

# KATLYN É CO

♦ HAIR SALON AND BOUTIQUE ♦



Hand-Tied Extension  
Pricing Guide



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# Welcome ✨

We wanted to first and foremost say YASSS WE'RE SO FREAKIN' STOKED YOU WANT HAND-TIED EXTENSIONS!! We have created this guide to breakdown exactly what hand-tied extensions are, your investment, what the maintenance looks like, and some basic care tips.

We would please encourage you to read through this fully so you can determine if you think you would be a good fit for these amazing extensions. They truly change your confidence and your LIFE!



KATLYN AND  
COMPANY

We want to be very clear and up front about prices so we do not waste your time or ours! Please thoroughly read this, and if you have any questions, we can address them at your free consult along with choosing what you need to achieve your hair goals!



# What are Hand-Tied Extensions?

Hand-tied extensions are what the wefts of the extensions are called. Hand-tied extensions are not a method or a way to install. They are the kind of hair that is used; they are literally hand-tied by a person that makes them the highest quality of hair you can find! Katlyn is certified in The Invisible Beaded Extension Method and Habit Hand-Tied Extension Method. It uses a flexible beaded foundation to create movement with extreme comfort even while wearing your hair up. The best part is you won't ever have to worry about seeing them! There is no heat, tape, or glue needed to attach them, so that means there is way less opportunity for damage to your natural hair. It's the best extension method on the market for a reason! Whether you are wanting to add fullness, length, or achieve mermaid status, there is an option for YOU! I gotchuu boo!

# What is IBE?

## INVISIBLE BEAD EXTENSIONS

Invisible Bead Extensions (IBE) are an advanced hand-tied extension method designed to create a seamless, natural look that moves effortlessly with your own hair. Unlike traditional techniques, IBE uses a hidden foundation that eliminates exposed beads and reduces tension on the scalp, providing maximum comfort and maintaining the health of your natural hair. The result is an undetectable blend that feels soft, secure, and completely natural. Whether you're wearing your hair down in loose waves or styled in a sleek ponytail.

With over five years of experience specializing in IBE, Katlyn has mastered the art of precise placement and flawless color blending. Every detail is thoughtfully customized to enhance your natural texture and tone, ensuring your extensions look and feel like your own. IBE offers a long-lasting, low-maintenance solution for those seeking luxurious fullness, added length, and effortless movement.

From the personalized consultation to your final styling, every step of the IBE experience is designed with care and attention to detail. The result is hair that's comfortable, confident, and effortlessly stunning. Perfect for anyone who wants to enhance their natural beauty with fullness, length, and movement that truly feels like their own.





# Young Options

Katlyn has three length options - 18", 22", and 24". She offers these row options - 1 row and 2 rows! Please note Katlyn will do 3-4 rows on a case by case basis if you truly need it to achieve your desired look.

- 18" is the most popular length about chest level and can be for added thickness or length depending on how short your natural hair is.
  - 22" is for all your mermaid hair dreams. It adds length AND thickness so you can have the hair goals you have always wanted when you wake up every single day.
  - 24" is our longest length and is for the gal who wants the longest hair of her dreams!
- 
- 1 row is the most common, 9/10 is what is recommended and is for added thickness. It would be about a little longer than your natural hair and this is if you want to have fuller looking hair. This also depends how thick your natural hair is.. one row might not be enough to get your desired look.
  - 2 rows is for added thickness and/or length. This is for someone who already has longish hair so the extensions blend seamlessly to your natural hair so it's not thin at the bottom like 1 row would do or someone who has really fine hair, but it's on the longer side at about shoulder length.

For straight/wavy hair, we carry Covet & Mane Hair and One by IBE hair

For Curly hair we use Adored Signature Hair

This hair is top of the line quality and it is exclusive to certified stylists. It is not open to the public.

# pricing

In order to book your install appointment, you must submit your first payment after the phone consult. NO EXCEPTIONS. This retainer fee depends on which payment plan you choose and goes towards the overall cost of the install appointment. The remaining balance and color are due the day of services.

