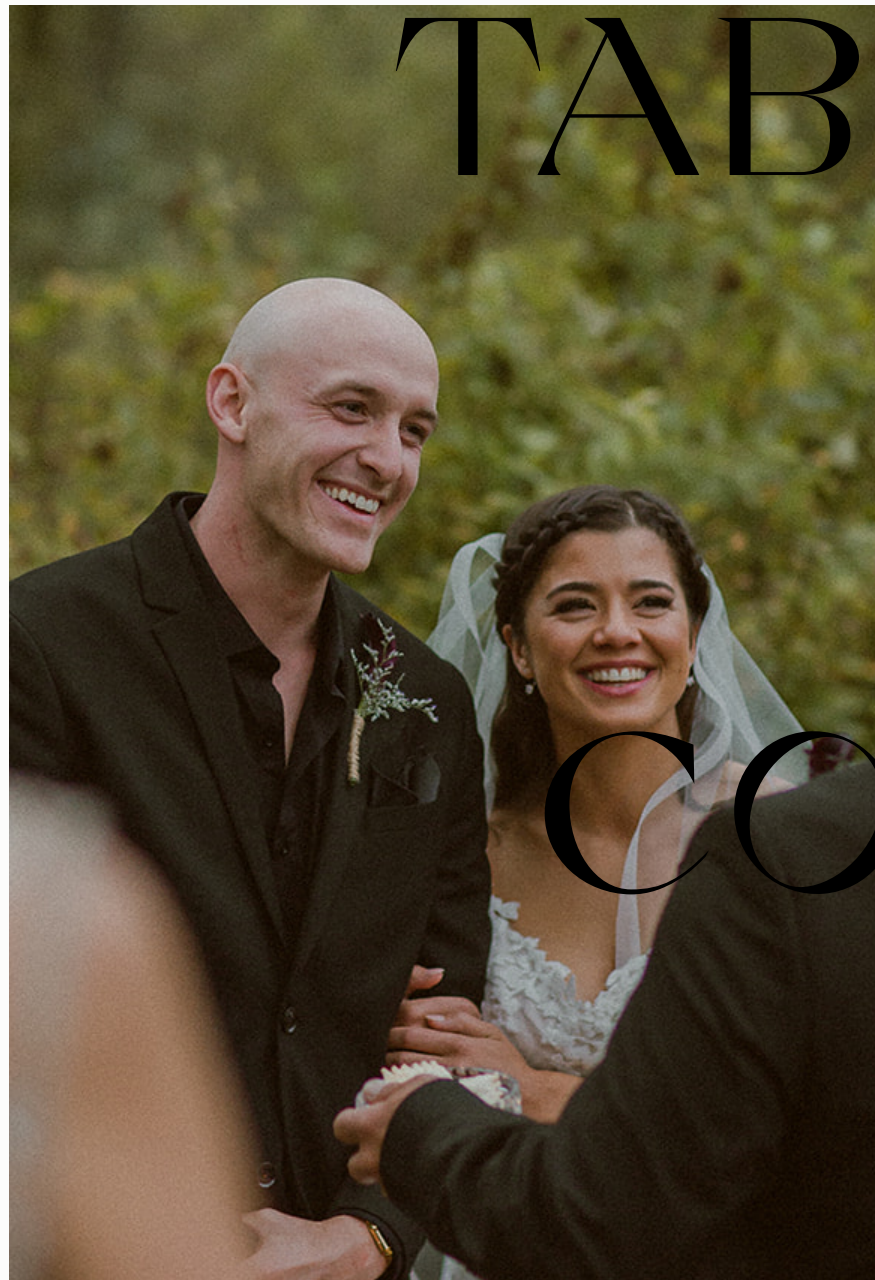


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HOW TO BOOK



01

No.

WELCOME

My name's Demri and I'm a documentary editorial photographer who captures honest moments for creative brands, modern couples and evolving humans all over the world! If I'm not behind the camera, you can find me meditating by the water, listening to Cardi B or talking to my dog. (I swear, she's got so much dirt on me.) I'm a big weirdo, with a big empathetic heart and I'm loyal to my people. Although, I'm a full blown INFP who needs her "me time". All in all, I'm a whole lot of things but mostly, I'm just human.

I've been doing this whole photography thing since 2014 and went full time in 2019! Since then I've been awarded Best Photographer in Skagit Valley, published in Merryman Magazine, Bellevue Lifestyle, The New York Times and Bust Magazine and have been featured by Boma Jewelry, Create The Love, Proof Eyewear, Cheekbone Beauty and MuchLove.IG.

