

FIRE & Ash

MOBILE CIGAR LOUNGE

SERVICE + PRICING GUIDE



FIRE AND ASH is an elegant mobile cigar service catering to private events both near and far. Our offerings include exquisite premium cigars complemented by a selection of thoughtfully curated coffee, beer, and wine. Customize your event by selecting from our two exclusive packages, Cuba Libre or Havana Nights, for an unforgettable experience.



MEET Carlos & Hannah Lopez



The dynamic couple behind this unique mobile cigar lounge, blending their passions, cultures, and the adventures of family life to create an unforgettable experience for cigar enthusiasts and those seeking a taste of luxury.

Carlos, with his roots deeply embedded in the traditions of Cuban cigar craftsmanship, brings a wealth of knowledge and a love for cigars. Born and raised in Havana, Cuba, Carlos's dream is to integrate Cuban flare and cigar culture with his community.

Complementing Carlos's heritage is Hannah, born and raised in the charming city of St. Augustine, Fl. Hannah is deeply connected to her community. She has a profound desire to be an integral part of the place she calls home and is committed to sharing a unique and enriching experience with her fellow residents and visitors alike.

Their vision for Fire and Ash extends beyond business; it's about creating a space where the community can come together, celebrate, and create lasting connections.

As if managing a mobile cigar lounge weren't exciting enough, Carlos and Hannah are full time real estate agents servicing St Augustine and also proud parents to two vibrant kids. For this couple, life is not just about creating businesses; it's about crafting a lifestyle of adventure and experiences. They believe in embracing the richness of life, cherishing family moments, and instilling in their children a love for exploration.

Driven by their entrepreneurial spirit, Carlos and Hannah are on a mission to show that life can be a grand adventure. Fire and Ash is not just a business for them; it's a platform to share their passion for quality, culture, and love for people. Whether on the road with their mobile lounge, selling real estate, or at home creating memories with their children, this couple is dedicated to crafting a life that is as rich and flavorful as the cigars they offer.

1 HAVANA NIGHTS

THE ULTIMATE OUTDOOR PACKAGE

- 4 hours of time
- Mobile Cigar Truck
- Fire and Ash Staff
- Small Outdoor Lounge
- Coffee Service
- Cigar Service:
 - Pre-paid boxes of house cigars in bundles of 12/24/36
 - Pre-paid boxes of premium cigars, come in varying amounts. **Please contact to discuss. We need ample notice for premium cigars.
- Sales Tax + 20% service fee added for coffee and cigars

PRICES STARTING AT \$2000 - up to 100 guests

2 LITTLE HAVANA

THE ULTIMATE INDOOR PACKAGE

- 4 hours of time
- Table set-up (no cigar truck or lounge)
- Fire and Ash Staff
- Premium cigars with Mobile Humidor and option to pre-bundle house cigars (bundles of 10/15/20)
- Sales Tax + 20% service fee added cigars

PRICES STARTING AT \$950

3 EL CUBANITO

SMALL EVENTS

(BIRTHDAYS, BACHELOR PARTIES, ETC)

- 2.5 hours
- Mobile Cigar Truck
- A La Carte Premium Cigars or option to prepay for house cigar bundles (10/15/20)
- Coffee Service (additional \$5/person)
- Saturday events are only booked within 60 days of the event.

CUSTOM PRICING, INQUIRE FOR MORE INFO

4 CUBA LIBRE

CORPORATE EVENTS

- Full day events
- Two Options:
 - All-Inclusive
 - A La Carte
- Mobile Cigar Truck
- Best for larger, non-wedding events

CUSTOM PRICING, INQUIRE FOR MORE INFO

5 CUSTOM GIFTS

LOOKING FOR A CUSTOM GIFT?

Let us help you pick out a

- Customized Ash Tray
- Customized Cigar Box
- Bundled House Cigars with custom label

INQUIRE FOR DETAILS AND PRICING

CIGAR TRUCK:

Our packages as listed are for a typical wedding reception which is 3.5 hours. We will need an hour for set up and an hour for breaking down. This is a total of 5.5 hours on property. Please let us know if we need to set up earlier if our set up will interfere with your wedding ceremony. We do not want to cause a distraction and we do require a little bit of noise in order to prep our generator. If you would like for us to set up prior to your ceremony, an hourly rate of \$150 will apply.

We require adequate room to park and maneuver our cigar truck and it will be required that your venue approve our mobile unit being on property and have cleared access for a truck and our mobile unit to pull in and out of.

CIGARS:

Our packages include our house cigar bundles in quantities of 10/15/20. Additional house cigars may be reserved ahead of time. We do ask for at least 30 days notice if additional cigars are needed.

We also have a built-in humidor for specialty premium cigars that we will sell on-site for your guests who wish to purchase specialty cigars at your event. If you wish your guests to not pay for these and you would like to run a tab, we request a signed agreement for this option and a credit card on file for any additional purchases. If not, they will be sold per item to your guests.

Premium cigars are sold A La Carte. House Cigars Bundles can be prepaid.

All cigar services must have written approval from the venue + contract signed with the client and venue.

COFFEE:

Our coffee is espresso coffee served “cuban style” in 2-3 ounces with nice disposable cups. No custom coffee orders are allowed but there will be a station for cream + sugar for your guests.

Pricing is \$5 per guest count (except for any children under the age of 12) and is for the entire time of the rental.

A minimum count of 50 guests is required.

ADDITIONAL FEES

A 20% service fee is added to all cigar + coffee packages for our staff.

We are required by law to include sales tax on all cigars + coffee sales.

BOOKING INFO

We require a non refundable deposit of \$500 to book.

Final package selection and guest count numbers are required 4 months before your event date.

If your event date is coming up in the 4 month window, you have 7-10 days after signing our booking agreement to lock in your service contract.

Upon booking, you will sign a booking agreement and pay the deposit. At the 4 month mark, you will finalize and sign your finalized services contract.



Are we the perfect match to light up your event?

From our family to yours, we hope we get the opportunity to create an unforgettable experience for you and your guests!

To book with us, once we confirm availability, we'll send you an email. Simply reply to that email to get ball rolling. Please keep in mind that we operate on a first come first deposit and fill up quickly.

We can't wait to celebrate with you!



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