



### An Award-Winning Company

1153 Marsh Street, Suite A Valparaiso, IN 46385 P: 219.476.0400

WWW.TERRYSDISCOUNTWINDOWS.COM

# Performance and Beauty at its best.

Terry's Discount Windows & More provides high-performance, energy-efficient windows that look great and provide a wide array of options to complement your personal styles and tastes. Through quality manufacturing and high level testing, you will see why our windows are the best investment for your home. We have no doubt that we can provide the solution that will exceed your expectations.

### Benefits for you:

- Factory Direct
- Higher efficiency = lower cost
- Unbeatable warranties
- Financing programs
- Fast turnaround time on delivery & installation
- Improved comfort and appearance for your home
- Minimal maintenance



# Why Terry's Discount Windows?

#### The Company

Terry's Discount Windows & More, LLC is an award-winning, 5-star company with national, regional and local recognition, located in Valparaiso, IN, and has been family owned and operated since 2003. Terry brings over 30 years of experience in the industry, with over 40 years in management and customer service. Since 2003, we have had thousands of happy customers, many of whom have become repeat customers. Terry's is one of the fastest growing window, siding, and door companies in Northwest Indiana. Our business was opened in hopes that we would be taken in good faith as a business guided by Christian values and principles.

Based on integrity, we strive to be set apart from other companies by striving to provide 100% customer satisfaction, which is our top priority. If a problem arises, we will do everything in our power to rectify the situation. We do our very best to ensure our customer's happiness. Terry's has achieved the highest rating that the Better Business Bureau offers, which is the A+ rating. We are also members in good standing with the local Chamber of Commerce and Builders Association.

#### The Product

The products we offer are the best in quality and have some of the most exclusive warranties in the industry. At Terry's, all of our products are American made and green products. We specialize in Replacement Windows, Siding, Doors, Roofing, Gutters, and more.

As a factory-direct company, we are able to negotiate better pricing for top-quality products at discount prices. We buy quality in quantity; by offering factory direct, there is no middle man. This means savings to our customers.

#### The Sales Team

All in all, we are honored to have a unique, highly knowledgeable, friendly staff, with personalized customer service available to you, the customer, at unbelievable savings! At Terry's, we give FREE in-home estimates and energy inspections. We offer Senior Citizen and Military Discounts. Financing is available and we accept Visa, Master Card, and Discover. We are also licensed, bonded, and insured. Let the experts at Terry's Discount Windows & More help identify the ideal solution for you.



#### The Installer

We have hand-selected our master certified installers, who work exclusively for Terry's. They set the benchmark in the area for top-quality workmanship, neatness, and efficiency. Every crew leader is a master installer with over 25 years in the installation business. They are very personable, and are willing to go the extra mile to keep our customers happy.

### Your Superior Exterior Hometown Professionals

- American Made
- Exclusive Lifetime Warranty
- Family Owned & Operated
- Licensed, Insured, and Bonded
- A Name You Can Trust
- Many Financing Options
- Peace of Mind
- Personalized, Experienced Hometown Service
- Largest Window & Siding Dealer in the Area
- Will Beat Any Competitor's Price for Comparable Products

Our family serving yours since 2003







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### **Ultimate Series Windows**



AAMA Gold Label Certification		
Air:	0.02 cfm at 25 mph – 15 times better than industry minimum of 0.30 cfm	
Water:	LC55 56 mph – 8" rain per hour – 70% over industry minimum 33 mph	
Structural:	DP 65 195 mph	

• Fusion welded, uPVC frame and sashes provide long-lasting strength and durability. This material will never rot like wood windows or corrode like metal windows, and will require little to no maintenance.

- Smooth-n-Easy integral lift rail features beautiful, yet comfortable, ergonomic design.
- Comfort Foam R-5 expanding polyurethane foam insulates sash and frame extrusions, improving overall thermal efficiency.

The sash keeper rail in Ultimate double-hung and sliding windows features K-Beam Thermal Reinforcement with Kevlar for maximum strength, energy efficiency and durability. This unique resin-based, glass-filled composite material utilizes Kevlar fibers for additional strength and the lowest thermal conductivity, which means extra energy efficiency.

