

**Catalina Associates, LLC**  
**Commercial Price List**  
**August, 2020**



<b>Labor Category</b>	<b>Hourly Price</b>
Program Manager	\$245
Project Manager	\$210
Senior Program Management Specialist	\$255
Program Management Specialist	\$190
Junior Program Management Specialist	\$125
Senior Engineer	\$275
Engineer	\$205
Junior Engineer	\$155
Technical Subject Matter Expert I	\$340
Technical Subject Matter Expert II	\$265
Senior Management Analyst	\$195
Management Analyst	\$150
Junior Management Analyst	\$105

**Labor Category Descriptions:**

Program Manager: Performs day-to-day management of overall contract operations, involving multiple projects and groups of personnel. Leads teams composed of technical and management professionals involved in analyzing, designing, developing, integrating, testing, documenting, implementing, and maintaining complex program solutions. Designs and prepares management reports and related documentation. Prepares and delivers presentations and briefings.

Project Manager: Oversees the execution of single or multiple task orders. Responsible for project planning, production, quality, project financials, and staff direction and oversight. Manages client interface at the project level. Designs and prepares management reports and related documentation. Prepares and delivers presentations and briefings.

Senior Program Management Specialist: Provides senior level program management support to complex organizational and technical initiatives. Leads development of program deliverables. Provides ongoing input to scope, schedule, and budget based on an understanding of the program and/or engineering lifecycle. Maintains changes to project baselines, monitors deliverables, conducts reviews, and implements quality management processes. Prepares presentations and other materials to support program and/or technical reviews. Leads activities to identify project risks and develop mitigation plans. Drafts correspondence, reports, white papers, minutes, spreadsheets, communications products, and other documentation. Maintains and tracks action items and participates in information management.

Program Management Specialist: Provides program management support to complex organizational and technical initiatives. Assists development of program deliverables. Provides ongoing input to scope, schedule, and budget based on an understanding of the program and/or engineering lifecycle. Maintains

changes to project baselines, monitors deliverables, conducts reviews, and implements quality management processes. Prepares presentations and other materials to support program and/or technical reviews. Leads activities to identify project risks and develop mitigation plans. Drafts correspondence, reports, white papers, minutes, spreadsheets, communications products, and other documentation. Maintains and tracks action items and participates in information management.

Junior Program Management Specialist: Provides program management support to complex organizational and technical initiatives. Assists development of program deliverables. Provides ongoing input to scope, schedule, and budget based on an understanding of the program and/or engineering lifecycle. Maintains changes to project baselines, monitors deliverables, conducts reviews, and implements quality management processes. Prepares presentations and other materials to support program and/or technical reviews. Supports activities to identify project risks and develop mitigation plans. Drafts correspondence, reports, white papers, minutes, spreadsheets, communications products, and other documentation. Maintains and tracks action items and participates in information management.

Senior Engineer: Plans and performs high-level engineering analysis, evaluation, design, development, integration, documentation, and implementation of complex solutions that require a thorough knowledge of higher mathematics, scientific, and/or technical skills. Designs and prepares engineering reports and related documentation. Prepares and delivers technical presentations and briefings.

Engineer: Plans and performs engineering analysis, evaluation, design, development, integration, documentation, and implementation of complex solutions that require a thorough knowledge of higher mathematics, scientific, and/or technical skills. Designs and prepares engineering reports and related documentation. Prepares and delivers technical presentations and briefings.

Junior Engineer: Plans and performs engineering analysis, evaluation, design, development, integration, documentation, and implementation of solutions that require a thorough knowledge of higher mathematics, scientific, and/or technical skills. Designs and prepares engineering reports and related documentation. Prepares and delivers technical presentations and briefings.

Technical Subject Matter Expert I: Provides technical knowledge and analysis of highly specialized applications and operational environments, and expert advice on exceptionally complex problems that require extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of the engineering lifecycle with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases.

Technical Subject Matter Expert II: Provides technical knowledge and analysis of highly specialized applications and operational environments, and expert advice on complex problems that require extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of the engineering lifecycle with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases.

Senior Management Analyst: Leads analysis tasks requiring broad understanding of organizational and program dynamics. Develops and conducts complex qualitative and quantitative studies, research, and analysis to evaluate, integrate or improve performance. Identifies and develops methods, plans, and documentation to streamline operating procedures, reports, and systems to improve operations,

achieve savings, and encourage long-range planning to assure cost effective project results. Oversees quality assurance for technical initiatives, creates/assesses performance measures, and facilitates interviews and training.

Management Analyst: Leads analysis tasks requiring broad understanding of organizational and program dynamics. Develops and conducts qualitative and quantitative studies, research, and analysis to evaluate, integrate or improve performance. Identifies and develops methods, plans, and documentation to streamline operating procedures, reports, and systems to improve operations, achieve savings, and encourage long-range planning to assure cost effective project results. Oversees quality assurance for technical initiatives, creates/assesses performance measures, and facilitates interviews and training.

Junior Management Analyst: Supports analysis tasks requiring broad understanding of organizational and program dynamics. Develops and conducts qualitative and quantitative studies, research, and analysis to evaluate, integrate or improve performance. Identifies and develops methods, plans, and documentation to streamline operating procedures, reports, and systems to improve operations, achieve savings, and encourage long-range planning to assure cost effective project results. Supports quality assurance for technical initiatives, creates/assesses performance measures, and facilitates interviews and training.