

TravelJoy Inquiry -> Booking -> Recording Task List

1. CLIENT INTAKE

- ☐ Client Completes Initial Travel Survey, Assign this Task List to Client in TravelJoy
- ☐ TravelJoy Auto Creates Client Trip & Contact
- ☐ OR Manually Create Client Trip & Contact Info
- ☐ Send Booking Questionnaire Email with Link to Specific Supplier
- ☐ Client Completes Booking Questionnaire, Auto Send "Your Magic Expert" Email

2. CREATING A SMART PROPOSAL

- ☐ Edit Client Trip & Add Details
- ☐ Create Smart Proposal
- ☐ Send Proposal with Email
- ☐ Send Proposal Follow-Up Email
- ☐



WATCH BOOKING TUTORIAL HERE

3. PROPOSAL APPROVAL & INVOICING

- ☐ Client Approves Proposal
- ☐ Create Trip Invoice
- ☐ Enter All Details & Expected Commission + Date
- ☐ Send "Proposal Approved, Ready to Book, Credit Card Authorization" Email with Invoice
- ☐

4. BOOKING & PAYMENT

- ☐ Book Vacation & Download Confirmation Docs from Supplier (Screenshot Commission)
- ☐ Update Trip Details with Confirmation Number(s)
- ☐ Record Payment & Confirmation Number(s) in Invoice & Send Receipt
- ☐ Send Booked Email with Confirmation Docs Attached
- ☐ Add Confirmation Docs to Client Files

CLIENT WORKFLOWS BY SUPPLIER

The following workflow task lists can be found in TravelJoy via the side bar under "Templates → Task Lists → Team Templates Tab"

Disneyland, Walt Disney World, Disney Cruise Line, Aulani, Universal Orlando Resort, Universal Studios Hollywood, and Royal Caribbean Cruise Line

More to come...

5. INTERNAL RECORD-KEEPING

- ☐ Record Client Booking in Google Sheets
- ☐ Record Details in Annual Organizer Tab
- ☐ Record Details on Month Tab
- ☐ Assign Client a Supplier Workflow

***PLEASE PAY CLOSE ATTENTION TO ALL INFO AND DETAILS IN THE GUIDES FOR TRAVELJOY AND GOOGLE SHEETS**