



## Edge Program Retailer Rebates

Listed below are the Edge Program retailer rebate ranges (this file is updated bi-annually). Ranges are provided because in most cases the manufacturer rebate is a “percent” of the distributor cost and since distributors buy from multiple sources (Direct, DOT, re-distributors, etc...) the rebate amount will differ by distributor. There are some “direct” case amounts listed as well but those are listed in “ranges” as there are multiple items listed for most manufacturer’s. This information is considered “confidential” and should not be given directly to the operators but DSR’s can quote numbers if requested.

### WAM Edge Retailer Rebate Summary

Manufacturer	Rebate Range
3M	5.32% - 5.85%
AIPC American Italian Pasta Company	\$0.04 - \$0.08
Ajinomoto Foods North America	\$0.07 - \$0.68
All Round Food	\$0.68
Alpha Baking Company	3.46%
Amys Kitchen	1.60%
Anchor Packaging	1.60%
Arizona Beverage USA	3.27% - 4.15%
Armanino Foods of Distinction	\$0.78 - \$1.89
Aspire Bakeries (Dollars)	\$0.01 - \$3.90
Aspire Bakeries (Percentage)	2.86% - 4.32%
Atalanta Corporation	\$0.27
Awake Corporation	2.66%
Azar Foodservice	1.33%
Bake Crafters Food Company	1.33% - 2.66%
Bake 'N Joy	1.60%
Bakery De France	3.99%
Ball Packaging	1.33%

Manufacturer	Rebate Range
Barcel USA	\$0.34 - \$1.14
Barilla	1.60% - 2.45%
Basic American Foods	\$0.75 - \$2.72
Bay Valley Foods (Dollars)	\$0.20 - \$0.47
Bay Valley Foods (Percentage)	0.46%
Bel Brands USA	2.66%
Belgioioso Cheese	\$0.32 - \$0.40
Berry Plastics	\$0.70 - \$1.70
Beyond Meat	\$0.60
Bobs Red Mill	2.66%
Bridgford Foods Corporation	\$0.11
Brookwood Farms	\$1.20 - \$2.40
Bueno Foods	0.79%
Burry Food Service (Dollars)	\$0.98
Burry Food Service (Percentage)	6.64%
Bush Brothers & Company	\$0.34 - \$1.02
Calavo Growers	2.92%
Campbell Foodservice	2.13% - 7.98%

## Retailer Rebate Summary (continued)

Manufacturer	Rebate Range
Cambro Manufacturing Company	1.60%
Cargill Foodservice	\$0.60
Carlisle Foodservice	1.86% - 2.66%
Cellucap	\$0.33 - \$5.62
CH Guenther & Son	\$0.08 - \$0.61
Cheesecake Factory Bakery	1.60%
Chicopee	7.84%
Chobani	\$0.18
Clemens Food Group	\$0.45
Clorox Professional	\$0.05 - \$0.95
Continental Mills	\$0.14 - \$0.41
Cool-Tropics/Tropical Paradise	2.13%
Country Pure Foods	\$0.24 - \$0.75
Custom Culinary	\$0.39 - \$1.00
Dailys Premium Meats	\$0.15 - \$0.25
Daisy Brand Foodservice	1.07%
Darigold Inc	0.48% - 1.33%
Dart Container (Dollars)	\$0.31 - \$5.34
Dart Container (Percentage)	3.46% - 6.64%
DayMark Safety Systems	2.13%
Del Monte Foodservice	\$0.28 - \$1.03
Diannes Fine Desserts	\$0.54
Dole Packaged Foods	0.90% - 3.36%
Domino Foods	2.66%
DYMA Brands	1.99% - 2.13%
Ecolab	0.79%
Eco-Products	5.32%
EMI Yoshi	\$1.82 - \$3.35
FGF Brands	\$0.69 - \$1.07
Flora Food Group BV	\$0.51 - \$0.81
Foodhandler	0.53% - 1.60%
Frenchs Foodservice	0.79% - 8.48%
Go-Jo	2.66%
Good Source Solutions	0.49%
Great Lakes Cheese	\$0.09 - \$0.80
Great Lakes Kraut	2.66%
Handgards	\$0.12
Haribo of America Inc	1.33%