Seattle, Washington is the place I call home so if you're local or visiting, let's meet for coffee / craft cocktails and shoot around the beautiful Pacific Northwest! Although I love my home base, traveling and experiencing other cultures is what inspires me the most so if you aren't from around here, I'll gladly come to you! (Chances are, my bags are already packed.)

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SHOOTING PHILOSOPHY

I do things a bit differently around here! Because photography is so much more than just taking pretty photographs.

For me, capturing imagery is an artform. One that is collaborative, creative and expressive. I never want you to show up for our time together feeling like we're strangers so it's extremely important to me that we get to know each other from start to finish! I strive to create an open space that invites my clients to be their full, authentic and beautifully messy selves. Because heck! That's what you deserve. So no matter who you are, where we go or what we do, living in your truth and being in the moment is all you have to worry about. I'll take care of the rest!

My shooting style is super laid back with a documentary approach to editorial photography. Meaning I focus on the in-between moments while adding artful, editorial components through the use of light posing and organic creative directing. So while there is technique and intentionality in the way that I shoot, there is also a whole lot of meaning. Because at the end of the day, the goal is to capture all that life is, in the name of documenting the human experience.

More importantly, I care about documenting YOUR human experience. Because your memories matter. And your story deserves to be told.

02

No.





No.

03

INVESTMENT

01 WEDDINGS

For the couple who's planning a wedding that is wildly their own. This package was created with a reception and bridal party in mind. Weddings typically need 8-10 hours of coverage and can be customized to fit your unique vision / needs.

- Planning / timeline creation
- 8 hours of photography
- Min. of 400 edited images
- High res / web sized downloads
- Online image gallery / print shop
- + Comp. engagement session
- + Comp. second shooter

Starting at – \$4,500

02 INTIMATE WEDDINGS

For the couple who's planning an intimate wedding that is centered around their love. This package was created with a lower guest count in mind. Intimate weddings typically need 6-8 hours of coverage and can be customized to fit your unique vision / needs.

- Planning / timeline creation
- 6 hours of photography
- Min. of 300 edited images
- High res / web sized downloads
- Online image gallery / print shop
- + Comp. engagement session

Starting at – \$3,500

03 ELOPEMENTS

For the couple who's planning an elopement that is artful and nontraditional. This package was created with the two of you in mind. Elopements typically need 4-6 hours of coverage and can be customized to fit your unique vision / needs.

- *Pricing does not include travel
- Planning / timeline creation
 - 4 hours of photography
 - Min. of 200 edited images
 - High res / web sized downloads
 - Online image gallery / print shop

Starting at – \$2,500

04 DESTINATION WEDDINGS

For the couple who's planning to say "I Do" in an epic location. This package was created for those looking for the perfect blend of adventure and simplicity. Destination weddings typically need 6-8 hours of coverage and can be customized to fit your unique vision / needs.

- *Pricing includes travel
- Planning / timeline creation
 - 6 hours of photography
 - Min. of 300 edited images
 - High res / web sized downloads
 - Online image gallery / print shop

Starting at – \$6,000

ADD-ONS

ENGAGEMENT SESSION

Starting at \$600

EXTRA HOUR

\$500 per hour

REHEARSAL DINNER COVERAGE

Starting at \$500

DAY AFTER COUPLE'S SESSION

Starting at \$500

POLAROID COVERAGE (20 PACK)

\$200

SECOND SHOOTER

\$300

BRIDAL BOUDIOR SESSION

Starting at \$600

PRODUCTS AND PRINTS

Via your online gallery

TRAVEL FEES

Travel costs typically include mileage, ferry fares, airfare, hotel and rental car and are covered by my clients. However, I only charge a mileage fee if your location is 60 miles from my home base. For local jobs that are 100+ miles outside of Seattle, I may require a 2 night stay depending on the location and season.

MILEAGE INSIDE PNW

\$100/mile for locations further than 60+ miles from Seattle, WA

OUTSIDE OF THE PNW

Please refer to page 19 for more info on destination travel.





No.

04

COUPLE SESSIONS

*A time for the two of you to celebrate your love.
Intimate, real and in a laid back setting.*

Couples sessions can be used for engagement photos, day after sessions or just for fun! This package is for the couple who wants to showcase their love in a way that is true to them. Together, we'll plan a shoot that is a perfect blend of creativity and the feeling of home. These sessions can be fully customizable to insure we're able to bring your vision to life!



