

# THIS IS IT SYSTEM

CARL & CATHIE FIRESTONE

**THIS IS IT TEAM**  
**YOUR BEST YEAR EVER**  
**VIRTUAL CONVENTION**

# PRO STRATEGY

PATCH REVISIT OPPORTUNITY

**P**ATCH – OR CALL 5 OR MORE PEOPLE DAILY **R**EVISIT – FOLLOW UP AS YOU PATCH **O**PPORTUNITY – POINT TO WEEKLY X39 ZOOMS  
DOWNLOAD X39 PRESENTATION AND SHARE

- Be **PRO** active in your business every day to get the results you want
- Set daily goals and write them down for how many people you are going to PRO each day 1-5
- Repetition is the mother of SKILL - the more you PRO the more your business will GROW!

**THIS IS IT**  
YOUR BEST YEAR EVER  
VIRTUAL CONVENTION

# PATCH THE PEOPLE!

- Expose people to x39 DAILY!
- Patch in person whenever possible; peel the paper and place the patch so the person knows it's comfortable to wear
- Less is MORE when it comes to how much you say! Let the patch do the work and speak for you! Send the link to [thisisitinfo.com](http://thisisitinfo.com)

**THIS IS IT**  
YOUR BEST YEAR EVER  
**VIRTUAL CONVENTION**

# THIS IS IT YOUR BEST YEAR EVER VIRTUAL CONVENTION

- X39 is an exciting, newly patented, affordable stem cell reactivation patch that uses your body's own light to reactivate your stagnant stem cells and the results are nothing short of INCREDIBLE!

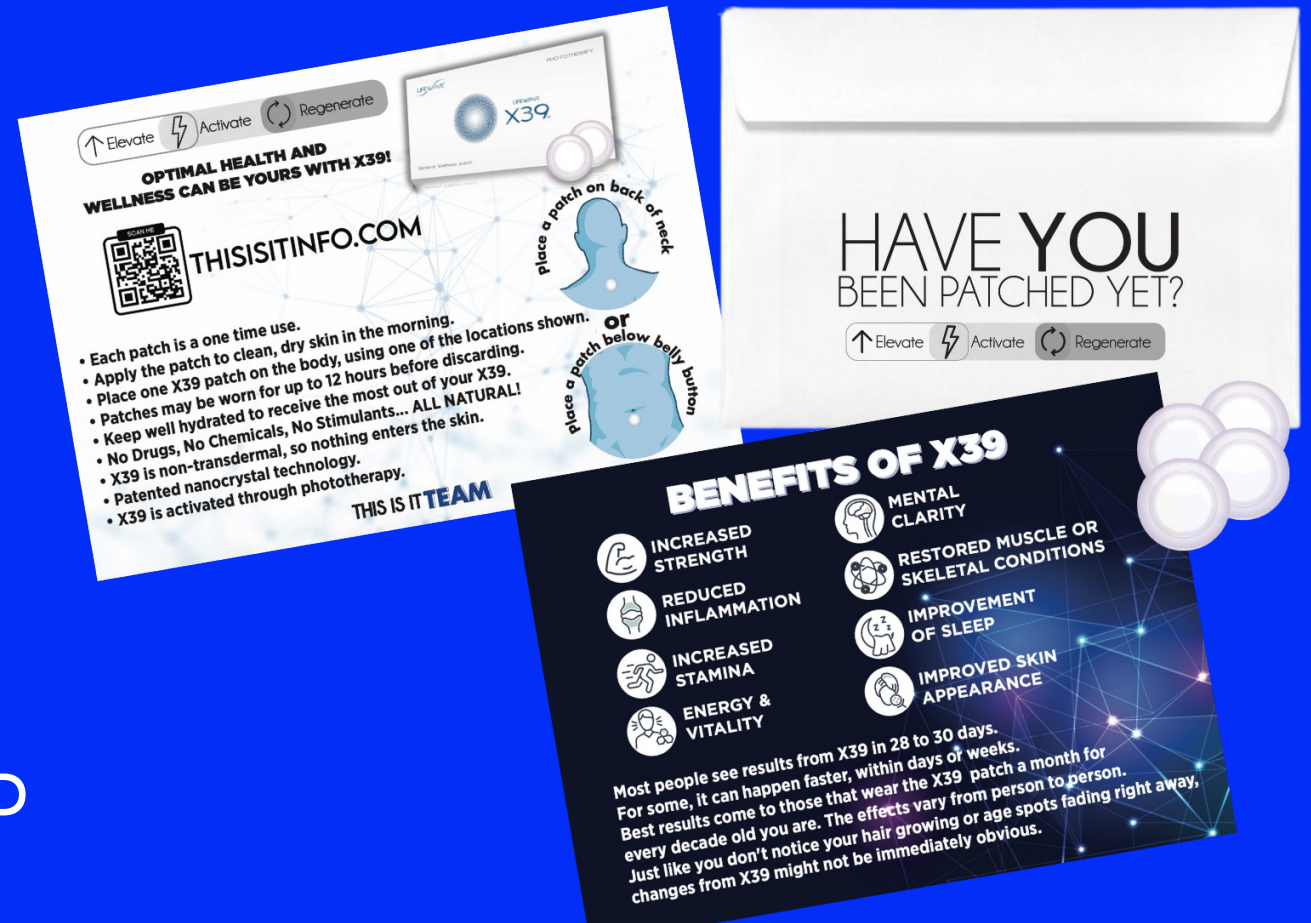
- Get a commitment that the person will wear the patch before you give out samples; ask if you can text them the next morning to remind them to put their patch on

- Offer to enroll them immediately if they show interest; remind them of the 30 day guarantee

•MAIL OUT SAMPLES IN THE ENVELOPES WITH THE INFO CARDS AVAILABLE ON THE TEAM SHOP SITE

•BE EXCITED ABOUT WHAT YOU ARE SHARING! TALK TO THEM ABOUT WANTING TO HEAR THEIR TESTIMONY

•BE CONSISTENT AND PERSISTENT AND YOU WILL SUCCEED!



**THIS IS IT**  
**YOUR BEST YEAR EVER**  
**VIRTUAL CONVENTION**

	Amount Invested Annually Includes Diamond Pack + 9 Months 2 Sleeve AS	Weekly Income	Yearly Income	ROI %
	\$3800.00	\$100.00/week	\$1400.00	37%
	\$3800.00	\$200.00/week	\$6600.00	174%
	\$3800.00	\$300.00/week	\$11,800.00	310%
	\$3800.00	\$400.00/week	\$17,000.00	447%
	\$3800.00	\$500.00/week	\$22,200.00	584%
	\$3800.00	\$1000.00/week	\$48,200.00	1268%
	\$3800.00	\$2000.00/week	\$100,200.00	2637%
	\$3800.00	\$5000.00/week	\$256,200.00	6742%
	\$3800.00	\$10,000.00/week	\$516,200.00	13,584%
	\$3800.00	\$15,000.00/week	\$776,200.00	20,426%
	\$3800.00	\$20,000.00/week	\$1,036,200.00	27,268%
	\$3800.00	\$25,000.00/week	\$1,296,200.00	34,111%

**THIS IS IT**  
**YOUR BEST YEAR EVER**  
**VIRTUAL CONVENTION**