

KATLYN'S ITTY BITTY

# SALON

★ AND BOUTIQUE ★

*Hand-Tied Extension  
Pricing Guide*



# table of contents



- 1 Welcome
- 2 What are Hand-Tied Extensions?
- 3 IBE vs Habit
- 4 Your Options
- 5 Pricing
- 6 Payment Plans
- 7 Maintenance
- 8 Basic Care



# Welcome ✨



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We wanted to first and foremost say YASSS WE'RE SO FREAKIN' STOKED YOU WANT HAND-TIED EXTENSIONS!! We have created this guide to breakdown exactly what hand-tied extensions are, your investment, what the maintenance looks like, and some basic care tips.

We would please encourage you to read through this fully so you can determine if you think you would be a good fit for these amazing extensions. They truly change your confidence and your LIFE!

We want to be very clear and up front about prices so we do not waste your time or ours! Please thoroughly read this, and if you have any questions, we can address them at your free consult along with choosing what you need to achieve your hair goals!



# What are Hand-Tied Extensions? ✨ ✨

Hand-tied extensions are what the wefts of the extensions are called. Hand-tied extensions are not a method or a way to install. They are the kind of hair that is used; they are literally hand-tied by a person that makes them the highest quality of hair you can find! Katlyn is certified in The Invisible Beaded Extension Method and Habit Hand-Tied Extension Method. It uses a flexible beaded foundation to create movement with extreme comfort even while wearing your hair up. The best part is you won't ever have to worry about seeing them! There is no heat, tape, or glue needed to attach them, so that means there is way less opportunity for damage to your natural hair. It's the best extension method on the market for a reason! Whether you are wanting to add fullness, length, or achieve mermaid status, there is an option for YOU! I gotchu boo!



# What is the Difference Between Habit & IBE?

## **IBE**

Invisible Beaded extensions is a method that hides the beads. There will be wefts of the hand-tied hair on the bottom and top of the beaded foundation so you will never see the beads. This is also one of the only methods where it is 100% flexible even on the first day of install. If you are someone who wears their hair up a lot or is worried about seeing the wefts when you put up your hair, this is a fantastic method.

## **Habit**

Habit-extension method has a different foundation, but it does have the beads show underneath. So the wefts will only be on top of the beads not underneath, but if installed correctly, you will not see them when you put your hair up. This method is a little tighter when it is first put in, so for the first week or 2 I would not recommend putting your hair up. This is still an amazing method.

You cannot go wrong with either method and we can discuss what your goals are and Katlyn can determine what method would best suit your needs at your free phone consult. The main determining factor is if you want to wear your hair up a lot or if you don't. They are both very safe and comfortable. They both provide an equal weight distribution so there is no chance that there will be damage to your natural hair.





# Young Options

Katlyn has three length options - 14", 18", and 22". She offers these row options - 1 row and 2 rows! Please note Katlyn will do 3-4 rows on a case by case basis if you truly need it to achieve your desired look.

If you need curly hair extensions, the brand that Katlyn carries only has 22" available, but they can be cut to whatever length you want.

- 14" is about shoulder length hair. This would be more of a bob haircut and for added thickness and a tiny bit of length.
- 18" is about chest level and can be for added thickness or length depending on how short your natural hair is.
- 22" is the most popular length and it is for all your mermaid hair dreams. It adds length AND thickness so you can have the hair goals you have always wanted when you wake up every single day.
- 1 row of extensions is for added thickness. It would be about the same length of your natural hair and this is if you want to have fuller looking hair WITHOUT going longer. This also depends how thick your natural hair is.. one row might not be enough to get your desired look.
- 2 rows is the most common, 9/10 this is what is recommended and is for added thickness and/or length. This is for someone who already has longish hair so the extensions blend seamlessly to your natural hair so it's not thin at the bottom like 1 row would do or someone who has really fine hair, but it's on the longer side at about shoulder length.

For straight/wavy hair, we carry Covet & Mane Hair  
For Curly hair we use Adored Signature Hair

This hair is top of the line quality and it is exclusive to certified stylists. It is not open to the public.



# pricing

In order to book your install appointment, you must put down a NON-REFUNDABLE retainer fee at your phone consult. NO EXCEPTIONS. This retainer fee depends on which payment plan you choose and goes towards the overall cost of the install appointment.

