

PICTURE *and* POET

EXPERIENCE + INVESTMENT GUIDE 2023

A man and a woman are walking towards the camera on a paved surface. The man is on the left, wearing a white t-shirt, dark pants, a cap, and sunglasses. The woman is on the right, wearing a patterned jacket and dark pants. In the background, there is a large sign that says "ROY'S" inside a star shape. The entire image has a reddish-brown tint.

**LET'S GET  
YOU *Fucking*  
MARRIED**



A photograph of a man and a woman standing in front of a white van in a desert-like setting. The man is wearing a white t-shirt and a cap, and the woman is wearing a white t-shirt and glasses. A small dog is sitting between them. The background shows a white van parked on a dirt road with some rocks and bushes.

**PICTURE** *and* **POET**

EXPERIENCE + INVESTMENT GUIDE

# WELCOME

We're Tedi & Evan. We take our dog Lola with us everywhere and spend most of the year living out of our van Plum. We started dating in 2015, and nine months later got married in our friend's backyard. Over the years we've been able to build this exciting life together – meeting new couples, capturing their weddings, and travelling in the off-season to work in warmer weather – but it's not all sunshine and roses. Just like on wedding days, you can get all dressed up and tell yourself that everything is perfect, but in reality, it might not be. And we're to say: that's okay. We think weddings shouldn't be so different from how we live our lives. Lean into hard shit, shrug off bullshit, and laugh at dumb shit. Somewhere on the journey, you marry your best friend, and that's worth pausing for a moment to celebrate.

*Evan, Tedi,  
Lola, and Plum*



# *What's Inside*

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*and* POET

PHOTO AND VIDEO

REALITY SUCKS AND  
IT'S BEAUTIFUL



A black and white photograph of a man and a woman sitting on a couch in a living room. The man is leaning over the woman, and a dog is sitting on the couch next to them. A large balloon is visible in the background. The room has a patterned wall and a window.

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# APPROACH

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Call us controversial, but we believe that  
**you should enjoy your wedding day!**

It might sound obvious, but with everything that goes into throwing a party – big or small – there can be a lot of distractions. So while we focus on you, we're also here to remind you to focus on what matters.

While your ceremony sets the stage for a wedding, not everything needs to be a show. With a little bit of prep we will prioritize the energy on your day so it feels natural, honest, and fun.

As your photo & video team, we're going to be with you through it all, doing what we can to create good vibes, take nice pictures, and capture your real story.

*So just enjoy  
yourselves.*



*But let's be honest  
for a second...*

One day, a loving couple decides to commit to each other, then the next they are planning the most expensive party they've ever hosted while managing expectations set by family, friends, culture, and centuries of tradition. Then on that day, everyone is supposed to look good, feel great, and have fun even though the process may have been anything but.

This is the reality that the wedding industry wants to hide, and we're here to call it out. Yes, at its core, a wedding is an event and event planning can be complicated, but we don't want to see our couples get lost in it.

As the ones documenting your love in this process, we aren't interested in fabricating a story about how it *\*should\** be. We're here to focus on exactly who you are. And friends, we can tell you right now, you're already fucking beautiful.

# PHILOSOPHY

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# INDEX OF TERMS

## PHOTO GALLERY

Within your beautifully designed online digital gallery you can mark your favourites, order prints, and even design a photo book.

## PHOTOGRAPHER

Tedi will be the main photographer. Most the of the time she shoots solo, but sometimes we'll bring a second.

## VIDEOGRAPHER

Evan will be the main videographer throughout your day. Sometimes he'll bring along an assistant to help with set up.

## ENGAGEMENT SESSION

A photo & video session of you two before your wedding day in a location meaningful to you.

## PRE-WEDDING CONSULT

We'll meet with you in person or via Zoom about a month before the wedding to go over all the details.

## FULL-DAY COVERAGE

Ten hours is usually enough and we pack up at 10PM-ish, but no worries if things run a little late.



