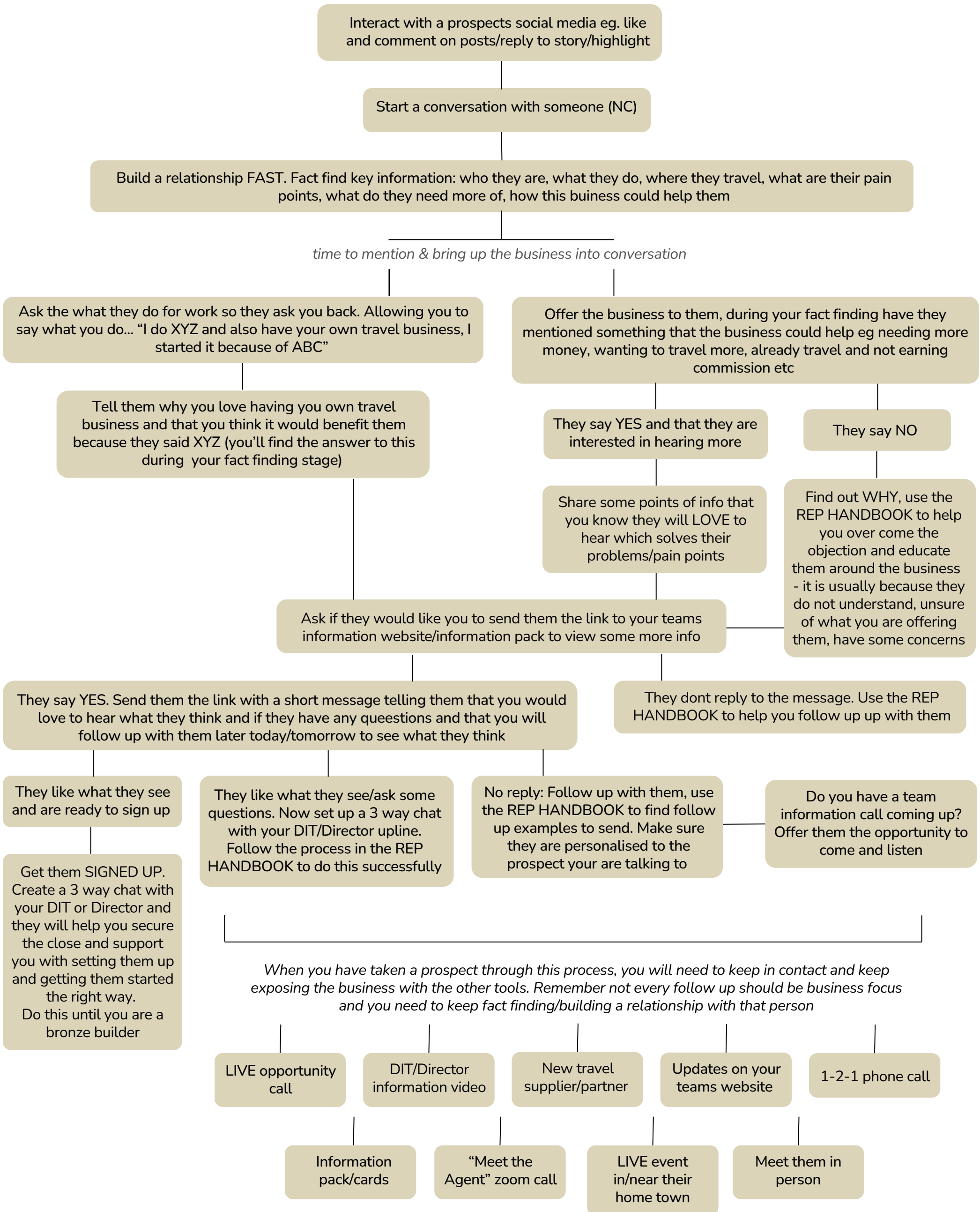


Buisness Building Flow Chart

keep it simple, follow the below



Your Director/DIT upline will be able to help you with how to use the other tools and how to best expose your prospect to them. Make sure you reach out to them for assistance and they will be able to share some examples. You may find that that host team opportunity calls and give you ideas on how to generate leads from stories/post on your social media.

Remember to take notes and create your cheat sheet from things your Director or DIT share in chats and with you along with the REP HANDBOOK which you will refer to every time your are prospecting.