Standard recessed lock provides a sleek, low-profile appearance for enhanced beauty—while still offering exceptional strength and intruder-resistant security.

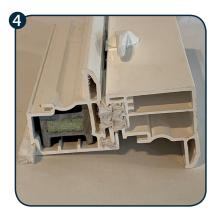
6 Ultrafab® Tri-Fin® Gold Series gaskets with built-in Ultra-Fresh® antimicrobial protection minimizes drafts, dust, and pollen and fights the growth of mold and bacteria on the weather stripping material. 600 inches of UltraSmart™ weather stripping is used in an average-sized double- hung window.

Soft-Vent, when deployed, will limit sash travel while still allowing ventilation.\*

8 Endura-Force<sup>™</sup> balance system ensures smooth, easy and maintenance-free operation on double hungs.\*

Balance cover provides a cleaner, more finished appearance.\*

\* Feature not visible in photograph.

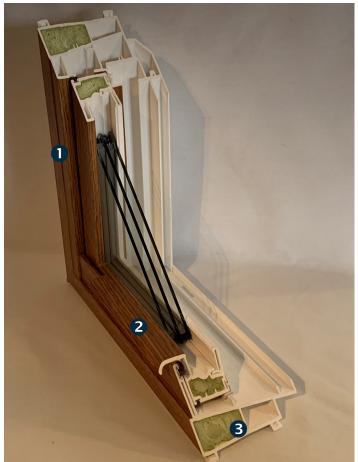




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## Elite Series Windows



AAMA Gold Label Certification		
Air:	0.06 cfm at 25 mph – 5 times better than industry minimum of 0.30 cfm	
Water:	R50 54 mph – 8" rain per hour – 66% over industry minimum 33 mph	
Structural:	DP 50 171 mph	

Fusion welded, uPVC frame and sashes provide long-lasting strength Ð and durability. This material will never rot like wood windows or corrode like metal windows, and will require little to no maintenance. Integral lift rail features comfortable, ergonomic design and is 2 significantly stronger and more durable than snap-in lift rails. Comfort Foam R-5 expanding polyurethane foam insulates sash B and frame extrusions, improving overall thermal efficiency. Dura-Sill<sup>™</sup> engineered sloped sill, featuring a double-wall sill dam, 4 creates a super-strong bond between sill and jamb for maximum weather protection. Super-strong, durable reinforcement prevents meeting rails from 6 warping and improves durability. Delta heavy duty lock secures sashes and gives maximum weather 6 protection. Full beveled head provides a consistent, contemporary appearance around the top and sides of the window.\* Vent stop, when deployed, will limit sash travel to allow for 8 ventilation while still providing a degree of safety.\* Certa-Force balance system provides smooth and easy operation 9 of double hungs—and never requires lubrication or adjustment.\* Low-profile tilt latches on double hungs are easy to use and make D cleaning a breeze.\* Screen latch locks screen in place and is aesthetically pleasing.\* M \* Feature not visible in photograph.







### Air Infiltration Comparision

CFM (Cubic Foot per <b>1 CFFM</b> of air leakage per	GALLONS	= 12oz SODA CANS
INDUSTRY STANDARD* .30 CFM of air leakage per minute	2.25 gallons of air per minute	24 soda cans of air per minute (288 oz/min)
Traditional Wood Residential Double-Hung Windows (Pella®/Marvin®/ Jeld-Wen®/Andersen®) <b>.23 CFM</b> of air leakage per minute Industry Average Range from 0.12 CFM to 0.30	1.725 gallons of air per minute	18.4 soda cans of air per minute (220.8 oz/min)
Traditional Vinyl Residential High-Performance Double-Hung Windows (Alside®/Simonton®/Champion®) <b>15 CFRM</b> of air leakage per minute Industry Average Range from 0.11 CFM to 0.21	1.125 gallons of air per minute	12 soda cans of air per minute (144 oz/min)
Elite Double-Hung		

4.8 soda cans of air per minute (57.6oz/min)

Elite windows are over THREE times more airtight than traditional wood residential double-hung windows.

