Paige.

The PlayBook



Nicole Koopman

MARKETING GENERALIST

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@JUST.NICOLE.K

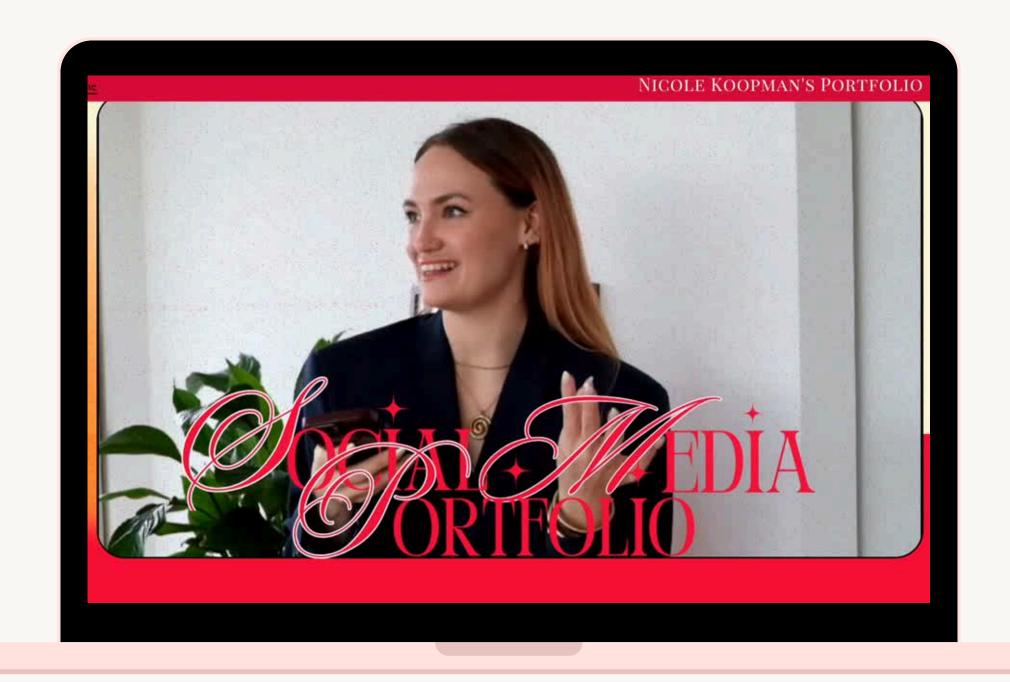


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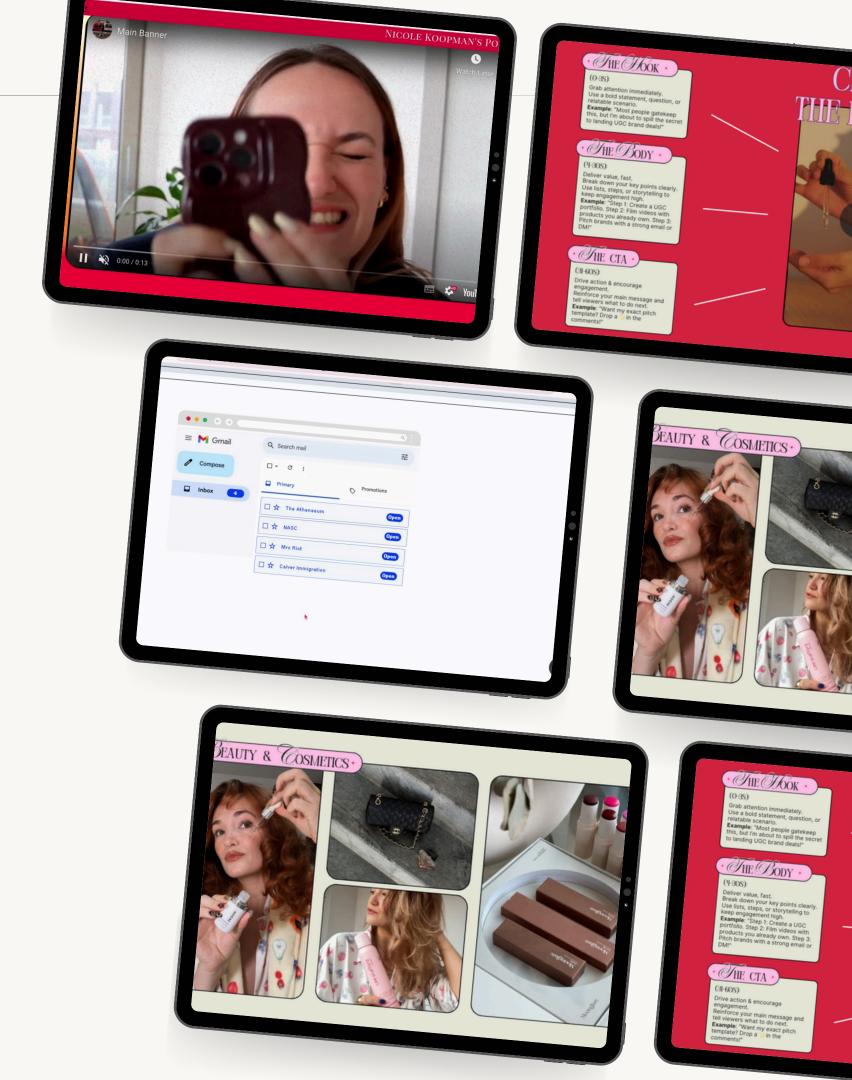
Why Your Portfolio Matters

