

Offers / Package Planning



BEGINNING OF MONTH SELF ASSESSMENT

Do you have more than one offer inside of your business?

Yes

No

List out your current offers with price points.

Are you in LOVE with your current offers?

Yes

No

Do you ever create custom proposals or quotes for prospective clients?

Yes

No

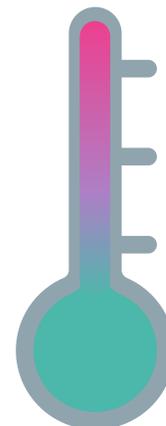
Do you find yourself having to tweak your packages (or pricing) frequently when you are selling to prospective clients?

Yes

No

If someone asked you for your hourly rate, what rate would you tell them?

On a scale of 1-10, chart how confident do you feel about your offerings and packages right now?



10
9
8
7
6
5
4
3
2
1