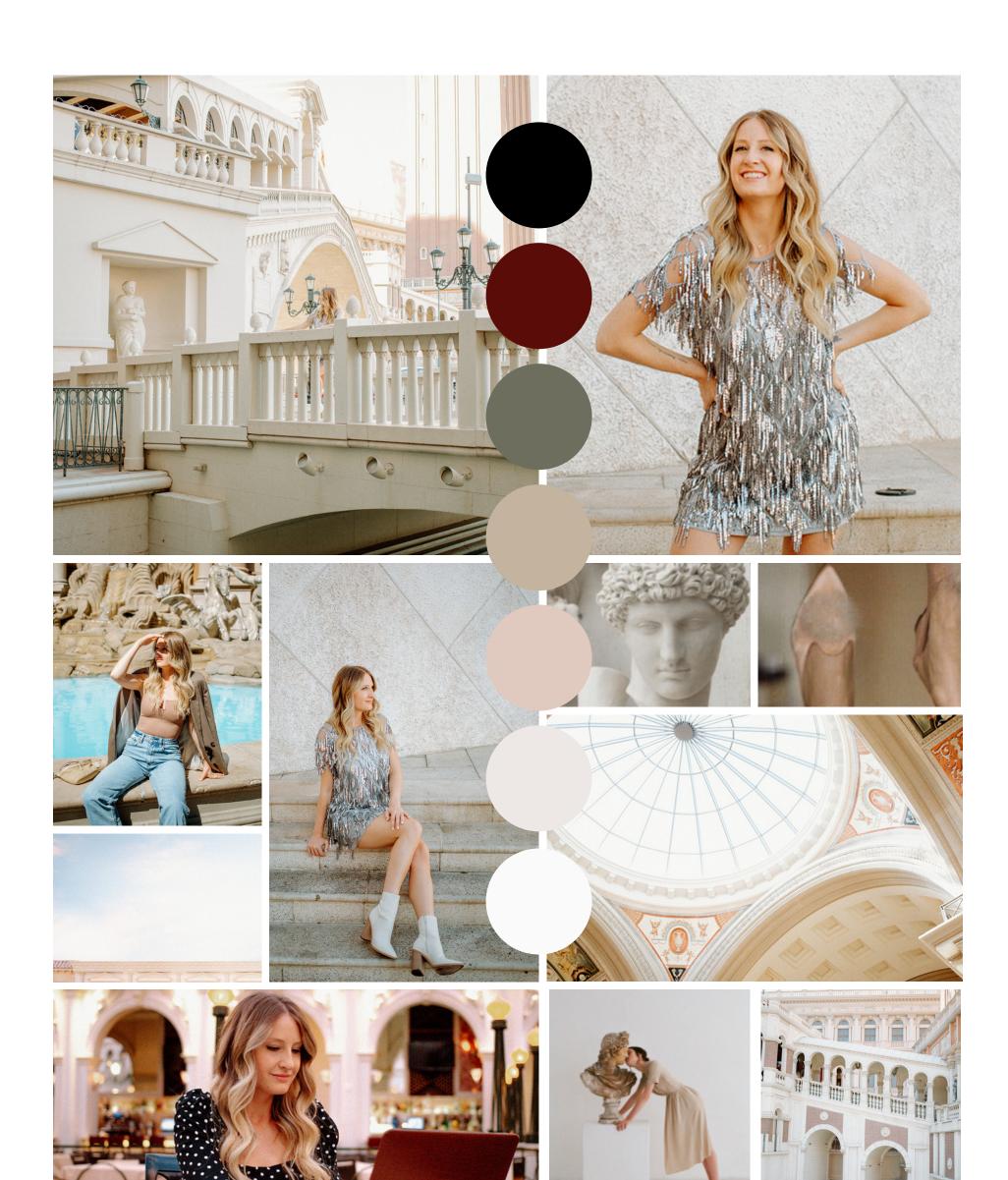


NOVELLA UNTOLD | THE BRAND



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innovation DON'T FENCE ME IN!

STRATEGY

See Potential
Everywhere and
Uncover Originality
With Liberated
Imagination.

You Only Get One Life. Get Out And Make It Count.

IF IT CAN BE IMAGINED. IT CAN BE CREATED!

