

dōTERRA Price List

UPDATED NOV 2019

QTY	PRODUCT	UNIT	RETAIL	WHOLESALE	PV
Certified Pure Therapeutic Grade® Essential Oils					
	Arborvitae	5 mL	\$29.33	\$22.00	22.00
	Basil	15 mL	\$32.00	\$24.00	24.00
	Bergamot	15 mL	\$40.00	\$30.00	30.00
	Black Pepper	5 mL	\$29.33	\$22.00	22.00
	Black Spruce	5 mL	\$24.00	\$18.00	18.00
	Blue Tansy	5 mL	\$113.33	\$85.00	80.00
	Cardamom	5 mL	\$34.67	\$26.00	26.00
	Cassia	15 mL	\$25.33	\$19.00	19.00
	Cedarwood	15 mL	\$17.33	\$13.00	13.00
	Celery Seed	15 mL	\$48.00	\$36.00	26.00
	Cilantro	15 mL	\$34.67	\$26.00	26.00
	Cinnamon Bark	5 mL	\$32.00	\$24.00	24.00
	Clary Sage	15 mL	\$48.67	\$36.50	36.50
	Clove	15 mL	\$21.33	\$16.00	16.00
	Copaiba	15 mL	\$46.67	\$35.00	35.00
	Copaiba Softgels	60 ct.	\$42.67	\$32.00	30.00
	Coriander	15 mL	\$33.33	\$25.00	26.00
	Cypress	15 mL	\$20.67	\$15.50	15.50
	Douglas Fir	5mL	\$26.00	\$19.50	19.50
	Eucalyptus	15 mL	\$22.67	\$17.00	17.00
	Fennel	15 mL	\$20.00	\$15.00	15.00
	Frankincense	15 mL	\$90.67	\$68.00	63.00
	Geranium	15 mL	\$41.33	\$31.00	31.00
	Ginger	15 mL	\$54.67	\$41.00	41.00
	Grapefruit	15 mL	\$24.00	\$18.00	18.00
	Helichrysum	5 mL	\$93.33	\$70.00	60.00
	Jasmine Touch	10 mL	\$56.00	\$42.00	42.00
	Juniper Berry	5 mL	\$25.33	\$19.00	19.00
	Lavender	15 mL	\$30.67	\$23.00	23.00
	Lemon	15 mL	\$14.67	\$11.00	11.00
	Lemongrass	15 mL	\$13.33	\$10.00	10.00
	Lime	15 mL	\$17.33	\$13.00	13.00
	Magnolia Touch	10 mL	\$37.33	\$28.00	28.00
	Marjoram	15 mL	\$25.33	\$19.00	19.00
	Melissa	5 mL	\$153.33	\$115.00	100.00
	Myrrh	15 mL	\$78.67	\$59.00	50.00
	Neroli Touch	10 mL	\$62.67	\$47.00	47.00
	Oregano	15 mL	\$29.33	\$22.00	22.00
	Patchouli	15 mL	\$37.33	\$28.00	28.00
	Peppermint	15 mL	\$29.33	\$22.00	22.00
	Petitgrain	15 mL	\$33.33	\$25.00	25.00
	Pink Pepper	5 mL	\$29.33	\$22.00	22.00
	Roman Chamomile	5 mL	\$60.00	\$45.00	45.00
	Rose Touch	10 mL	\$93.33	\$70.00	65.00
	Rosemary	15 mL	\$21.33	\$16.00	16.00
	Sandalwood	5 mL	\$93.33	\$70.00	60.00
	Sandalwood (Hawaiian)	5 mL	\$93.33	\$70.00	60.00
	Siberian Fir	15 mL	\$26.67	\$20.00	20.00
	Spearmint	15 mL	\$37.33	\$28.00	28.00
	Spikenard	5 mL	\$66.00	\$49.50	49.50
	Tangerine	15 mL	\$20.00	\$15.00	15.00
	Tea Tree	15 mL	\$28.00	\$21.00	21.00
	Thyme	15 mL	\$39.33	\$29.50	29.50
	Turmeric	15 mL	\$37.33	\$28.00	28.00
	Turmeric Dual Chamber Capsules	60 ct	\$46.67	\$35.00	25.00
	Vetiver	15 mL	\$54.67	\$41.00	41.00
	Wild Orange	15 mL	\$13.33	\$10.00	10.00
	Wintergreen	15 mL	\$29.33	\$22.00	22.00
	Yarrow Pom	30 mL	\$126.67	\$95.00	95.00
	Ylang Ylang	15 mL	\$49.33	\$37.00	37.00
Proprietary dōTERRA® Essential Oil Blends					
	Adaptiv™ Calming Blend	15 mL	\$50.00	\$37.50	37.50
	Adaptiv™ Calming Blend Roll-On	10 mL	\$26.67	\$20.00	20.00
	Adaptiv™ Calming Blend Capsules	30 ct	\$52.00	\$39.00	30.00
	AromaTouch® Massage Blend	15 mL	\$37.33	\$28.00	28.00
	dōTERRA Balance® Grounding Blend	15 mL	\$28.00	\$21.00	21.00
	dōTERRA Breathe® Respiratory Blend	15 mL	\$29.33	\$22.00	22.00
	Citrus Bliss® Invigorating Blend	15 mL	\$24.00	\$18.00	18.00
	ClaryCalm® Monthly Blend for Women Roll-On	10 mL	\$36.00	\$27.00	27.00
	DDR Prime®	15 mL	\$37.33	\$28.00	28.00
	DDR Prime® Softgels	60 ct.	\$73.33	\$55.00	55.00
	Deep Blue® Rub	4 oz	\$42.67	\$32.00	30.00
	Deep Blue® Soothing Blend	5 mL	\$44.00	\$33.00	33.00

