



**SET YOUR GOALS  
BIGGER FOR 2024**

**THIS IS IT TEAM  
YOUR BEST YEAR EVER  
VIRTUAL CONVENTION**



**IT'S IMPORTANT TO SET BIG GOALS EVEN IF YOU DON'T ACHIEVE THEM**

**TRIGGERS NEW BEHAVIOR MAKING YOU GET OUT OF YOUR COMFORT ZONE**

**GUIDES YOUR FOCUS**

**FOCUS ON INCOME GENERATING ACTIVITIES**

**FOCUS ON PEOPLE WHO ARE SELF-MOTIVATED LIKE YOU**

**INCREASES YOUR ENERGY, EXCITEMENT, AND PRODUCTIVITY**

**REMEMBER, IF ACHIEVING YOUR GOAL IS EASY, THEN YOU'RE NOT SETTING YOUR GOALS HIGH ENOUGH**

***THIS IS IT***  
**YOUR BEST YEAR EVER**  
**VIRTUAL CONVENTION**

# INITIAL GOALS

**THIS IS IT**  
YOUR BEST YEAR EVER  
VIRTUAL CONVENTION



## **LAUNCH YOUR BUSINESS YOUR FIRST WEEK**

DO NOT PROCRASTINATE THIS. THIS IS WHEN YOU'RE THE MOST EXCITED AND YOUR ENERGY IS HIGH. MAKE A BIG LIST OF AT LEAST 100 PEOPLE. EXPOSE AS MANY PEOPLE ON YOUR LIST AS QUICKLY AS POSSIBLE. MAKE IT MANAGEABLE SO THAT YOU'RE EFFECTIVE.



## **GO MANAGER**

DO THIS YOUR FIRST WEEK TO ESTABLISH YOURSELF AS A LEADER AND SET THE PACE AND EXPECTATIONS FOR YOUR TEAM. ADDITIONALLY, IF YOU'RE NOT A MANAGER, YOU ARE LIMITING YOUR BINARY PAY TO \$100 PER WEEK.



## **IDENTIFY YOUR RUNNERS**

THIS WILL HELP YOU GET PROMOTED EXPEDITIOUSLY. WORKING WITH LIKE-MINDED PEOPLE WILL ENERGIZE YOU. YOU SEE DUPLICATION TAKE PLACE AND YOUR BUSINESS WILL EXPLODE!!

# INCOME GOALS

**THIS IS IT**  
YOUR BEST YEAR EVER  
VIRTUAL CONVENTION



SET A GOAL TO EARN \$300 PER WEEK IN THE BINARY – THIS WILL TRIGGER THE MATCHING BONUS ON LEVEL 2.

NOW YOUR INCOME IS BEGINNING TO INCREASE SIGNIFICANTLY.



SET A GOAL TO EARN \$500 PER WEEK IN THE BINARY – THIS WILL TRIGGER THE MATCHING BONUS ON LEVEL 3...

GET 2 PEOPLE ON YOUR 2<sup>ND</sup> LEVEL EARNING \$300 PER WEEK.

NOW YOUR BUSINESS IS MULTI-DIMENSIONAL.

THERE ARE MANY MORE PEOPLE ON YOUR 3<sup>RD</sup> LEVEL.



SET AN INCOME GOAL THAT WILL ALLOW YOU TO LET GO OF A 2<sup>ND</sup> JOB OR ALLOW A SPOUSE TO WORK THE BUSINESS FULL TIME.

WHEN YOU AND/OR YOUR SPOUSE FREE UP MORE TIME, THIS WILL ALLOW YOU TO DEDICATE MORE TIME TO YOUR BUSINESS. THIS IS A HUGE GOAL

# ATTENDING EVENTS



Make a goal to get your team members on the Saturday Training Calls – this is one of the most significant things you can do to help train your people and save you time?



LET'S CELEBRATE LIFEWAVE'S 20<sup>th</sup> ANNIVERSARY



Make a goal to get ALL of your LEADERS to Dallas and encourage them to do the same.

Your business will EXPLODE!!!

**THIS IS IT**  
YOUR BEST YEAR EVER  
VIRTUAL CONVENTION

# DREAM GOALS

WRITE THEM DOWN

- NEW HOME
- NEW CAR
- COLLEGE TUITION
- NICE RETIREMENT PACKAGE
- TRAVEL

**VISUALIZE THEM**  
**- CREATE A VISION BOARD**



**THIS IS IT**  
**YOUR BEST YEAR EVER**  
**VIRTUAL CONVENTION**