0.45 gallons

of air per minute

VINYL WINDOWS

of air leakage per minute\*\*\*

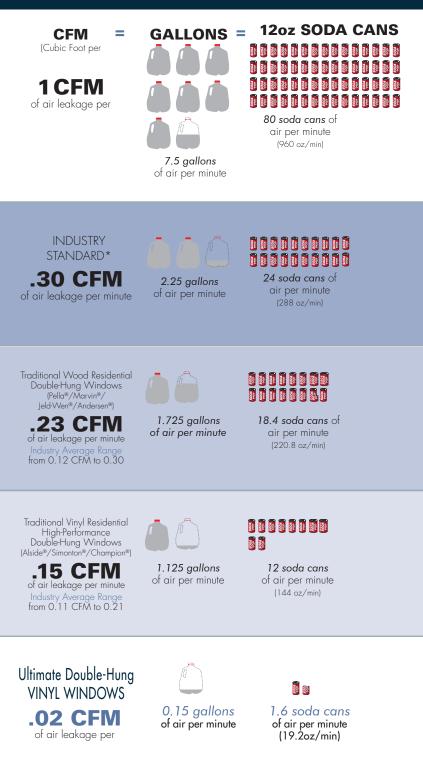
\*INDUSTRY STANDARD: AAMA® (American Architectural Manufacturers Association®) has set the Industry Standard for Maximum Allowable Air Infiltration at 0.30 CFM (Cubic feet per minute) during a 25 MPH wind. This is equal to 2.25 gallons or 24 soda can of air leaking through the window every minute!

\*\*References valid as of October 1, 2010 based on our competitor's web sites and independent testing.



Elite Windows proudly carry the AAMA Gold Label, which means that they meet stringent performance standards for air, water and structural load.

### Air Infiltration Comparision

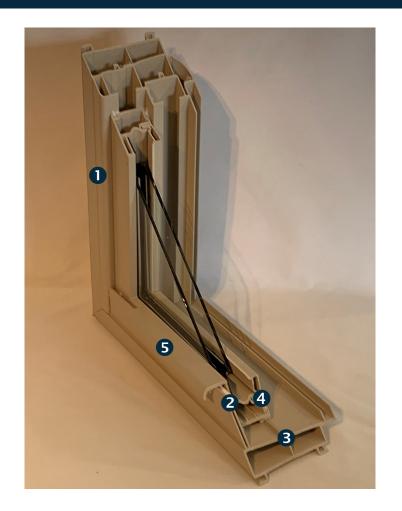


### Ultimate windows are over 11 times more airtight than traditional wood residential double-hung windows.

\*INDUSTRY STANDARD: AAMA® (American Architectural Manufacturers Association®) has set the Industry Standard for Maximum Allowable Air Infiltration at 0.30 CFM (Cubic feet per minute) during a 25 MPH wind. This is equal to 2.25 gallons or 24 soda can of air leaking through the window every minute!

\*\*References valid as of October 1, 2010 based on our competitor's web sites and independent testing.

### Prime Series Windows



AAMA Gold Label Certification		
Air:	0.07 cfm at 25 mph – 4.3 times better than industry minimum of 0.30 cfm	
Water:	R4O 48 mph – 8" rain per hour – 48% over industry minimum 33 mph	
Structural:	DP 35 143 mph	

• Fusion welded sashes and frame are built to be exceptionally strong and durable, which helps prevent air and water infiltration.

Dual-fin, wool-pile weather stripping protects around the perimeter of all sashes to fight air infiltration.

B Dura-Sill<sup>™</sup> engineered sloped sill, featuring a double-wall sill dam, creates a super-strong bond between sill and jamb for maximum weather protection.

Soft-Seal™ straddle gasket is a closed-cell neoprene cushiongasket under the sash that straddles the sill rail and helps prevent air and water infiltration.

**5** Integral lift rail features comfortable, ergonomic design and is significantly stronger and more durable than snap-in lift rails.

6 Cam-Action lock features durable zinc-cast design that pulls sashes and mechanical interlock tightly together to prevent air infiltration.