EXCITING FEARLESS

DARING

INSPIRING DARING

PROVOCATIVE

Create The Journey

Inspire To Unlock Imagination
Encourage The Pursuit of Originality
Acknowledge Modern Confinements



DRIVE

Adventure Exploration The

Unknown

Self

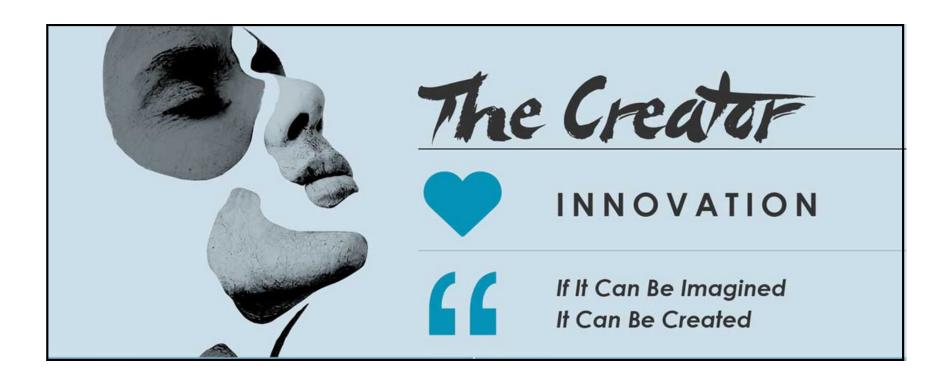
Discovery Liberation

Creation

Originality
Self-Expression
Vision
Imagination

FEAR

Confinement
Immobility
Entrapment
Incarceration
Cautiousness
Stagnation
Duplication
Familiarity
Disillusion
Indifference



IF IT CAN BE IMAGINED. IT CAN BE CREATED

INSPIRING DARING PROVOCATIVE

See Potential Everywhere and Uncover Originality With Liberated Imagination

The Creator has a desire to create something new and exceptional, that wasn't previously there, and has enduring value. They need to express themselves with their individual talent and strive to bring their vision to life through that expression. Creators believe that if you imagine it, it can be created but are often stifled by their own desire for perfection.

To appeal to a creator you must celebrate the creative process while inspiring self-expression. Brands that provide the means or tools to express themselves creatively with freedom of choices would be well positioned with the Creator Archetype. Their communication should stir the desire for the creative process and inspire their customers to express their nature to the best of their ability. Creator brands leverage their audiences' imagination and their desire to create and innovate.

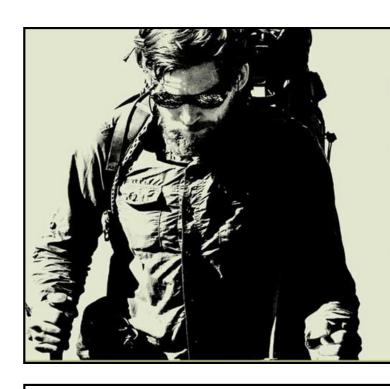
DRIVEFEARCreationOriginalitySelf-ExpressionVisionFEARStagnationDuplicationFamiliarityDisillusion

Imagination

Indifference

STRATEGY

Inspire To Unlock Imagination Encourage The Pursuit of Originality



THE EXPLORER



FREEDOM



Don't Fence Me In

DON'T FENCE ME IN

EXCITING FEARLESS DARING

You Only Get One Life. Get Out And Make It Count.

The explorer has a palpable inner drive to push themselves outside their comfort and conformity of everyday life; into the rugged environment they feel at home in. They are brave, adventurous and love challenges. The challenges are more about understanding themselves more than proving to others and they are on an everlasting journey of discovery.

To appeal to an explorer, you need to challenge them. Challenging the confines of modern life will also allow you to resonate with them quickly. You should promote the outdoors and the unknown as the land of the free and challenge them to explore it, with your brand of course. Modern society is the common enemy in which many explorers live. A stand against such conforms can go a long way to resonating with the explorer and evoking their desires.

DRIVE

Adventure
Exploration
The Unknown
Self Discovery
Liberation

FEAR

Confinement Immobility Entrapment Incarceration Cautiousness **STRATEGY**

Create The Journey
Acknowledge Modern
Confinements

















