

Disruptive Financial Technology – Emerging Technologies – Creative Financial Solutions – Product Roadmaps

"The Blockchain cannot be described as just a revolution. It is a tsunami-like phenomenon, slowly advancing and gradually eroding everything else in its way by the force of its progression." – William Shuqun

Blockchain Strategist • Finance Expert • Blockchain & Finance Industry Leader • Technology Leader

BUSINESS VALUE



Being a **Certified Blockchain Professional** with a naturally curious disposition has led me down a road to an intersection in which both finance & technology unite. With a background in programming & experience in finance from the banking industry, I have developed a clear understanding of how the two seamlessly collaborate with both **Blockchain & Fintech**. At **Standard Chartered Bank**, I aided in the transition of 2 antiquated banking systems onto platforms infused with cutting edge technology. Likewise, I am a highly sought after industry expert consulting for Blockchain & Fintech startups, speaking at industry conferences, & breaking down technical concepts. Indeed, with my passion for innovation within this realm & expertise, I am ready to go the distance to take this new Blockchain and Fintech space by storm.

NOTABLE TECHNOLOGY ACHIEVEMENTS & EXPERTISE

- Recruited by 5 prestigious institutions to speak on emerging technologies, Fintech, and Blockchain.
- Requested to author scholarly articles concerning Blockchain concepts by the **Blockchain Institute in Africa**.
- Identified & critical & harmful phishing emails & alerted security, eliminating threat of vicious online hackers.
- Captured fraudulent client signatures before crimes were ever committed, saving clients 10M+ (\$100) in cost.

CAREER SUMMARY & MILESTONES

United States Citizens Bank • St. Louis, MO

ASSISTANT CLIENT RELATIONSHIP MANAGER / DIGITAL BANKING FINANCE MANAGER, Jan 2014 – Present

Directed continuous efforts to expand and catalyze business growth by working collaboratively with relationship managers to develop and offer business portfolios and process clients' account requests.

- Financial Modeling & Planning:** Focused high-priority client relationships via periodic preventive maintenance portfolio reviews lowering client "at risk" probability of non-renewed contracts to <0.5%.
- Client Relationships:** Enriched client satisfaction rate by 50% for 20M+ accounts for 2 relationship managers through surveys, frequent engagement, portfolio growth, & 1st contact resolution strategy.
- Technological Innovation:** Improved business banking online system user experience with latest technology developments & digital banking trends, reducing manual transactions by 50%.
- Product Solutions:** Delivers compelling product solutions, business recommendations, & profitable analyses to sales team propelling revenue growth upwards of 40% YoY.

◀ NOTABLE ACHIEVEMENTS ▶

- Demystified product functionality conveying value creating 30% increase in purchases & consumption.
- Achieved 97% of KPIs for sales, relationship building, digital products, loans, credits, & other services.
- Enforced Central Bank Know Your Customer (KYC) and Anti-Money Laundering (AML) policies remarkably securing >95% compliance levels avoiding fines.

DATA CENTRE SYSTEMS ADMINISTRATION, Oct 2008 – Dec 2011

Drive technological advancement initiatives, propelling productivity 50%, cost reduction 30%, and accelerated client problem-solving efforts that improved system quality and stability.

- **Database Management:** Deployed system configuration updates to 40+ branches ensuring 24/7 automated workflow optimization, reducing systematic based errors to <0.1%.
- **Server Maintenance:** Charged with daily server backup ensuring 100% of systems were monitored continuously, verified banking data was recoverable, and achieved server uptime of 99.2%.
- **Technological Support:** Implemented daily diagnostic checks avoiding 90% of end-user issues & maximized operational efficiency to 90% via preventive strategies, upgrades, & application changes.

◀ NOTABLE ACHIEVEMENTS ▶

- Optimized network & strengthened IT systems framework via upgrades & flawless backup procedures.
- Singlehandedly served as systems administrator for 5 countries reducing cost streamlining workflow.

PROCESS & COMPUTER SYSTEMS IMPROVEMENT ANALYST

Performed end-to-end process review across the department to drive process enhancement initiatives.

- **Data System Analytics:** Collaborated with developers defining system requirements to enhance IT infrastructure, resulting in process upgrades creating database 28 less complex than before.
- **Latest Developments & Trends:** Developed advanced technology reports covering database system augmentations in conjunction with stakeholder's instrumental in providing business leaders with greater insight into business operations to aid in technological developments & decisions.
- **Optimize Product & Solutions:** Established effective computer system resolution strategies interfacing with stakeholders defining system requirements, streamlining processes, closing technology gaps, & aligning innovative technology with corporate objectives.



◀ NOTABLE ACHIEVEMENTS ▶

- Developed new online system eliminating manual client processes providing greater efficiency.
- Aided in spearheading implementation of new core banking system, collaborated with dedicated team & independently resolved high concerns, network security matters, & typical end-user troubleshooting.
- Within < 1 year synthesized systems within IT infrastructure down to 1 platform reducing cost by 60%.

TECHNICAL SKILLS & CORE EXPERTISE

Blockchain • Digital Assets • Digital Currencies • Tokenization • Distributed Ledger Technology
 Client Relationships • Business Innovation • Digital Banking • Investment Management • Digital Loans
 Software Programming Fundamentals • Regulatory Compliance • Risk Management • Data Analytics
 Portfolio Management • International Finance Laws • Fintech Strategy • Data Management

EDUCATION



Master of Business Administration (MBA) – Finance • Central University Business School
 Bachelor of Science (B.S.) – Mathematics and Computer Science • University of Missouri
 Professional Certificate – Enterprise Blockchain Professional • IBM Blockchain