### PHOTO GALLERY

Within your beautifully designed online digital gallery you can mark your favourites, order prints, and even design a photo book.

### HIGHLIGHT FILM

Crafted with music and narrative to invoke emotion through your story, you'll want to watch it over and over.

### DOC FILM

Relive your entire wedding day with all the key moments cut together, synced with audio and chill background music.

### SPEECHES FILM

All of the speeches cut between multiple camera angles and synced with quality audio. Runtime as long as the speeches were.

### CEREMONY FILM

Your entire ceremony cut between multiple camera angles and synced with quality audio. Runtime limited to 30 minutes.

### RAW REEL

The good, the bad, and the ugly cut into more than an hour of video. No music or narrative, just basic colour and audio correction.

### ENGAGEMENT FILM

These films make for great reception entertainment and a family keepsake. Ask about our various film styles.

### PROPOSAL PACKAGE

Yet to pop the question? Or want to propose back to your partner? Let's plan an unforgettable surprise.

### EXTRA DAY COVERAGE

We'll capture the events your planning for your guests around the wedding day.

*...some more terms*





*"Reclaim the reason you want to have a wedding in the first place: to celebrate your passionate, gritty, tough, real, honest love, **YOUR** way."*



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# THE HONEYMOON SUITE

ALL-IN PHOTO + VIDEO COLLECTION  
FROM \$12K

Your relationship is about more than just one day, so this is an opportunity for us to tell your real story; the one that goes beyond your wedding.

Before the wedding day, in addition to your engagement photos, we will make an Engagement Film that goes deeper into your relationship.

Then after the wedding, we'll deliver everything we've got. Overwhelmed? That's okay. These memories will appreciate over time as you come back to relive the little moments.

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## *What's Included:*

- \* Pre-wedding Consult
- \* Engagement Session
- \* One Photographer
- \* One Videographer
- \* Full-day Coverage
- \* Engagement Film
- \* Digital Photo Gallery
- \* Highlight Film
- \* Documentary Film
- \* Speeches Film
- \* Ceremony Film
- \* Raw Reel

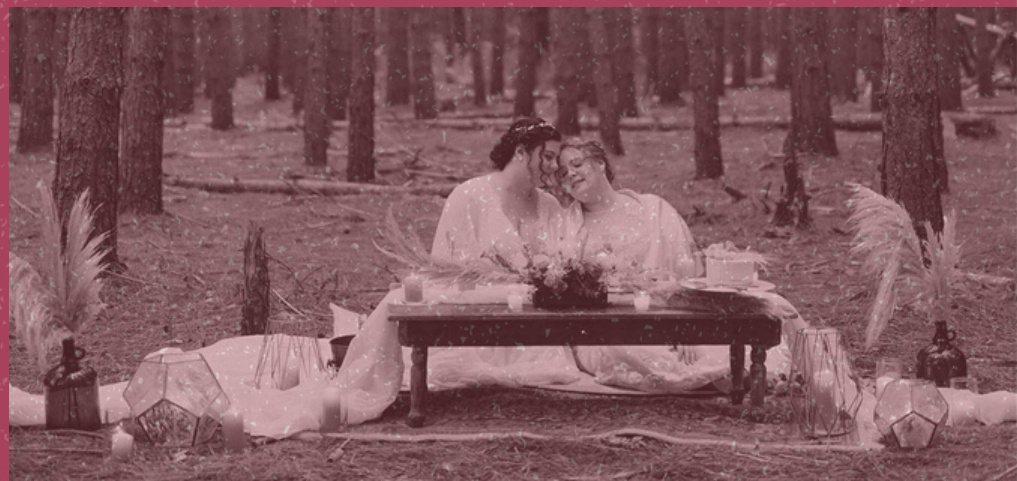


# PICTURE *and* POET

## EXPERIENCE + INVESTMENT GUIDE

# THE DELUXE ROOM

PHOTO + VIDEO  
FROM \$8K



Being a small photo + video team of two, we'll be right in there with you documenting the intimate moments, minimizing the "staging" in favour of you enjoying the day for what it is.