QTY	PRODUCT	UNIT	RETAIL	WHOLESALE	PV
Proprietary dōTERRA® Essential Oil Blends (Continued)					
	DigestZen® Digestive Blend	15 mL	\$44.00	\$33.00	33.00
	DigestZen® Softgels	60 ct	\$26.00	\$19.50	15.00
	Elevation™ Joyful Blend	15 mL	\$57.33	\$43.00	43.00
	HD Clear™ Roll-On Topical Blend	10 mL	\$28.00	\$21.00	21.00
	Immortelle Anti-Aging Blend Roll-On	10 mL	\$92.00	\$69.00	65.00
	InTune® Focus Blend Roll-On	10 mL	\$46.00	\$34.50	34.50
	dōTERRA On Guard® Protective Blend	15 mL	\$45.33	\$34.00	34.00
	dōTERRA On Guard®+ Softgels	60 ct.	\$34.67	\$26.00	22.50
	PastTense® Tension Blend Roll-On	10 mL	\$26.00	\$19.50	19.50
	Purify Cleansing Blend	15 mL	\$26.67	\$20.00	20.00
	dōTERRA Serenity® Restful Blend	15 mL	\$42.67	\$32.00	32.00
	dōTERRA Serenity® Restful Complex Softgels	60 ct.	\$26.00	\$19.50	17.00
	Slim & Sassy® Metabolic Blend	15 mL	\$34.67	\$26.00	26.00
	Slim & Sassy® Softgels	90 ct.	\$48.00	\$36.00	31.50
	TerraShield® Outdoor Blend	15 mL	\$14.00	\$10.50	10.50
	TerraShield® Outdoor Blend Spray	30 mL	\$26.00	\$19.50	17.00
	TriEase® Seasonal Blend Softgels	60 ct.	\$30.67	\$23.00	20.00
	Whisper® Blend For Women	5 mL	\$32.00	\$24.00	24.00
	Zendocrine® Detoxification Blend	15 mL	\$32.00	\$24.00	24.00
	Zendocrine® Softgels	60 ct.	\$32.00	\$24.00	21.00
Essential Oil Kits & Collections					
	AromaTouch® Kit	9 Items	\$146.67	\$110.00	100.00
	Athlete's Kit	7 Items	\$100.00	\$75.00	65.00
	dōTERRA Touch® Kit	9 Items	\$225.33	\$169.00	160.00
	dōTERRA Emotional Aromatherapy Kit	6 Items	\$212.00	\$159.00	150.00
	Emotional Aromatherapy Touch® Kit	6 Items	\$133.33	\$100.00	100.00
	Introductory Essential Oil Kit	3 Items	\$26.67	\$20.00	15.00
	Yoga Collection (Align, Arise & Anchor)	3 Items	\$69.33	\$52.00	50.00
Diffusers					
	Lumo Diffuser	Single	\$93.33	\$70.00	40.00
	Petal Diffuser	Single	\$62.67	\$47.00	20.00
	Volo Diffuser	Single	\$78.67	\$59.00	0.00
Wellness					
	Lifelong Vitality Pack (Alpha CRS+, xEO Mega, Microplex VMz)		\$106.00	\$79.50	60.00
	DigestZen TerraZyme® Digestive Enzyme Complex	90 ct.	\$50.00	\$37.50	37.50
