CREATE IS A METHODOLOGY AND A FRAMEWORK THAT FOSTERS AND SUPPORTS DEVELOPMENT AND TRANSFORMATION.

#### **TARGET AUDIENCE:**

- People Leaders
- Project Leaders

#### **COURSE TIME:**

8 hours (optional sustainment available)

## **DELIVERY OPTIONS:**

Instructor-Led and Blended

## **DELIVERY METHOD:**

In-person and/or virtual

## PAIRS WELL WITH:

- Situational Leadership® Essentials
- CLEAR Presence™
- CREATE CLEAR Change™ Leadership Conversations
- Partnering for Performance™

In CREATE Leadership Coaching™, leaders use the CREATE™ model as a launching pad to learn how to actively partner with others in directive and non-directive coaching conversations.

- In directive coaching conversations, leaders actively partners with others to set direction, clarify performance expectations, and contract for results.
- In non-directive coaching conversations, leaders engage others in a curious, open, and flexible approach to support them in making the choices that are right for them.

Through an interactive and lively game-based coaching simulation, learners quickly find ease with the coaching process and leave feeling comfortable navigating an end-to-end directive or non-directive coaching conversation.

This integrative approach teaches leaders to fluidly demonstrate commitment to, and participate in, others' development and transformation.

# BY THE END OF THIS PROGRAM, PARTICIPANTS WILL BE ABLE TO:

- Appreciate the benefits of coaching.
- Learn why coaching works from a neuroscience perspective.
- Help coachees identify where they are now, where they want to be, and the optimal pathway to close the distance.
- Gain comfort in facilitating learning and change using a nondirective coach approach.
- Navigate the grey space in a conversation and tracking key elements to support their coachee in identifying tangible actions and ways to measure progress.



CREATE™ is a model and conversational framework that allows an individual to navigate the distance between where they are now and where they want to be in the future.