INVESTMENT

- Session planning
- Up to 2 hours of coverage
- Min. of 75 edited images
- High res / web sized downloads
- Online image gallery / print shop
- Printing rights to final images

Starting at — \$600

ADD-ONS

- Extra Hour: \$250 per hour
- Polaroid Coverage (20 pack): \$200
- Studio Rental: custom quote
- Prints and Products: via your online gallery
- HMU / Styling / Props: custom quote / referral
- Out of State: please inquire for pricing

"We couldn't have asked for a better photography experience than the one we shared with Demri. She made every vision we had for our engagement photos come to life, and the results were more beautiful than we could have ever imagined. She has such a light presence that truly radiates to those she is photographing. We felt so relaxed, so ourselves, and honestly had so much fun! We were overwhelmed when we saw our gallery and so grateful for the gifts Demri shared with us. We will cherish these memories for a lifetime to come."

ASHLEY + ROB





No. 05

FAQ

HOW LONG HAVE YOU BEEN A PHOTOGRAPHER?

My grandma gifted me with my first camera when I was 16 and I've been shooting ever since! But professionally, I've been photographing life and love for 7 years and counting. (4 years part-time, 3 years full-time.)

DO YOU HELP IN THE PLANNING PROCESS?

Absolutely! My goal is to make sure you feel as prepared (and excited) as possible going into your shoot / wedding day. I'm here to answer any questions you may have and always have a vendor list on hand. I also create mood boards for all of my clients and provide day of timelines for weddings and full day productions.

WHAT IS YOUR TURN AROUND TIME?

It's typically 2-3 weeks for portrait sessions and 6-8 weeks for weddings but sometimes I can get galleries out a week or two sooner in slower seasons :)

DOES YOUR SESSION FEE INCLUDE IMAGES?

Yes! I like to keep things as easy and transparent as possible so everything is already included for you in the session fee.

HOW MANY IMAGES CAN WE EXPECT?

It varies depending on the type of session / amount of coverage but each one of my packages includes a minimum number of photographs. I don't believe in withholding images from you so I promise to deliver a beautiful, full gallery that showcases our time together and tells your story in full.

DO YOU GIVE RAW UNEDITED IMAGES?

No, I do not give out raw files. Editing is a huge part of the art that I do so without it, the images would be incomplete.

HOW DO PAYMENT SCHEDULES WORK?

I require a 30% retainer to secure your spot on my calendar and the remaining 70% is due before your project date. We can also split these payments up into three parts to help make things more affordable. I'm here to work with you and your schedule so you don't have to stress about due dates!

CAN YOU PHOTOSHOP US?

I do not believe in altering the way people look in photoshop because all bodies are beautiful! However, I do remove the occasional skin blemish and anything else that wouldn't normally be there (bruises, scrapes, acne, etc. unless you'd like them to be there). I want you to love your photos and feel confident when you look at them so if you are self-conscious about something, please let me know beforehand so I can empower you in that and be aware while posing.

IS THE RESERVATION FEE REFUNDABLE?

If you've already put a deposit down on a date then want to move/cancel it, the deposit is legally non-refundable and a new deposit will have to be made in order

to hold your new date. This is simply due to the fact that I have to pay my bills each month and having deposits down for future dates allows me to plan my finances accordingly. (Note: this excludes unforeseen circumstances.)

WHAT HAPPENS IF THERE'S BAD WEATHER?

I always encourage embracing whatever Mother Nature throws our way because I truly believe that we can make magic in any situation! However, if the weather is harsh enough to ruin my gear or put us in a dangerous / uncomfortable spot, we can totally reschedule!

DO YOU TRAVEL FOR BOTH SHOTS AND WEDDINGS?

Yes! I've traveled all over for work and absolutely love shooting in new places. (I actually prefer it.) So I'd be honored to have you fly me to your home state / dream location! No matter what it's for, I'll be there.

HOW DOES COVERING TRAVEL EXPENSES WORK?

Typically I include travel in my out of state packages which covers the cost of roundtrip flights, stay and transportation. If travel isn't included in your package, I prefer to book everything myself but will always be up front about pricing and logistics beforehand to ensure there are no surprises on your end!

NEXT STEPS

Oh my goodness, I'm so excited you're interested in working together! If you think we could be a good fit, shoot me an email and we'll get this party started.

Meeting over FaceTime or Zoom can also be a great way to insure our vibes align while giving you the opportunity to ask me any questions that may have popped up as you were reading through the guide! This is optional of course but I like to suggest it right off the bat.

