

### **Small Business Certification**

I hereby certify that I will employ 50 or fewer new employees and have less than \$1 million in gross revenue.

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Signature/Date

**Note:** Gross revenue is determined by the following criteria. For retail operations, total sales minus cost of goods sold minus returns. For a service organization, gross revenue minus cost of providing service. For a manufacturing operation, it will be total sales minus cost of raw materials minus cost of production.

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