

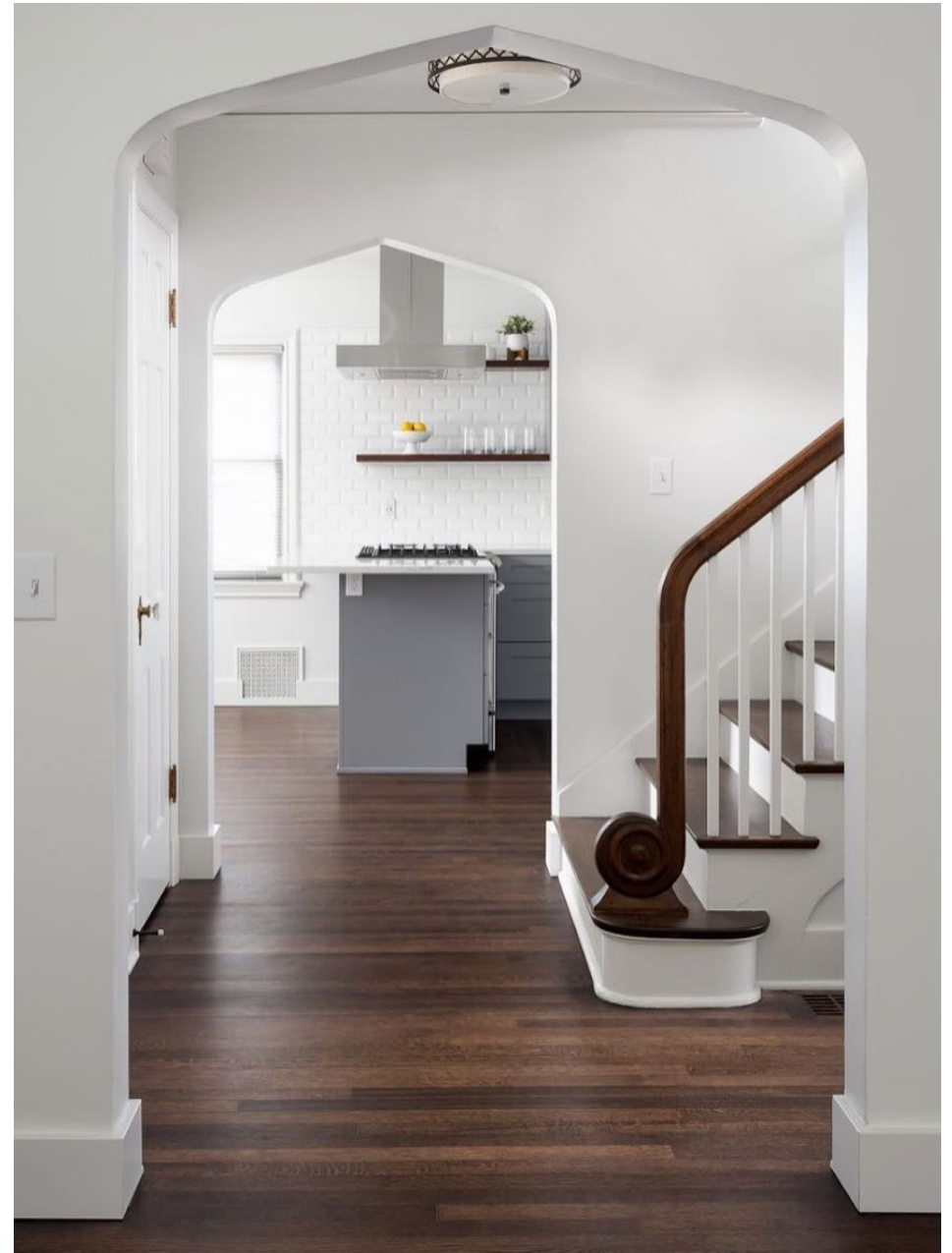


Thank you for inquiring about our services!

At Justine Marie Designs, it is our greatest joy to create beautiful and functional designs for our clients while streamlining what could otherwise be a stressful remodeling experience. Acting as a sounding board throughout the process, we'll ensure your investment in your home is protected and maximized by helping you to make the right decision at every step.

This packet details our process and what you can expect when working with our team. We'd can't wait to connect with you to learn more about how we can help.

Justine





Justine Wiggins

Principal Designer

Justine loves creating a custom design experience with each and every one of her clients. She strives to make each space as functional as it is beautiful, while incorporating each client's personal design style into the space.

Inspired at a young age by her aunt who is an interior designer in Tacoma, Justine received her degree in design and worked at several design firms before falling in love with kitchen and bath design.

Combining her love for creativity with the technical aspect of kitchen and bath design, she launched Justine Marie Designs in 2017 and has been transforming spaces ever since.

When she's not whipping up beautiful kitchens and bathrooms for clients, she enjoys traveling, cooking, and most importantly, spending time with family and friends.

