#### THE FUTURE OF WIFI



# DID YOU KNOW



#### OFFERING WIFI CAN BOOST YOUR SALES

Businesses who offer free WiFi to boost sales numbers have a success rate of 72% (Source: iGR)



#### WIFI MARKETING IS CUSTOMER FRIENDLY

74% of people would be happy for a retailer to send a text or email with promotions while they're using in-store WiFi (Source: OnDevice Research)

## THE COST OF DOING BUSINESS IN THE DIGITAL AGE

Cisco predicts WiFi will be a "cost of doing business" –
Like providing lighting and heating, customer-facing organizations will expect WiFi to "just be there".

# CUSTOMER DATA

Requiring a signup or email for WiFi access is now a standard, rather than option. Security and marketing are both top of mind.

# TURN WIFI FROM EXPENSE TO PROFIT GENERATOR

While customers expect
WiFi to be there, WiFi
doesn't necessarily have to
be "free". WiFi
Marketing turns guest WiFi
into automated profit
generator.

### CUSTOMER SERVICE

80% of business owners said WiFi kept their patrons happier in waiting rooms than other freebies like candy, water or magazines (Source: Comcast)

# WIFI MARKETING STATISTICS

- 62% of local business customers spend more time in store if Wi-Fi is available (Source: iGR)
- 56% of social network users have stated they would use their social profiles to login in return for a customized experience with a brand. (Source: CMO Council)



FRESH DIGITAL MARKETING