Additional films are available from the Mini-Bar.

## *What's Included:*

- \* Pre-wedding Consult
- \* Engagement Session
- \* One Photographer
- \* One Videographer
- \* Full-day Coverage
- \* Digital Photo Gallery
- \* Highlight Film
- \* Documentary Film
- OR**
- \* Raw Reel





### *What's Included:*

- \* Pre-wedding Consult
- \* One Videographer
- \* Full-day Coverage
- \* Highlight Film
- \* Documentary Film  
**OR**  
Raw Reel

Already hired a photographer? Our filming style is pretty non-disruptive, so we can work with them to capture your story through video.

Advanced bookings are prioritized for our other rooms, but it's always worth checking.





# ELOPEMENT

**CUSTOM PHOTO + VIDEO**  
**FROM \$5K**

Ready to run away from the wedding planning stress? Us too. Let's create an elopement experience that feels like "you", tells your story, and gets you married.

Elopements can be a little unpredictable, so the Mini-Bar inclusions are more flexible. Discounts available for weekday weddings.





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## *The Mini-Bar:*

* Documentary Film* 800	* Raw Reels* 800	* Engagement Session 500
* Speeches Film* 500	* Raw Footage* 1200	* Extra Day Coverage 500
* Ceremony Film* 500	* Engagement Film 1200	* Proposal Package 1200

\*Available up to three months after you have received your gallery if you decide you want more.

\*\*Mini-Bar prices are exclusive to those who have already booked a room.



NOT ON THE MENU? LET'S CHAT.





*"A perfectly chill duo to spend  
your wedding day with."*

— A NICE REVIEW ON GOOGLE





### **DO YOU CHARGE FOR TRAVEL?**

Yes, based on how far the wedding is from our home-base. And if we can't travel with our van we'll need a place to stay the night of the wedding. All fees will be outlined in the contract before you book so there won't be any surprises.

### **HOW DO YOU SELECT MUSIC?**

We choose music based on the vibe we felt on the wedding day. Some days are high-energy and some are mellow, so based on your taste and our spidey-senses, we pick the best music for the story. Oh, and because we don't want to get sued we only use licensed music.

### **HOW DO PAYMENTS WORK?**

A \$2000 non-refundable retainer fee is due at booking. The remaining balance is split up into three even payments due 6 months before, 3 months before, and 1 week before the wedding date. Extended payment plans are available.

### **IS A 2nd SHOOTER IMPORTANT?**

For the same reason you don't ask strangers to be in your wedding party, we don't want to force you into intimate moments with a stranger pointing a camera at you. All of the photo and video galleries are shot solo by Tedi & Evan respectively.

### **HOW LONG DO I HAVE TO WAIT TO GET THE PHOTOS/VIDEOS?**

We've done a pretty swell job of delivering engagement photos within two weeks, wedding photos within six weeks, and wedding videos within three months. But you can also expect a little preview of photos within a couple days.

### **DO I HAVE TO PAY TAXES?**

All prices are subject to the applicable taxes of where the wedding takes place. The 5% GST applies to all services, but PST will differ depending on the location and be calculated when you book.

*Frequently Asked Questions*



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## EXPERIENCE + INVESTMENT GUIDE

So, what's next? We appreciate you putting in the time to get to know us, so now it's our turn to get to know you.

Let's book a call – no strings attached – so we can learn more about your big dreams, your wedding, and how we can be part of it. We want to hear your story and answer any questions you may have.

If we get all the good feels about each other you can finalize the booking with a digital contract and online payment. From there we'll communicate with you to plan your engagement session and all the wedding day details.

## *Now What?*

- \* Send us an [official inquiry here](#)
- \* Book a discovery call
- \* Sign, pay, and pour a drink

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# COOL *Closing* STATEMENT