Exterior beveled mainframe, with drip cap, provides contemporary beauty and style.

8 Interlocking meeting rail offers excellent strength and enhanced security. Optional reinforcement available.

O Certa-Force<sup>™</sup> balance system provides smooth and easy operation of double hungs—and never requires lubrication or adjustment.\*

Extruded metal screen frame features unobtrusive black fabric and matching black spline.\*

\* Feature not visible in photograph.



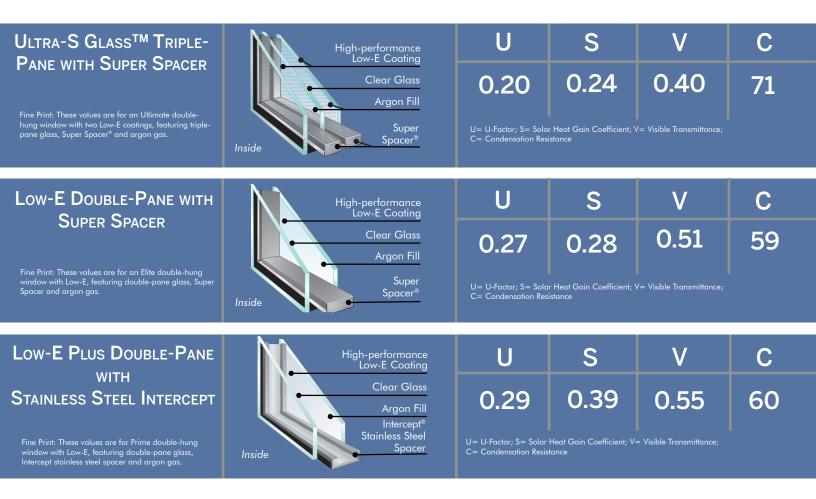




# High-performance glass options for unparalleled energy

Terry's offers an array of technologically advanced insulating glass systems that can be tailored to best perform in your climate region. This ensures that your new windows will provide the best possible thermal performance for your home, which will save you money on energy costs.

Below are several examples of the performance ratings that our windows achieve—but the possibilities for various glass, spacer and Low-E combinations are practically endless...double- or triple-glass configurations, Intercept® stainless steel spacer or the unique metal-free Super Spacer® system, and several different Low-E coatings. Ask your Terry's representative about the best glass option for your home.



### **Most Efficient**

Many Terry's windows are ENERGY STAR "Most Efficient Products"—a new designation that recognizes the best of the best among ENERGY STAR qualified products.



### ENERGY STAR®

All Terry's windows with high-performance glass qualify for the ENERGY STAR label—so they'll help you save money on your energy costs, while protecting the environment.





We sell windows manufactured by Soft-Lite, six-time ENERY STAR® Partner of the Year and four-time ENERY STAR® Sustained Excellence award winner.

# Sliding Windows

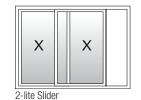
All the same beautiful, energy-efficient features that make our double-hung windows a superior choice also apply to our sliding windows. Sliders operate similarly to double-hung windows, except they open horizontally rather than vertically. This style is popular with homeowners who enjoy an expanded, more wide-open and unobstructed view of the outdoors.

Durable, tandem brass rollers ensure our sliding windows operate smoothly and easily for decades. These windows also incorporate heavy-duty locking hardware that will help keep your family—and your home—more safe and secure.

You can choose from two- or three-lite configurations, which incorporate both operable and fixed lites. In addition, our sliders come in two styles—our standard slider with lift-out sashes, or our unique Swing & Clean slider that allows you to tilt your slider sashes in. Both styles offer the ability to clean the interior and exterior glass of your windows safely and easily from within the comfort of your home.

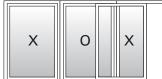


Durable brass sash rollers ensure easy operation of our slider windows.

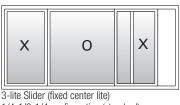




Secure locking hardware provides superior safety and security.



3-lite Slider (fixed center lite) 1/3-1/3-1/3 configuration (optional)



1/4-1/2-1/4 configuration (standard)

"O" designates fixed lites. "X" designates operating lites. All views interior. Choose your preference of right-hand or left-hand operating lites.



