HOW TO GET "THE SHOTS"

Earning you premium rates and raving clients!

for Senior Photographers www.paigepphotography.com/coaching_

CREATE SHOTS THAT SELL.

If you're a senior photographer who wants to charge premium pricing in the thousands...

You need to create total confidence and ease with the teen during their photo session.

Below are prompts I use for every single photoshoot. Which result in...

Premium sales, happy clients, more referrals, less time spent on marketing allowing for freedom to fall back in love with your business.

"I'M ADJUSTING MY CAMERA SETTINGS."

O1

I call this the inbetween moments. And, I always do this at the very beginning of a photoshoot. When they don't think you're looking they immediately become more relaxed.

"SOAK UP THE SUN AND FEEL THE BREEZE."

This works on those gorgeous sunny days. When they tilt their head a bit to catch the sun it's a beautiful line and a soft breeze makes it even better!

"GIVE ME A HUGE LAUGH AND THEN START FAKE LAUGHING. SERIOUSLY!"

I'll do this very early into the photoshoot. There's science behind this prompt. When your mind feels laughter (fake or not) it then prompts real laughter. Be ready for the real laughter, because it definitely will happen. Just be prepared to get the ball rolling with your own fake laughing.



"TAKE A BREAK. REST YOUR HEAD AGAINST THE WALL AND TURN SLIGHTLY TOWARDS ME."

This generally happens later during the photoshoot if energy is a little low when I feel like they need a bit of a break. At this point trust level is up and you're going to get super natural expressions.

"CLOSE YOUR EYES, GENTLY. TAKE A BIG BREATH, BREATHE OUT. ON 3 OPEN YOUR EYES."

7

I say this multiple times during a photoshoot. It instantly resets the energy and I'll do this with ALL clients. It's very calming and also allows for a minute to regroup. If they're squeezing their eyes tight, ask them to pretend there's a butterfly on their lids.

"SLOWLY, EYES UP TO ME. 1, 2, 3..."

06

This shot is from the last part of close your eyes. It's a beautiful, natural look.

"GET COZY."

Deceptively simple but they instantly relax. Have her pull her sleeves up around the hands and add pretend it's cold out. It creates a really intimate shot. Tell her you're coming in close to get a tight shot. Always, always build trust by communicating what you're doing before you do it!

"PLAY WITH YOUR HAIR, MESS IT UP, TOUSLE IT."

8

Another prompt that I use later in the photoshoot when everyone is feeling super comfortable and completely uninhibited. It adds a feeling of lightness. Shoot this as a series because there are so many good shots that come from this one prompt.

"LOOK AT MOM."

www.paigepphotography.com/coaching_

You have to pick and choose when using this prompt. If the daughter has a very good relationship with her mom, it's beautiful and used early on will be comforting. At the gallery reveal you can remind them that she was looking at mom. It will go into the select pile immediately.

"TILT YOUR HEAD."

10

Another deceptively simple prompt that can change the entire look and feel of an image. Some girls are natural head tilters which you'll have to ask them to straighten up. For those who are not, a simple tilt will automatically place a more introspective, slightly serious look on their face.

"DON'T TOUCH YOUR HAIR!"

11

Everyone's natural inclination is to fix their hair. I intentionally place them in the direction where a breeze will catch their hair or place a fan on them. It's more of an editorial look that the girls love! It also sends the message that they don't have to be perfect.

12

BONUS TIP!

NEVER, EVER...let on that they aren't moving the way you'd like. It's on you to communicate more clearly and in a way that connects with them.



11 yeas ago I niched into Senior photography in a market where it was an unknown. People thought I was photographing senior citizens! Year after year Paige P. Photography has grown into a recognizable, sought after brand booking clients from all over the states, while charging at the highest end of pricing in the country.

Learn how to hone your skills, create a client experience and earn thousands of dollars per session, so that you have wildly happy clients who refer you. You'll spend less time marketing and more time getting creative, falling in love with your business all over again..

ton a discovery

I HOPE YOU FOUND THIS HELPFUL!

dick for more info

www.paigepphotography.com/coaching_