

THE UNSTOPPABLE ENTREPRENEUR

Affiliate Marketing Manager

The Unstoppable Entrepreneur is looking to add an Affiliate Marketing Manager to its team. This person will be responsible for building new affiliate relationships, managing our affiliate programs and offers, and supporting our affiliates as they leverage their network to bring in qualified leads to The Unstoppable Entrepreneur program.

Key Accountabilities

- Build new affiliate partnerships with complementary businesses that would benefit from a partnership with the Unstoppable Entrepreneur.
- Responsible for top and bottom line growth of Affiliate program to achieve sales, ROI, and total contribution goals
- Create marketing collateral for affiliates and work with affiliates on specific campaigns
- Build ongoing, mutually beneficial relationships with affiliate partners

Qualifications

- Must have B2B sales and marketing experience
- You understand affiliate partnerships, joint ventures, and have a track record of success

- Strong interpersonal skills and high emotional intelligence
- You understand the online coaching world, and can quickly identify key JV partners

Success in this role looks like:

- Successfully bringing in 4 new affiliate partners per month
- A minimum of 20 sales from affiliate partners per month for the first 6 months and growing by 20 per month each month thereafter
- Continued referrals from affiliate partners based on a positive brand experience

This is a full-time, in house role. We are looking for someone who does not have a side business or freelance career. This position offers a base salary + commission and full benefits. and is completely virtual.

About The Unstoppable Entrepreneur

The Unstoppable Entrepreneur, founded by Kelly Roach is the premier business incubator for 6 + 7 figure entrepreneurs looking to scale their business online, rapidly.

Through our coaching programs, we help entrepreneurs elevate through the stages of business growth, so they can dominate their market, make a massive impact, and build self-led companies.

Our methods are based on timeless business principles, and leverage cutting edge marketing strategies to help entrepreneurs become the uncontested leader in their industry.

Our founder Kelly is a featured expert on ABC, NBC, Good Day, the CW and in some of the world's leading publications such as Inc. and Forbes where she shares the principles of her best-selling books and top 15 marketing podcast, The Unstoppable Entrepreneur Show

In addition, she founded The Human Family Foundation and is co-founder of Give Her Courage, Social Sellers Academy, Advance and Old Souls Recordings.

Want to become the newest member of our *DreamTeam*? Submit your resume, portfolio of your work, and a 5 minute entry video to danielle@unstoppableentrepreneur.com.

How to apply

*Please record and send us an Introductory VIDEO of yourself. Video files, YouTube links or Vimeo links will be accepted. The video should be brief/under five minutes and should include the following:

- (1) What interests you about the role and responsibilities.
- (2) Traits or skills do you have that are in accordance with the role.
- (3) Challenges you think may accompany the role.
- (4) Your personal objectives and how you will utilize this opportunity to achieve them.
- (5) Please share anything else you would like us to know about you.