The Team

Our team's attention to detail is second to none. While all design related questions will be answered by the lead designer on your project, either Justine and Ashlee, our team will carefully manage the many elements that go into creating a unique design so you can enjoy a beautiful, functional, and uniquely you space.

Ashlee Canzler

Designer

Ashlee has been supporting JMD clients since 2019. She loves getting to know each client so she can create a unique combination of design elements that will fit their lifestyle and personalities perfectly.

Sarah Shultis

Design Coordinator

Sarah manages all the details to ensure a seamless experience. From order placement to coordinating deliveries and providing support post installation, Sarah loves being a part of each and every transformation.





Kitchen & Bath Design

A SEAMLESS EXPERIENCE FROM START TO FINISH

We'll work with you to create a curated look that is special and unique to your taste, all while managing the design process so you can enjoy an exciting experience. When working with us to bring your design to life, the return will be priceless: a functional space that reflects who you are and the confidence in knowing the investment in your home will serve you for years to come.

This service includes:

- Design selections meeting
- Specifications book for your builder
- Renderings and elevations
- Product sourcing & order management

Timeline:

A kitchen and bath design can take anywhere from ten weeks or longer.

Consultation:

This service begins with a 60-90 minute in-home consultation so we can get to know each other and gather all the details to prepare a custom product proposal and design agreement for your project. The consultation is \$250 and is non-refundable.

Investment:

Our kitchen and bath design service begins at \$1,500. When you purchase your cabinetry through us, we'll credit you back 50% of your design fee.

The Kitchen & Bath Design Process



01 | CONSULTATION

During the initial consultation, we'll gather details about your space to prepare your custom product proposal and design contract for services.

Timeline: 2 weeks

03 | PRODUCT MANAGEMENT

Once the design has been finalized, we'll schedule a site visit and final walkthrough to confirm all the details. Proposals will be updated and submitted for your review and once paid, we'll begin placing orders and tracking items on your behalf.

Timeline: 20 weeks +

02 | DESIGN

We'll then prepare any 3D renderings and detailed floor plans to review at your design selections meeting where we'll pick out all the items for your kitchen or bath design.

Timeline: 6- 10 weeks +

04 | SUPPORT

During the installation process and after your products have been installed by your contractors, our team will handle any warranty issues that arise*. We'll work with our suppliers to make sure any deficiencies are resolved so you can enjoy your new space.

**Within the manufacturer warranty period*



"Justine was very knowledgeable and professional, listened carefully and wisely, and made insightful suggestions. She was a pleasure to work with! We recommend her to anyone who wants a first class design with careful attention to detail."

~ KENN



Investment

DESIGN FEES

Our design fees are billed at a flat rate based on the room and begin at \$1,500. When you purchase your cabinets through us, we'll credit 50% of your design fee back to your cabinet order.

CONSULTATION

A consultation is required for our kitchen and bath design service. During this 60-90 minute in-home meeting, we'll gather all the details we need to prepare a custom product proposal and design agreement. The consultation is \$250 and is non-refundable.

PRODUCTS

As a product supplier for top brands such as Bellmont, Canyon Creek, Crystal Cabinetry, Prefab Vanities, Caesarstone, Silestone, Pental Surfaces, Hardware Resources, Atlas and Top Knobs Hardware, we have access to high quality goods that will reflect the investment in your design. We work with product budgets of \$8,000 or more.

PROJECT MANAGEMENT

Project management is not included in our kitchen and bath design service as our clients typically are working with a contractor who provides that service. If you would like our assistance with project management, additional site visits, and coordination, this is billed at the rate of \$120/hour.

BUDGET + FEE GUIDELINES

Below is a general range of the investment our clients typically make in their kitchen and bath designs and pricing can vary based on a variety of factors like size, scope, materials chosen, and more. When creating your customized proposal for your project, we'll prepare estimates from our vendors and suppliers so you know exactly what's possible for your space and how much we estimate it will cost. Please note, multiple room discounts are available and the product budget fees listed do not include labor.

DESIGN FEES

Powder room design	\$750
Standard bath design	\$1,750
Primary bath design	\$2,500
Kitchen remodel design	\$2,500
Kitchen remodel w/ structural changes	\$3,250
Bar, office, or custom cabinetry	\$1,500
New addition design	\$3,250
New addition w/ structural changes	\$4,500

PRODUCT BUDGET

Powder room products	\$8,000
Standard bath products	\$15,000
Primary bath products	\$25-50,000
Small kitchen products*	\$25-35,000
Medium kitchen products*	\$35-50,000
Large kitchen products*	\$40-80,000

**not including appliances*



Communication

OUR COMMITMENT TO YOU

We are committed to bringing your project to life in the most efficient way possible. This means we'll use email and our design management software to house all project related communication so your project stays organized and so our whole team stays in the loop.

