

LEADERSHIP BEYOND THE THEORY

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NUMBER OF YEARS
AS A LEADER

10/10

LIKELIHOOD TO
RECOMMEND TO OTHERS

15

LARGEST TEAM
NATALIE HAS LED

WHAT SPECIFIC CAREER CHALLENGES DID YOU HAVE, THAT LED YOU TO LOOK FOR A SOLUTION LIKE LBT?

My boss had to have a difficult conversation with me regarding my performance. Because of that conversation, I wanted to improve my leadership skills.

I found the podcast and that just got me wanting more!

WHAT RESULTS OR CHANGES HAVE YOU SEEN IN YOURSELF OR YOUR TEAM, SINCE COMPLETING LBT?

The impact the course has had on my position is unbelievable. We have been breaking budget records for the last 3 months and I have been told that I am ready to take on a higher leadership role.

We are expanding the practice and that means more people to manage and bigger situations to lead through. I certainly feel more prepared for this after having completed LBT.

WHAT CRITERIA YOU WERE LOOKING FOR TO ENSURE THIS WAS A SOUND INVESTMENT OF YOUR TIME AND MONEY?

I trusted Marty because I listened to the podcast. I was already impressed with it, and I knew that the program could only be better. The investment wasn't difficult. I was happy to give up a few evenings a week and I used my tax return to pay for the course.

The program was definitely value for money. Especially when my boss noticed the improvements and reimbursed me the whole cost!

WHAT WAS YOUR 'PIE IN THE FACE MOMENT', THE CONCEPT THAT REALLY STUCK WITH YOU AND MADE YOU GO 'WOW, I NEED TO WORK ON THAT!'?

It's funny, I was really hanging out for the module on Accountability. At the time, I was struggling with team members not accepting accountability for their roles. Then we did the Work at Level module, and that just hit me. I suddenly understood where I was going wrong! Going through Work at Level before Drive Accountability was perfect for me. I was able to implement the processes and really transform my people into a 'dream team'!

It's a constant work in progress, but I'm reminded to be there for my team in the right, supportive way, not the "I'll just do it" way.

WAS THERE ANYTHING THAT SURPRISED YOU ABOUT THE PROGRAM, ANYTHING THAT YOU DIDN'T EXPECT?

I loved the private video message from Marty when I asked a question which couldn't be answered in the weekly webinars.

IS THERE ANY FEEDBACK THAT YOU THINK WOULD BE VALUABLE FOR FUTURE STUDENTS TO KNOW?

The thing that makes this course so good, is that each week you are given the opportunity to implement the amazing teachings from Marty. You can either do it really well, or you can fail dismally. At the end of the week, Marty and the cohort give their best advice and feedback - that's what gives you the courage to try again.

You can document everything you try in your Implementation Playbook, and see how you can do it better next time. That reflection is important and it's encouraged in the course.

You will not regret it if you take the plunge and do Leadership Beyond the Theory. I was skeptical at first, I thought I had heard it all in the podcast - but I loved that the course was interactive, you could implement the modules, and get support from Marty and his team, as well as the cohort.

Absolutely do it! You can fast track your way to becoming a better leader by doing LBT and you will be a better person for it too.