# **Speaking Services**



## Keynote 2 The \$10 Million Mistake - Trust & Resilience in Business

#### **OVERVIEW:**

Trust is the currency of leadership and when mishandled, the most expensive mistake you can make. In this keynote, David shares a powerful story of how a single breakdown in trust cost his company over \$10 million and not only nearly bankrupted, but rebounded stronger. Through firsthand experience, he offers a framework for rebuilding and strengthening trust in organizations.

#### TARGET AUDIENCE:

CEOs, leadership teams, and organizations navigating team dynamics, founder transitions, or trust repair.

### **KEY TAKEAWAYS:**

- **How to Build Trust That Actually Lasts** Learn how to lead with emotional openness and back it up with consistent, logical actions — the two essential ingredients for earning real trust.
- Why Trust Is Your Most Valuable Business Currency Discover how to treat trust like capital — something to measure, protect, and grow — not just a buzzword.
- When Letting Go Is the Most Strategic Move Explore how ego can quietly sabotage your leadership — and how knowing when to step back can actually propel your company forward.
- How to Turn Harsh Feedback into a Growth Advantage -Reframe criticism as a compass, helping you uncover blind spots and level up your leadership.