



## **Accountability Coach**

Kelly Roach International

Kelly Roach International is seeking to add its next superstar to our rapidly growing team! This individual will guide, support and push for continuous progress as members go through our intensive business training programs.

This is a unique and dynamic full-time role is perfect for an individual who desires to work with people and help them succeed. Candidates must display high energy, exceptional organization and the ability to communicate in a clear and succinct way.

We provide a structured program format for the coaches to facilitate complete with templates, worksheets and a progressive curriculum.

Ideal candidates will have business and or coaching experience (athletic, business, etc) and can demonstrate the ability to confidently convey feedback and direction in a non-emotional, yet supportive way. Must love systems and enjoy finding ways to consistently innovate for improved results.

Memory and notetaking to facilitate progressive conversations and truly valuable relationships are essential. Communication skills both written and verbal will be the key determining factor for success.

Must be willing to invest heavily in going through our programs and truly becoming an expert in the models and systems we teach. We are open to individuals who have sold a business of their own in the past or have had career experience that lends itself well to the key career requirements.

### **Responsibilities**

#### **include:**

- Conducting 30 minute accountability calls with members of our programs (@ 5 per day)
- Going live weekly for office hours in our private group to answer questions and support members on implementation
- Proactively reaching out to each of your members 3x per month minimum for text check ins + scheduling for next hot seat and accountability call



- Learn Member Site inside and out
- Review 2-3 trainings per day in the Member Site until complete then continue again
- Daily documentation on progress of each member you spoke to and team communication around next steps
- Scheduling members for laser session with Kelly or other team coaches as necessary - know which member's are showing up - join the live and tag the people not showing up, be on the Thursday call and log in to uber to see who is on and follow up with the people who aren't on
- Soliciting feedback and escalating questions concerns and feedback
- Yielding consistent referrals and introductions to new potential clients from existing ones
- Coming up with innovative ideas, suggestions and proactive actions to be taken to grow
- Responsible for tracking, measuring and documenting each members progress and results (on the accountability worksheets AND competition to the caribbean)
- Correctly assessing next steps and yielding testimonials driven by wins achieved in the program\*\*\*\*

Excited to learn more? Contact  
[karla@kellyroachcoaching.com](mailto:karla@kellyroachcoaching.com)

Want to become a member of our *Dream Team* now?

Submit your resume, references and intro video\* to [karla@kellyroachcoaching.com](mailto:karla@kellyroachcoaching.com)

\*Please record and send us an Introductory VIDEO of yourself. Video files, YouTube links or Vimeo links will be accepted. The video should be brief/under five minutes and should include the following:

- (1) What interests you about the accountability coach role and responsibilities.
- (2) Traits or skills do you have that are in accordance with the role.
- (3) Challenges you think may accompany the role.
- (4) Your personal objectives and how you will utilize this opportunity to achieve them.
- (5) Please share anything else you would like us to know about you.



## **About Kelly Roach International**

Kelly Roach is known as THE BUSINESS CATALYST, helping elite business owners become game changers in their field and achieve million dollar + breakthroughs in their business.

As a former Fortune 500 executive who built and led record-breaking teams in 17 locations around the US, Kelly's programs and consulting encompass billion dollar corporate strategies combined with the speed and agility of the most powerful online strategies of today.

Kelly is a featured expert on ABC, NBC, Good Day, the CW and in some of the world's leading publications such as Inc. and Forbes where she shares the principles of her best-selling books and top podcast, Unstoppable Success Radio.

Kelly is committed to ongoing philanthropic work to bring clean drinking water to those who do not have access and is the co-founder of Give Her Courage, a movement to instill courage and confidence in the girls of our future from the start.