

Managing Up, Down, and Around

at
**HER
BEST**

Three Skills

1. **DIAGNOSE**
2. **FLEX**
3. **ENROLL**

Action Plan

Think of an upcoming conversation you will be having with your colleague, team member or manager.

Colleague's name:

What is the specific task you are focused on?

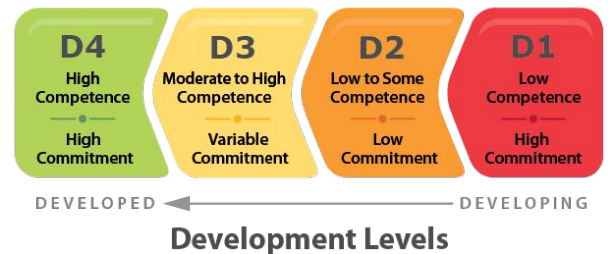
What is the development level of the individual?

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What is my current leadership style that I'm using?

Is this a match? Yes / No

If no, what leadership style needs to be used?



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