(Especially Early On)

- REQUIREMENT TO STAND OUT
- PROOF OF YOUR POTENTIAL
- YOUR FIRST IMPRESSION

What to Include in a High-Converting Portfolio

- ABOUT ME
- TESTIMONIES
- CASE STUDIES
- CONTENT EXAMPLES
- MY PROCESS
- RATES
- CTA + ENQUIRY



What to Include in a High-Converting Portfolio



Prompts & Questions:

- 1. What brand or business are you focusing on?
- 2. What was the campaign's big goal? (More followers? Higher engagement? A viral moment?!)
- 3. What strategy did you use? (Content types, posting schedule, hashtags, collaborations, etc.)
- 4. What were the key results? (Real or projected metrics)
- 5. What did you learn from this experience?

- 1. Pick a brand to analyze (real or made-up, it's your call).
- 2. Define the campaign goal.
- 3. Outline the strategy step-by-step (easy to digest and highlight key points).
- 4. Present results with cute insights and key takeaways.
- 5. Add visuals like screenshots, mock posts, engagement graphs, whatever makes it pop and highlights the key points that brands focus on when analyzing the results of a campaign!

Making It Feel On-Brand

YOUR PORTFOLIO SHOULD FEEL LIKE YOU.

Making It Feel On-Brand

- USE YOUR BRAND COLOURS
- ADD ANIMATED ELEMENTS
- DON'T BE SCARED TO SPRINKLE SOME OF YOUR PERSONALITY IN THERE



Making It Feel On-Brand

THINKING LIKE A CLIENT:

- PRIORITIZE CLARITY, RESULTS, AND PROFESSIONALISM.
- HIGHLIGHT TANGIBLE OUTCOMES AND BENEFITS, NOT JUST TASKS OR SERVICES.
- EMPHASIZE YOUR PROBLEM-SOLVING ABILITIES CLEARLY AND SIMPLY.



ReadyMag Walkthrough



Stand-Out Tips

BEGINNERS

- FOCUS ON POTENTIAL—HIGHLIGHT YOUR CREATIVE THINKING AND PROBLEM-SOLVING.
- SHOWCASE CONCEPTUAL WORK CLEARLY MARKED AS HYPOTHETICAL CASE STUDIES.
- DEMONSTRATE ENTHUSIASM AND A STRONG UNDERSTANDING OF INDUSTRY TRENDS.
- KEEP IT SIMPLE, PROFESSIONAL, AND AUTHENTIC TO YOUR PERSONALITY.

SEASONED PROFESSIONALS

- HIGHLIGHT YOUR MOST IMPACTFUL RESULTS AND HIGH-PROFILE PROJECTS UPFRONT.
- CLEARLY COMMUNICATE HOW YOUR EXPERIENCE SOLVES SPECIFIC CLIENT PROBLEMS.
- USE TESTIMONIALS AND SOCIAL PROOF PROMINENTLY.
- INCLUDE STRATEGIC ELEMENTS LIKE PRICING GUIDES OR CLIENT ONBOARDING MATERIALS.

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A Paige Turned by Nicole Koopman

ANOTHER PLAY UNLOCKED