Andy & Mandy Hosier



Companies with a successful system...



1. Determine your WHY

WHY is more important than how...



1. Determine your WHY

2. Set Your Goals

- 30 Day Income
- 1 Year Income Goal
- 2 Year Income Goal
- 4 Year Income Goal



- 1. Determine your WHY
- 2. Set Your Goals

3. Make Commitments

- Time / Energy
- Commit to the process
- 2 years



- 1. Determine your WHY
- 2. Set Your Goals
- 3. Make Commitments

4. Build A List

People like doing business with people they know, like & trust



- 1. Determine your WHY
- 2. Set Your Goals

3. Make Commitments

- 4. Build A List
- 5. Contact & Invite

Sharing YOUR STORY!



- 1. Determine your WHY
- 2. Set Your Goals
- 3. Make Commitments

4. Build A List

5. Contact & Invite



6. Opportunity

Zoom, one on one, hotel meetings, personal meetings, 3 way calls

- 1. Determine your WHY
- 2. Set Your Goals
- 3. Make Commitments
- 4. Build A List

5. Contact & Invite

6. Opportunity

7. Revisit & Follow Up

Become a follow up champion



- 1. Determine your WHY
- 2. Set Your Goals
- 3. Make Commitments
- 4. Build A List

5. Contact & Invite

- 6. Opportunity
- 7. Revisit & Follow Up
- 8. Get Started on X39

Build success stories



- 1. Determine your WHY
- 2. Set Your Goals

- 3. Make Commitments
- 4. Build A List

5. Contact & Invite



- 6. Opportunity
- 7. Revisit & Follow Up
- 8. Get Started on X39

9. Counsel Upline

Be teachable! Get coaching from people who have achieved what you are trying to accomplish

1. Determine your WHY

6. Opportunity

2. Set Your Goals

7. Revisit & Follow Up

3. Make Commitments

8. Get Started on x39

4. Build A List

9. Counsel Upline

5. Contact & Invite

10. Duplicate the 10 Step Pattern



duplication

noun [U]

the <u>act</u> or <u>process</u> of making an <u>exact copy</u> of something:

the <u>act</u> or <u>process</u> of doing the same thing that another <u>person</u> has already done:



In Network Marketing, it doesn't matter what works, it only matters what duplicates.



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