### **Casement & Awning Windows**

Our casement and awning windows define a special look and feel for your home. These window styles allow you to catch fresh breezes, or open them for easy cleaning, simply with the turn of a handle. Whether in multiple-window configurations or as individual windows, casements and awnings offer you many aesthetic choices so you can design them to match your home's décor perfectly.

Our easy-to-use, durable crank handle and hardware assures that you will be able to open and close your casement and awning windows with ease, so that you can enjoy beautiful days and evenings in style and comfort. The low-profile, fold-down design of our handles also provides a beautiful, unobtrusive look for the interior and exterior of your home.

A single lever lock that activates multiple locking points ensures these window styles are exceptionally secure and energy efficient as well. Casements open out to the side, while awning windows are top-hinged and open out at the bottom.



Hidden corrosion-resistant steel locking claws engage in self-lubricating keepers, ensuring a positive, secure and weather-tight seal.



Multi-point lock activator engages or disengages multiple sash locks with one easy single lever design.



Robust strength in a low-profile, standard fold-down handle design. Easy to open and close handle and hardware last a lifetime.

Ultimate Casement windows offer industry-leading AAMA® GOLD LABEL CERTIFIED performance and one of the best NFRC® Rated U-factors in the window business.

Air: 0.02 CFM at 25 MPH

Water: DP65 at 62 MPH at 8" rain per hour

Design Pressure: DP60 at 187 MPH wind load

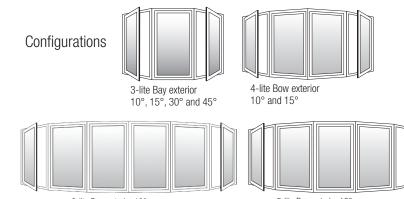
Thermal NFRC Tested: 0.15 U-factor with Ultimate Glass™



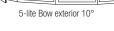
### Bow, Bay & Garden Windows

Thinking of a room addition? The three-dimensional effects of a bow, bay or garden window will enhance the look of any room by adding space, light and viewing area to your home.

Your bow or bay window will come packed with features other manufacturers omit or charge extra for—such as Comfort Foam insulation in the frames, R-9 Super-Seat to fight condensation and energy loss, an exclusive welded sill pan and unique builtin weep system design, and so much more. You can choose from three- to six-lite configurations with casement, doublehung or picture windows, and a wide selection of options for customization.



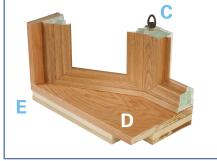
6-lite Bow exterior 10°





A. Exclusive welded sill pan (highlighted in blue) eliminates water penetration. The unique design provides a built-in weep system and a smooth finish on the exterior surface of the seat board.

B. All window and mull cavities are insulated completely with Comfort Foam<sup>™</sup> for maximum energy efficiency.



C. Threaded steel rod and chain bracing system provides sagfree support. (Knee brackets must be installed if roof overhang prevents use of chain system.)

D. Factory-finished interior edge banding is beautiful protection for your Super-Seat^TM.

E. 1.25" thick furniture-grade hardwood.



F. Insulated seatboard with 3/4" exterior capped plywood. Super Seat<sup>™</sup> Dow<sup>®</sup> Foam 3" thick sandwich with R-9 performance for maximum thermal protection; also fights condensation.

G. Mull cover plates ensure no butt-joints to caulk or leak.

H. Factory-capped underside: beautiful lines, consistent water shed.

Our GardenVue<sup>™</sup> windows are specifically designed to be a beautiful and structurally sound addition to your home, and are a particularly attractive choice for kitchens or bathrooms. This unique window style features trapezoidal operating casement windows and adjustable-height, PVC-coated shelves that are an ideal spot to showcase your indoor flowers or other houseplants.



Optional glass shelf

- Large mull profiles add stability and long-lasting support.
- Dual compression seals and locking mechanisms keep the operating vents sealed tight against the elements.
- Weep channels at the top and bottom help keep the interior dry.
- Upgraded oak head, seat and jamb.
- Optional Low-E glass; grid styles and patterns; frosted or tinted glass.
- Optional glass shelf.



