Nicole Kalil



Spenking
Nicole's Most
Requested Topics

## The Confidence Con: The Lies. The Truth. and How You Build Your Confidence

Too many people believe that confidence is either something you have, or you don't. It's viewed as a fixed character trait rather than what it is: a skill that can be developed. What would you do with more confidence? Who would you be? You can change the trajectory of your life, the decisions you make, the risks you take, and the dreams you chase... all with a little more confidence.

#### So how do you build your confidence? What's the secret?

Understanding both what strengthens confidence, and what chips away at it, is key. Everyone wants to feel confident, there's a constant stream of experts telling us to BE confident, but nobody tells us HOW to build it. That changes now.

#### IN NICOLE'S PRESENTATION YOU WILL:

- Define and blast through the 5 major limiting beliefs and confidence "derailers"
- Create a deeper connection to the first anchor of confidence: knowing who you are
- Get actionable tools that will have you exponentially expand your confidence right there in the room

Confident people are more adaptable, productive, and engaged... it's time to invest in confidence!

\*This talk can be presented virtually or onsite, formatted as an interactive workshop, and can be customized to meet company/event needs.



FOR KEYNOTE SPEAKING ENGAGEMENTS, EMAIL JULIE O'KEEFE AT APB SPEAKERS

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LOCATION

Boston, MA

## Stop Managing Your Time. Start Managing Your Life

We are constantly trying to fit more into our days, fighting against conflicting priorities, and feeling pressured, overwhelmed, and exhausted in our daily lives.

### Do you feel like you're running on fumes? Are guilt and stress running your show?

Nicole's unique perspective will bust up the time management and work/life balance myths and leave you feeling back in control.

Having been an executive at a Fortune 100 company, a business owner of a start-up, a wife, and a mom, Nicole shares from experience relevant and applicable ideas, such as:

- Reframing time management no matter how busy – as Choice Management, putting you back in the driver's seat
- Learn Nicole's proven 3 Eff Word approach to success and achievement
- Identify and communicate your boundaries from a position of power

It's time to ditch time management and replace it with choice management, so you can live your life by design, not by default.



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#### TOPIC THREE

# Valuing & Advancing Feminine Leadership

Leadership has been defined by many different people, in many different ways... but what we know for sure is it's only becoming more complex. The skills, abilities, traits and talents needed to navigate change, lead teams, and increase productivity are broader today than ever before.

What are the leadership skills of the future? What is most frequently missing in organizations today? What are employees looking for more of?

Empathy. Collaboration. Inclusivity. Relationship. In short, feminine leadership.

Having coached hundreds of women in business and consulted with several Fortune 500 companies, Nicole will share forward learnings like:

- The ways in which culture and environment can either discourage or encourage individuals to bring their unique talents, gifts, and energy to work
- The systems that feed into unconscious bias and limit opportunities, and the small tweaks with big impact every organization should consider
- How to recognize, develop, and empower feminine leadership, both within (this includes men) and around you

If your organization has yet to see the power of feminine leadership, it's time to tap in to that potential!

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#### Turning Failure Into Fuel

Most people avoid failure at all costs, which keeps them in their comfort zones and prevents them from taking risks toward the goals they desire.

#### But fear kills more dreams than failure ever will.

What we should really fear is inaction, living small, and giving up on our dreams... because <u>fear of failure</u> is what limits our opportunities for growth, joy, and success, not failure itself.

In this inspiring presentation, Nicole will give you the keys to creating a more empowered, productive interpretation of failure:

- It's counter-intuitive... learn to lean into failure, embrace it and use it to grow
- Develop the skill of tenacity and failing forward using Nicole's proven Recovery Plan
- Learn the process that retrains your brain to ACT in the face of fear and doubt, so you're in constant motion toward what matters most

Reframe your failures as gifts, lessons, and opportunities... turn your failure into fuel.



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