

# Quick Start Guide to Launching Your Dental Membership Plan

So, you've decided to start a dental membership plan. High five!

This could be a game changer for your practice and your patents. But now, the real work begins. Don't worry - we're here to guide you through every step with this handy quick start guide. Ready? Let's dive in!





## **Clarify Your Financial Goals**

Do you want to increase revenue? Improve patient loyalty? Grow your practice? Knowing your "why" will help you shape your membership plan.



## **Know Your Patients**

Take a deep dive into your patient data. Who are your patients, and what do they need? What services do you perform the most?



### **Draft Your Dream Plan**

Start outlining your plan. What services will you offer? How much will it cost? Sketch out your ideal plan and get ready to make it a reality.



### **Choose the Right Software**

Will you manage your plan in-house, or will you automate everything with a software like DentalHQ? Work smarter, not harder!



#### **Get Your Team Onboard**

Your team is your greatest asset in launching a successful membership plan. Make sure they're fully trained and comfortable before launch.



## **Build a Strong Marketing Plan**

Identify the best channels to reach your patients. Create content that explains what a membership plan is, how it works, and why it's beneficial.



## Set a Launch Date

Make sure your team is ready, your marketing materials are in place, and your patients are primed and ready to sign up.

And now you're ready!
Blast off for practice growth!