18"

1 row - \$950

2 rows - \$1300



22"

1 row - \$1050

2 rows - \$1400

24"

1 row - \$1150

2 rows - \$1500

To install them into the hair, it is \$200 per row.

1 row - \$200

2 rows - \$400

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These prices are for straight hair extensions. Curly hair extensions are more expensive, and we can give you a quote for that if you're interested in curly hair extensions!

To blend them seamlessly to your natural color or to reach your goal hair color, that is an additional charge! It is Katlyn's normal service/color package prices. This is all depending on what you want your end result to be, and this can be discussed at our consult and Katlyn will have a better idea of what this portion will cost.

# Payment Plans



Before your install appointment, you'll have one consultation with Katlyn held over the phone. During this call, you'll discuss your hair goals, desired look, and preferred payment plan option. Katlyn will use this information to customize your extension order and ensure everything is good to go for your installation appointment.

We understand that this is a big investment, and we have several payment plan options, so we can discuss which one works best for you! During your phone consult, Katlyn will go over the financial investment in detail and answer any questions you have.

## OPTION 1

25% due during phone consult, and the remaining 75% due at install appointment.

50% due during phone consult, remaining 50% due at install appointment.

## OPTION 2

## OPTION 3

3 equal payments over the course of 3 months, first payment is due at phone consult. Once your first two payments have been made, your install appointment will be scheduled and your final payment will be due at your install appointment.

## OPTION 4

4 equal payments over the course of 4 months. First payment is due at the phone consult. Once your 3 payments have been made, your install appointment will be scheduled, and your final payment will be due at your install appointment.



# Maintenance

Maintenance is approximately every 8-10 weeks. Quick maintenance is taking out and moving up your extensions (no wash). Deluxe maintenance includes hair washing and styling.

## Quick

1 row - \$125

2 rows - \$250

## Deluxe

1 row - \$175

2 rows - \$300



If you wish to add color to your appointment to refresh, that will be Katlyn's normal color prices.

To remove them it will be \$30 per row.

This hair lasts about 9-14 months depending on the color and you will have to repurchase more hair to keep it looking healthy and soft.

# BASIC CARE



Sunscreen WILL discolor your extensions. Do everything you possibly can to avoid your hair coming in contact with sunscreen.

Putting sunscreen on your body and shoulders with your hair out of the way is NOT enough to keep sunscreen off of your extensions.

We do NOT recommend swimming with your extensions. The risks include: hair discoloration (blondes turning green or orange), absorption of unknown elements in various bodies of water that can cause damage to hair and extensions, tangling and matting, and excessive dryness.



Sleep with hair in a low ponytail or braid to ensure hair doesn't tangle/matte up when sleeping. Never go to bed with your hair wet. Sleep on a silk pillowcase.

Upon getting your extensions, Katlyn will give you a fully detailed guide that goes over EVERYTHING you need to know about caring for your extensions. This is a little highlight of what you can expect. If you have any questions, Katlyn would be happy to answer them at your consult.



# FAQ

## HOW LONG WILL THE WHOLE PROCESS TAKE?

Depending on which payment plan you pick and when you make the first payment, as well as Katlyn's availability, it can take 1-2 weeks for the hair to ship (if it's in stock). It can happen in less than a month depending on schedules!

## HOW OFTEN WILL I HAVE TO GO IN THE SALON?

If you take really great care of your extensions, you can come for your move ups every 8-10 weeks! If you want them moved up earlier, no problem boo! We can see you every 5-6 weeks if you'd like. Everyone's hair care plan is different and that's totally okay!



## WHAT DOES THE INVESTMENT LOOK LIKE?

To give an estimate idea on price, the average investment for hand-tied extension hair is 1 row for 18", which is a total of \$1050. To install 1 row, it would be \$200 and the hair costs \$850 - this is not including color. This would be split up into smaller payments depending on which option is chosen and can be discussed on your phone consult.



# *How to Secure your Install*

After your first payment is made your install appointment will be secured! We just need to know which payment plan you'd like to go with and possible dates of install so we can send you an invoice with the correct dates on them.

Feel free to reach out if you have ANY questions about the process. We're so excited for you boo!

*Thank you!*

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