Manufacturer	Rebate Range
Heartland Food Products Group	\$0.68 - \$4.07
Herr Foods	3.19%
High Liner Foods	\$0.10 - \$2.40
Hoffmaster Foodservice	0.53% - 2.53%
Holten Meat	\$0.10 - \$1.60
Huhtamaki (Dollars)	\$1.32 - \$5.03
Huhtamaki (Percentage)	4.66%
Idahoan Foods	\$0.62 - \$1.68
Innovasian Cuisine Enterprises	0.60% - 1.53%
ITW Professional Brands/Atlantic Mills	\$0.51 - \$0.64
J&J Snack Foods	1.33% - 3.19%
Jennie-O Turkey Store LLC	\$0.30 - \$1.92
JKL Specialty Foods	\$0.99
John B Sanfilippo & Son	3.99%
John Ritzenthaler	3.19%
JR Simplot	\$0.35 - \$1.19
JTM Food Group	\$0.41 - \$0.71
Just Goods	\$0.14
Kar Nut Products Company	1.60%
Kens Foods Inc	\$0.05 - \$0.54
Kent Precision Foods Inc	\$0.14 - \$1.63
Kerry Foodservice	1.99% - 2.66%
Keurig Dr Pepper	\$1.39 - \$5.39
Kikkoman International	\$0.26 - \$1.04
Kimberly Clark	\$0.70 - \$2.43
Klosterman Baking Company	0.79%
Knouse Foods	\$0.27 - \$1.63
Koch Foods	\$0.20 - \$1.60
Kronos Products	2.13% - 2.66%
Lactalis Culinary	\$0.39 - \$0.41
Land O Lakes	\$0.04 - \$0.34
Lenny & Larrys	2.66%
Libbey Glassware	1.33%
Lipton Teas & Infusions	\$0.59 - \$1.96
Lower Foods	\$0.30 - \$1.00
Lyons Magnus Inc	\$0.27 - \$0.54
Marzetti Foodservice	2.66% - 3.99%
McCormick & Company	0.79% - 5.98%

## Retailer Rebate Summary (continued)

Manufacturer	Rebate Range
MCI Foods	0.53% - 3.19%
Merisant Company	2.66%
Mission Foods	3.46%
Mochi Ice Cream Co fka Mikawayaya	3.19%
National Beverage Corp	\$0.20 - \$0.24
Nathans Famous	\$0.42 - \$1.40
National Checking Company	\$0.05 - \$1.03
Nestle/Dreyer's Grand Ice Cream	\$0.34
Nissin Foods Inc	\$0.03 - \$0.26
Novamex Enterprises	\$0.54
Ocean Spray	\$0.14 - \$0.68
Ole Mexican Foods	1.78%
Organic Valley Coop (Dollars)	\$0.60 - \$0.69
Organic Valley Coop (Percentage)	2.66%
Peeled	\$1.29
Perdue Foodservice	\$0.15 - \$0.60
Pilgrims Pride	\$0.30 - \$1.50
PIM Brands aka Promotion In Motion	\$0.16 - \$2.34
Post Holdings	\$0.10 - \$0.91
Producers Rice Mill	\$0.03 - \$0.65
RC Bigelow	1.33% - 3.72%
Red Gold	\$0.34
Red River Commodities	1.07%
Resers Foodservice	\$0.05 - \$0.48
Rich Products (Dollars)	\$0.07 - \$2.78
Rich Products (Percentage)	2.1%
Ricos Products Company	1.60%
Rip Van Wafels	1.60%
Riviana Foods Inc / InHarvest	1.86%
Rochester Meat Company	\$0.10 - \$0.45
S&D Coffee	\$0.89 - \$4.24
Sabert Corporation	\$1.89 - \$3.52
Sani Professional	\$0.70 - \$1.22

Manufacturer	Rebate Range
Sara Lee	2.13% - 5.59%
Schreiber Foods	\$0.06 - \$1.20
Smithfield	\$0.10 - \$3.84
St Clair Foods	\$0.30 - \$0.72
Steelite International USA	0.79%
Sterno Products (Dollars)	\$1.75 - \$1.91
Sterno Products (Percentage)	4.25%
Stratas Foods	\$0.27
Sugar Foods (Dollars)	\$0.14
Sugar Foods (Percentage)	2.26% - 2.66%
Suja Life	\$0.67 - \$0.91
Sunny Sky Products LLC	\$0.36
Sweet Street Desserts	2.39%
Tablecraft Products Company	1.60%
Tasty Brands	1.33%
The GFB Gluten Free Bar	1.86%
Thunder Group	1.33%
Tillamook County Creamery	\$0.02 - \$1.40
Tractor Beverage	\$4.33 - \$8.10
Tradex International	6.64%
Trident Seafoods Corp	\$0.05 - \$0.20
TW Garner Food Company	1.33%
Utz Quality Foods	\$0.15 - \$1.02
Ventura Foods	\$0.07 - \$3.24
Vibrant Health Products	5.32%
Vollrath	\$0.05 - \$1.08
Welch Foods	\$0.12 - \$0.88
Westminster Cracker Company Inc	\$0.24 - \$0.27
Wheat Montana LLC	1.86%
Wild Things Snacks Inc	2.13%
WNA North America (Dollars)	\$0.61
WNA North America (Percentage)	4.85%