

Your IT Procurement Success is Our Business

Or

Turn Your IT Procurement Around

Or

IT Procurement with Confidence for IT Managers

It's no secret that those who get the MOST out of any IT purchasing project are those who ask the most questions. Asking those challenging and hard-nosed inquiries is the difference between making an expensive and potentially embarrassing mistake and an IT purchase that meets the business's needs with the potential to deliver remarkable results.

Turnstone Consultants provides intermediary services between IT suppliers and IT management consumers. Using years of experience, we ask all the right questions to gain better value and improved outcomes. It also means help finding and negotiating with the best suppliers for business excellence and best practice operations.

With Turnstone, you can expect independent expert help with:

- Sourcing and procurement of IT and/or IT consultancy
- On-demand support
- Contract MOT
- Contract drafting
- Contract negotiation and renegotiation
- Due diligence including a 360 view and a GDPR audit
- IT vendor management
- Market research and intelligence
- Budgeting and forecasting

Our experience is unmatched in the IT procurement market. We know how important these points are in any IT purchasing project:

- **Consider the cost of getting it wrong** – it can be monumental and damage reputations.
- **Cloud adoption with cost control** – can make all the difference to future-proofing an IT solution.
- **Existing contracts CAN be renegotiated** midterm and improved for hard cost savings and a more safeguarded position for you.
- **What you choose can have a significant impact on team morale** – for the entire business. Give the company what they need to do the job for a productivity increase.

Turnstone provides the missing link between you and a successful IT purchase that brings exceptional commercial outcomes.

IT procurement isn't easy! If you'd like to discuss how you can get additional resources for the one you're working on or get more from the contracts you have, schedule an appointment with me here.