# LEADS ACCELERATION

DONE-FOR-YOU SUMMIT PRODUCTION (WITH A TWIST)





### SAY HELLO TO FREEDOM!

True freedom comes from have a steady flow of leads ready to buy. The Leads Acceleration Podsummit creates exactly that – and so much more!

As a busy CEO it's practically impossible to find the bandwidth to produce a top notch event on top of everything else you got going on – am I right?

But with our amazing team stepping in a doing all the heavy lifting for you so that all you have to do is enjoy the relationship capital that a Podsummit gives you!

#### FIND OUT HOW IT'S DONE!



## LEADS ACCELERATION THROUGH PODSUMMITS

### STEP 1: **PODSUMMIT** STRATEGY

- Brainstorm questionnaire to **capture all your wildest wishes** for your Podsummit so we can make them become a reality. (\$1,000 value)
- Strategic Planning VIP Day with Madeleine to map out the path to create your ultimate vision including summit theme, wishlist speakers, upsell + post-summit offers, timelines, but most importantly how to monetize your summit before it even begins. (\$10,000 value)
- **Dedicated Project Manager** to manage all the deliverables for your Podsummit and oversee our installation team, coordinate with speakers, and make sure **everything runs smooth from beginning til end.** (\$15,000 value)
- Installation team to do all the heavy lifting for you so you can focus on interviewing the experts and monetizing the Podsummit. (\$15,000 value)
- Build out of the whole project from A to Z in a **shared project management tool** with all details, deliverables, assets, deadlines so that you and your team can **easily track the progress** of your Podsummit. (\$3,000 value)
- On demand private Voxer channel to get any questions answered in minutes. (\$5,000 value)

**TOTAL VALUE: \$49,000** 

## LEADS ACCELERATION THROUGH PODSUMMITS

### STEP 2: MONETIZATION ENGINE

- Curate and book top industry leaders and expert that perfectly aligns with your upsell offer and post-summit offer so it sells itself. (\$15,000 value)
- **Develop, pitch and sell sponsorship packages** to key experts so that all of your summit costs are covered before the summit even starts. (\$30,000 value)
- **Design hot and unique upsell offers** and post-summit offers that will sell with ease. (\$10,000 value)
- **Top notch copywriter** to create hot and aligned marketing copy (summit marketing emails, social media posts, opt-in page, and sales page) to make the whole summit a success from beginning to end. (\$15,000 value)

**TOTAL VALUE: \$70,000** 

# LEADS ACCELERATION THROUGH PODSUMMITS

#### STEP 3: EVERGREEN ROI

- Build out **evergreen summit monetization system** in the MWS Freedom Funnel that you can use again and again. (\$15,000 value)
- Map out strategy for **creating long-term referral relationships** with aligned experts so that you can capitalize on the connections you've made for years to come. (\$10,000 value)
- Dedicated Podcast Production Specialists to create professional podcast episodes for the Podsummit that you can turn into a binge worthy limited edition evergreen podcast that can drive traffic to your offers over and over. (\$15,000 value)
- Post-Summit Monetization VIP Day with Madeleine to help you map out your path to an extra \$100K in revenue. (\$10,000 value)
- Map out agenda for a virtual networking soiree for all the experts and attendees to capitalize on the relationships and connections made during the summit. (\$5,000 value)

**TOTAL VALUE: \$55,000** 

# LEADS ACCELERATION THROUGH PODSUMMITS

#### STEP 4: SMART TRACKING

- **Customized dashboard** with all the important numbers (opt-ins, upsells, and post-summit offer sales) (\$15,000 value) so that you can optimize as you go.
- Affiliate tracking for all experts. (\$10,000 value)
- Collect feedback from attendees and experts to ensure everyone had an amazing experience. (\$15,000 value)
- **Complete post-summit report** to give you clarity on the ROI and results to celebrate. (\$5,000 value)

**TOTAL VALUE: \$45,000** 

#### VALUE + ACTUAL COST

#### LEADS ACCELERATION

TOTAL VALUE: \$219,000

INVESTMENT FOR QUALIFIED
EXPERTS, LEADERS, AND VISIONARIES:
\$10,000 NON-REFUNDABLE DEPOSIT
TO HOLD LAUNCH DATE
+ \$5,000 PER MONTH FOR 4 MONTHS

FROM NOVEMBER 1 TO DECEMBER 16 2022
YOU'LL GET THE **LEADS ACCELERATOR**AS A **BONUS** WHEN YOU
ENROLL IN **THE ACCELERATOR PROGRAM**