	PB Assist+® Probiotic Defense Formula	30 ct.	\$46.00	\$34.50	34.50
	Deep Blue Polyphenol Complex®	60 ct.	\$79.33	\$59.50	59.50
	Mito2Max®	60 ct.	\$52.67	\$39.50	39.50
	GX Assist® GI Cleansing Formula	60 ct.	\$34.67	\$26.00	26.00
	Daily Nutrient Pack	2 Items	\$79.33	\$59.50	50.00
	Cleanse & Renew Pack (GX Assist® & PB Assist+®)	2 Items	\$80.67	\$60.50	60.50
	Women's Health Kit (Phytoestrogen, Bone Nutrient, ClaryCalm®)		\$92.67	\$69.50	60.00
	Zendocrine® Detox Complex	60 ct.	\$32.67	\$24.50	24.50
Kids					
	dōTERRA Kid's Collection Roll-Ons	8 Items	\$126.67	\$95.00	85.00
	a2z Chewable/IQ Mega Pack	2 Items	\$52.67	\$39.50	25.00
	PB Assist® Jr	30 ct.	\$32.67	\$24.50	20.00
Spa					
	Hand & Body Lotion	6.7 oz	\$20.00	\$15.00	13.00
	Natural Deodorant w/dōTERRA Balance®	2.65 oz	\$11.67	\$8.75	5.00
	Natural Deodorant Gentle Formula w/Douglas Fir & Greek Orange	2.65 oz	\$11.67	\$8.75	5.00
	Salon Essentials Protecting Shampoo	8.46 oz	\$26.00	\$19.50	19.50
	Salon Essentials Smoothing Conditioner	8.46 oz	\$30.67	\$23.00	23.00
	Veràge™ Skin Care Collection	4 Pack	\$112.66	\$84.50	70.00
Living					
	dōTERRA Breathe® Respiratory Drops	30 Drops	\$16.00	\$12.00	10.00
	dōTERRA Breathe® Vapor Stick	0.4 oz	\$11.33	\$8.50	5.00
	Correct-X®	.5 fl oz	\$16.00	\$12.00	10.00
	dōTERRA On Guard® Cleaner Concentrate	12 fl oz	\$19.33	\$14.50	10.00
	On Guard® Foaming Hand Wash & 2 Dispensers	Combo	\$30.00	\$22.50	18.50
	dōTERRA On Guard® Laundry Detergent	32 fl oz	\$36.67	\$27.50	20.00
	dōTERRA On Guard® Mouthwash	16 fl oz	\$19.33	\$14.50	10.00
	dōTERRA On Guard® Natural Whitening Toothpaste	4.2 oz	\$11.33	\$8.50	5.00
	dōTERRA On Guard® Protecting Throat Drops	30 Drops	\$16.00	\$12.00	10.00
	dōTERRA On Guard® Sanitizing Mist	27 mL	\$8.67	\$6.50	5.00
	Ginger Drops	30 drops	\$16.00	\$12.00	10.00
Accessories					
	10 mL Amber Roller Bottle	6 Pack	\$6.33	\$4.75	0.00
	30 mL Sprayer Bottle	3 Pack	\$5.00	\$3.75	0.00
	Fractionated Coconut Oil	4 oz	\$16.00	\$12.00	12.00
	Ultra Fine, Continuous Mist Sprayer	2 Pack	\$16.00	\$12.00	0.00
	Veggie Caps	160 ct.	\$5.33	\$4.00	0.00

* Customer favorites in bold