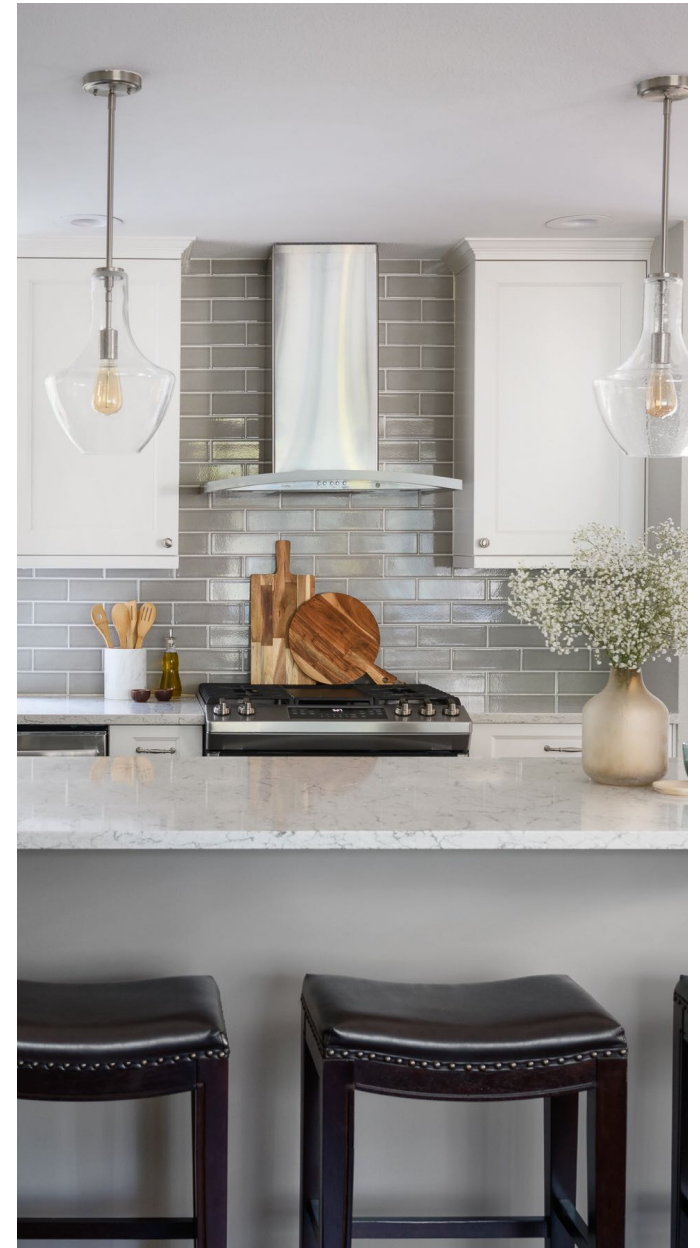
BUSINESS HOURS

Our business hours are Monday - Friday 9:00 am to 5:00 pm, and you can always expect a response to your emails and phone calls within 1-2 business days.

PROJECT CORRESPONDENCE

Email is our preferred method of communication so we have a record of everything happening with your project.

While we don't use social media channels, text messages, or FaceTime for project related correspondence, we might use text messages in quick turnaround situations.



Frequently Asked Questions



**While lead times aren't typically 20 weeks, due to supply chain issues caused by Covid-19, 20 weeks is the current lead time we are seeing for our made to order product.*

How long does the process take?

The design process takes approximately 10 weeks and includes elevations, floor plans, design selections meetings, revisions, a final walk through, and placement of orders. Once orders are placed, lead times can be 20 weeks* or longer based on the supplier. We will make selections so items will arrive by your construction start date.

Can I shop on my own?

We'll work with our suppliers and trade partners to select items that will reflect the style and finish level you desire. When sourcing from our vendors, we also calculate quantities, communicate the product details with your contractor, and provide warranty assistance for any issues.

You are welcome to shop and make purchases outside of Justine Marie Designs, however, you will be responsible for calculating quantities, communicating details with your builder, and handling warranty issues that arise with those products.

How will items be delivered?

Items will be delivered directly to your home when they are ready. Any tile or flooring will be held at the tile supplier for pick up by your installer.

Will you do site visits?

Project management is not included in our design fee, however, we will do a final walkthrough before placing your orders and will meet with your contractor before handing the baton over to him/her once the design phase is done and orders are placed.

Can you recommend contractors?

We love partnering with contractors we know will take great care of our clients. We can make a recommendation once we have more details about your project so we can suggest a company that will be a great fit for your budget, location, and style.

Next Steps

WE WOULD LOVE TO WORK WITH YOU!

We are so grateful you reached out to learn more about working together. The next step from here is to book your complimentary discovery call so we can learn more about your project and answer any questions you may have about our services. You can find a date and time by clicking [here](#).

If you have any questions, please let us know. We look forward to hearing from you!

Justine