The remaining balance is due the day of services.

14"

1 row - \$750

2 rows - \$1000



18"

1 row - \$850

2 rows - \$1200

22"

1 row - \$950

2 rows - \$1300

To install them into the hair, it is \$200 per row.

1 row - \$200

2 rows - \$400

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To blend them seamlessly to your natural color or to reach your goal hair color, that is an additional charge! It is Katlyn's normal service/color package prices. This is all depending on what you want your end result to be, and this can be discussed at our consult and Katlyn will have a better idea of what this portion will cost.



# Payment Plans



Before your install appointment, you will have two consults with Katlyn. The first one will be over the phone to discuss payment plan options and hair goals. The second appointment will be at the salon where we will match your hair to make sure everything is perfect.

We understand that this is a big investment, and we have several payment plan options, so we can discuss which one works best for you! During your phone consult, Katlyn will go over the financial investment in detail and answer any questions you have.

## OPTION 1

25% due during phone consult, 25% due at in-person color matching, remaining 50% due at install appointment.

50% due during phone consult, remaining 50% due at install appointment.

## OPTION 2

## OPTION 3

3 equal payments over the course of 3 months, first payment is due at phone consult. After 2 payments we can book your in-person color matching and install appointment, your third payment will be due at your install appointment.

## OPTION 4

4 equal payments over the course of 4 months. First payment is due at the phone consult. After 3 payments we can book your in-person color matching and install appointment, your fourth payment will be due at your install appointment.

# Maintenance

Maintenance is approximately every 8-10 weeks. Quick maintenance is taking out and moving up your extensions. Deluxe maintenance includes a shampoo, extension moisture mask, AND Keratin treatment, blow-out, and styling.

## Quick

1 row - \$125  
2 rows - \$250

## Deluxe

1 row - \$175  
2 rows - \$300



If you wish to add color to your appointment to refresh, that will be Katlyn's normal color prices.

To remove them it will be \$75 per row.

This hair lasts about 12 - 18 months and you will have to repurchase more hair to keep it looking healthy and soft.



# BASIC CARE



Sunscreen WILL discolor your extensions. Do everything you possibly can to avoid your hair coming in contact with sunscreen.

Putting sunscreen on your body and shoulders with your hair out of the way is NOT enough to keep sunscreen off of your extensions.

We do NOT recommend swimming with your extensions. The risks include: hair discoloration (blondes turning green or orange), absorption of unknown elements in various bodies of water that can cause damage to hair and extensions, tangling and matting, and excessive dryness.

Upon getting your extensions, Katlyn will give you a fully detailed guide that goes over EVERYTHING you need to know about caring for your extensions. This is a little highlight of what you can expect. If you have any questions, Katlyn would be happy to answer them at your consult.



Sleep with hair in a low ponytail or braid to ensure hair doesn't tangle/matte up when sleeping. Never go to bed with your hair wet. Sleep on a silk pillowcase.

# FAQ

## HOW LONG WILL THE WHOLE PROCESS TAKE?

Depending on which payment plan you pick and when you make the first payment, as well as Katlyn's availability, it can take 1-2 weeks for the hair to ship (if it's in stock). It can happen in less than a month depending on schedules!

## HOW OFTEN WILL I HAVE TO GO IN THE SALON?

If you take really great care of your extensions, you can come for your move ups every 8-10 weeks! If you want them moved up earlier, no problem boo! We can see you every 5-6 weeks if you'd like. Everyone's hair care plan is different and that's totally okay!



## WHAT DOES THE INVESTMENT LOOK LIKE?

To give an estimate idea on price, the average investment for hand-tied extension hair is 2 rows for 22", which is a total of \$1550. To install 2 rows, it would be \$350 and the hair cost \$1200 - this is not including color. This would be split up into smaller payments depending on which option is chosen and can be discussed on your phone consult





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## *How to Secure your Install*

After your first payment is made, your in-person color-matching and install appointments will be secured! We just need to know which payment plan you'd like to go with and possible dates of install so we can send you an invoice with the correct dates on them.

Feel free to reach out if you have ANY questions about the process. We're so excited for you boo!

## *Thank you!*