### Patio Doors

Our stunning sliding patio doors will make your home more beautiful and energy efficient. All of our patio doors are designed for long-lasting durability and smooth operation and are offered with an array of options that allow you to customize both the thermal efficiency and appearance of your new door to your personal tastes.

Our top-of-the-line Kingsroyal Glide<sup>™</sup> sliding patio doors will beautify any room, especially when combined with sidelites and transoms. Your numerous aesthetic options with a Kingsroyal include eight different designer handles, unlimited exterior colors, four interior woodgrain finishes, and a wide selection of grid patterns. For your comfort and peace of

mind, we've loaded this door with super-strong metal reinforcement and other features that make it more durable, energy efficient, and secure than almost any other door on the market.



An aluminum capped threshold provides durability and longevity in the area of the door that catches continual abuse from foot traffic.



We manufacture Kingsroyal doors with metal reinforcement in all vertical sash stiles, which makes the doors exceptionally strong and durable.



Our 2-Point Mortise Locking, stainless steel system securely locks the door into the jamb.



Our heavy-duty, ball-bearing, DuraRoller<sup>™</sup>, with its 1-1/4" diameter dual wheel, keeps your door reliably on track. The roller is fully adjustable to accommodate seasonal foundation shifts in older homes.



# Custom design your new windows to match your home



Flat grids



Contour grids

#### **Decorative Grids**

Internal grids will give your windows the look and feel of true divided-lite windows-without the hassles! Because they're between the glass panes, these grids allow for easy cleaning. Our exquisitely beautiful grids are available in both a contoured or flat design and with several distinctive patterns.

### **Vinyl Colors**

INTERIOR/EXTERIOR

SOFT-WHITE	BEIGE
BROWN	

#### Exterior

FOIL LAMINATE

HD ANTIQUE BRONZE

### Sure-Coat

STANDARD EXTERIOR PVC BOND COLORS\*



BLACK 09

\*Some color options are only available on select product lines. Ask your Terry's representative for details.

### Lifetime Warranty

Our Lifetime Warranty is designed to protect your investment and our reputation. It guarantees that our windows will not rot, rust, warp, pit, corrode or blister, and that our vinyl colors will remain true for the life of your home. Our Lifetime Warranty is non-pro-rated and is fully transferable. We also warrant all moving parts and the hermetically insulated seal against defects in materials or workmanship. Finally, we offer the ultimate in protection with a lifetime glass breakage rider for extra peace of mind. Ask your Soft-Lite representative for a copy of the warranty to review specific terms and conditions.



### **Simulated Divided Lites**

Interior

BRAZILIAN

MEDIUM OAK

WOODGRAINS

**Exterior PVC Bond** 

X-HD ANTIQUE BRONZE

\*GARDEN WINDOWS NOT AVAILABLE IN BEIGE OR

COLORS MATCHED TO FOIL LAMINATE\*\*

\*\*GARDEN WINDOWS NOT AVAILABLE IN EXTERIOR FOIL LAMINATE.

Maintain the historic beauty of your home, and achieve the look of true colonial-style windows, with strikingly beautiful SDLscontoured grids applied to both the interior and exterior panes of your windows.

#### **Specialty Shapes**

Our picture windows are available in many specialty shapes, all custom built to fit your home's uniquely shaped openings perfectly.



### **Mini Blinds**

Never clean miniblinds again. Our windows are available with internal miniblinds in a lift & tilt option. Certain restrictions apply. Available in white or beige.



CHERRY

LIGHT OAK



#### **Flex Screens**

Flex Screen features a cutting edge, PVC-coated, high-performance spring steel frame. It is hidden in the window screen pocket, making it beautifully invisible and drastically improving sight lines. (Optional on select double hungs and sliders with exterior PVC bond colors.)



#### BetterVue<sup>™</sup> Screens

BetterVue high-definition, fiberglass screens with 30% smaller holes provide improved light transmittance and airflow while increasing protection.