When you are ready to book, I require a 30% down deposit to lock in your date and a signed contract. From there you'll

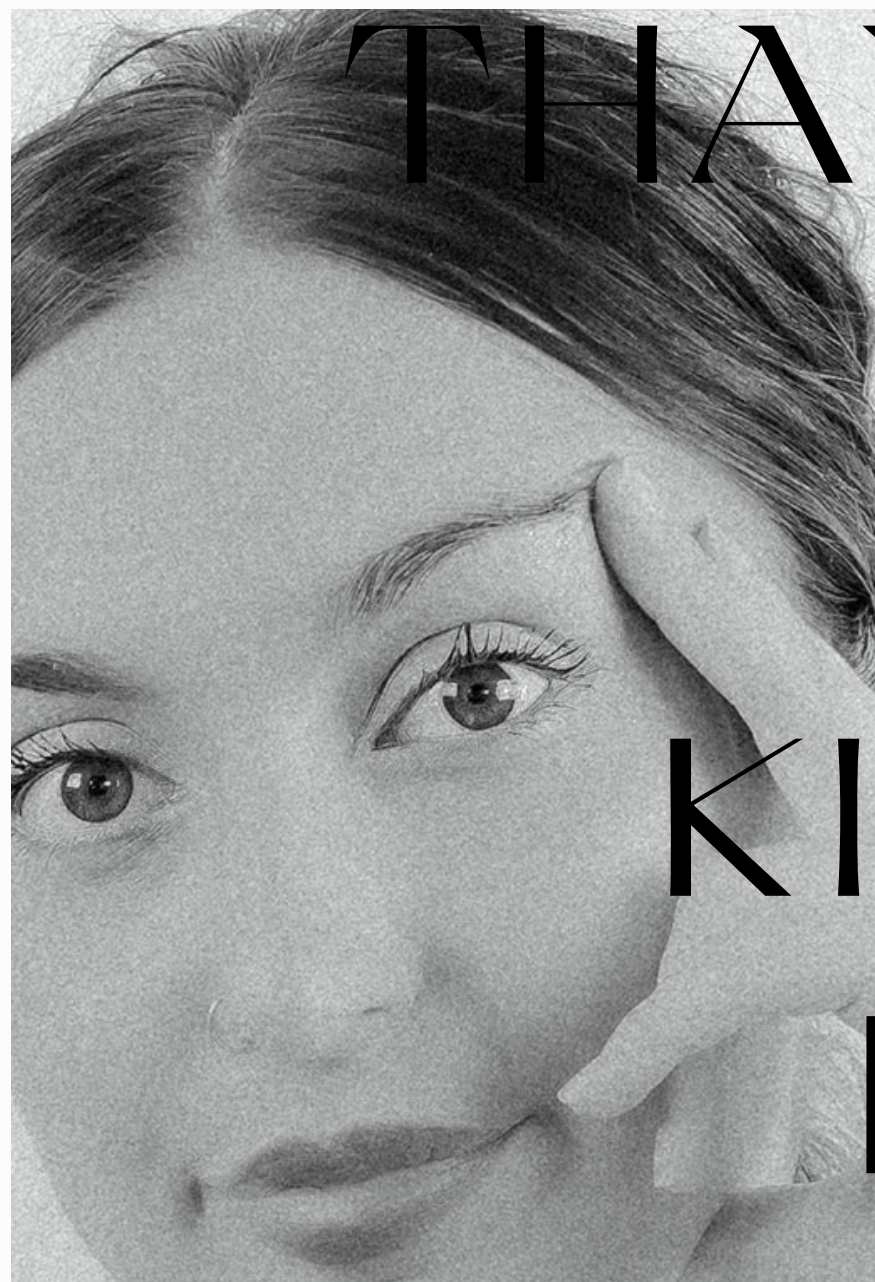
receive a client questionnaire to kick off the creative planning process!

I never want to miss an opportunity to serve potential clients and knowing that budgets are different for everyone, I have created payment plans that are available upon request.

No.

06





THANK
YOU
KIND—
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You're the best! Thanks so much for your inquiry.

Truly, I feel so honored and humbled that you have shown interest in my work. There are hundreds of talented humans out there in a sea of art so the fact that my imagery spoke to you means the world! And it might sound a bit woo-woo, but I'm thinking it might just be a sign from The Universe that we were meant to be. And on that note, I'll leave you to it! Thanks again for being here - I look forward to hearing from you soon. Cheers!

Xx, Demri

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DOCUMENTARY EDITORIAL PHOTOGRAPHER

