

# director check calculator

PROJECTED UNIT WHSL PRODUCTION \_\_\_\_\_ PROJECTED PAY \_\_\_\_\_ ACTUAL UNIT WHSL PRODUCTION \_\_\_\_\_

## unit wholesale

\$0 - \$4,499.99 = 9%  
\$4,500 - \$5,499.99 = 13%  
\$5,500 or more = 23%

Monthly Production x .09, .13 or .23

percentage =

## personal team building bonus

\$100 bonus for each new personal qualified unit member unlimited.

# New Qualified x \$100

team building =

## personal team production

4%, 9% or 13%  
4% for 1-4 active; 9% for 5+ active,  
13% for 5+ placing \$225 whls &  
personal \$600 whls

Team Production x .04, .09 or .13

personal team =

## car/cash

Car Compensation

Malibu	\$425
Equinox	\$500
Cadillac	\$900

Only if you're opting for cash compensation

car =

## star bonus

\$300 for 5 Stars + \$50 for each additional Star

October Bonus = Quarter 1 Stars  
January Bonus = Quarter 2 Stars  
April Bonus = Quarter 3 Stars  
July Bonus = Quarter 4 Stars

Must have a minimum of 5 Stars to receive the bonus.

star bonus =

## unit development

Qualified New Unit Members  
\$400 bonus with 4 new qualified Unit Members. Then an additional \$100 per qualified up to 10 qualified.

development =

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_

## wellness bonus

Based on whls for calendar year and paid in January Commission Check.

wellness =

Total Annual Whls Prod.	Bonus
\$60,000-\$124,999	\$800
\$125,000-\$186,999	\$1,300
\$187,000 & above	\$2,000

## senior director commission

Career Path Status	Minimum Personal Unit Whls.	# 1st-Line Offspring Units	1st Line % Paid	2nd Line % Paid
Senior	\$4,500/mo	1 - 2	5%	
Future Executive	\$4,500/mo	3 - 4	6%	
Executive	\$4,500/mo	5 - 7	7%	1%
Elite Executive	\$4,500/mo	8 +	7%	2%

Total 1st Line Whls x % Paid

Total 2nd Line Whls x % Paid

offspring =

## total

Total all the boxes for your estimated paycheck

